

---

---

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

---

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the quarterly period ended June 30, 2011.

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 333-170812

---

**RADIATION THERAPY SERVICES  
HOLDINGS, INC.**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**26-1747745**  
(I.R.S. Employer Identification No.)

**2270 Colonial Boulevard, Fort Myers, Florida**  
(Address of Principal Executive Offices)

**33907**  
(Zip Code)

**(239) 931-7275**  
(Registrant's Telephone Number, Including Area Code)

N/A  
(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that registrant was required to submit and post such files.) Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of August 1, 2011, we had outstanding 1,025 shares of Common Stock, par value \$0.01 per share, which are 100% owned by Radiation Therapy Investments, LLC

---

---

---

**RADIATION THERAPY SERVICES HOLDINGS, INC.**

**Form 10-Q**

**INDEX**

**PART I. FINANCIAL INFORMATION**

<a href="#">Item 1.</a>	<a href="#">Financial Statements (unaudited)</a>	
	<a href="#">Condensed Consolidated Balance Sheets — June 30, 2011 (unaudited) and December 31, 2010</a>	2
	<a href="#">Condensed Consolidated Statements of Operations and Comprehensive Loss - Three Months and Six Months Ended June 30, 2011 and 2010 (unaudited)</a>	3
	<a href="#">Condensed Consolidated Statements of Cash Flows — Six Months Ended June 30, 2011 and 2010 (unaudited)</a>	4
	<a href="#">Notes to Interim Condensed Consolidated Financial Statements (unaudited)</a>	6
<a href="#">Item 2.</a>	<a href="#">Management’s Discussion and Analysis of Financial Condition and Results of Operations</a>	30
<a href="#">Item 3.</a>	<a href="#">Quantitative and Qualitative Disclosures about Market Risk</a>	54
<a href="#">Item 4</a>	<a href="#">Controls and Procedures</a>	55

**PART II. OTHER INFORMATION**

<a href="#">Item 1.</a>	<a href="#">Legal Proceedings</a>	57
<a href="#">Item 1A.</a>	<a href="#">Risk Factors</a>	57
<a href="#">Item 2.</a>	<a href="#">Unregistered Sales of Equity Securities and Use of Proceeds</a>	72
<a href="#">Item 3.</a>	<a href="#">Defaults Upon Senior Securities</a>	72
<a href="#">Item 4.</a>	<a href="#">[Removed and Reserved]</a>	72
<a href="#">Item 5.</a>	<a href="#">Other Information</a>	72
<a href="#">Item 6.</a>	<a href="#">Exhibits</a>	73

PART I  
FINANCIAL INFORMATION

**Item 1. Financial Statements**

**RADIATION THERAPY SERVICES HOLDINGS, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(in thousands, except share and per share amounts)**

	June 30, 2011 (unaudited)	December 31, 2010
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents (\$3,777 and \$4,981 related to VIEs)	\$ 11,684	\$ 13,977
Accounts receivable, net (\$19,388 and \$19,670 related to VIEs)	90,020	63,571
Prepaid expenses (\$385 and \$376 related to VIEs)	6,465	6,969
Inventories (\$17 and \$17 related to VIEs)	1,466	1,426
Deferred income taxes	2,277	2,276
Other (\$955 and \$851 related to VIEs)	8,804	3,534
Total current assets	<u>120,716</u>	<u>91,753</u>
Equity investments in joint ventures	3,154	20,136
Property and equipment, net (\$21,219 and \$22,069 related to VIEs)	238,866	229,665
Real estate subject to finance obligation	12,856	8,100
Goodwill (\$13,190 and \$13,190 related to VIEs)	838,639	770,898
Intangible assets, net (\$787 and \$792 related to VIEs)	105,319	85,236
Other assets (\$8,555 and \$9,159 related to VIEs)	31,558	30,542
Total assets	<u>\$ 1,351,108</u>	<u>\$ 1,236,330</u>
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable (\$2,789 and \$3,385 related to VIEs)	\$ 22,490	\$ 21,888
Accrued expenses (\$2,809 and \$3,127 related to VIEs)	39,423	35,765
Income taxes payable	7,488	5,994
Current portion of long-term debt	10,346	8,780
Current portion of finance obligation	98	53
Other current liabilities	5,725	197
Total current liabilities	<u>85,570</u>	<u>72,677</u>
Long-term debt, less current portion	657,538	590,051
Finance obligation, less current portion	13,396	8,515
Other long-term liabilities (\$1,656 and \$1,542 related to VIEs)	18,894	15,981
Deferred income taxes	43,626	33,527
Total liabilities	<u>819,024</u>	<u>720,751</u>
Noncontrolling interests - redeemable	7,177	7,371
Commitments and contingencies		
Equity:		
Common stock, \$0.01 par value, 1,025 shares authorized, 1,025 and 1,000 shares issued and outstanding at June 30, 2011 and December 31, 2010, respectively	—	—
Additional paid-in capital	648,182	630,989
Retained deficit	(140,740)	(130,374)
Note receivable from shareholder	(125)	(175)
Accumulated other comprehensive loss, net of tax	(1,268)	(3,391)
Total Radiation Therapy Services Holdings, Inc. shareholder's equity	<u>506,049</u>	<u>497,049</u>
Noncontrolling interests - nonredeemable	18,858	11,159
Total equity	<u>524,907</u>	<u>508,208</u>
Total liabilities and equity	<u>\$ 1,351,108</u>	<u>\$ 1,236,330</u>

See accompanying notes.

**RADIATION THERAPY SERVICES HOLDINGS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS**  
(in thousands)  
(unaudited)

	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
<b>Revenues:</b>				
Net patient service revenue	\$ 160,887	\$ 132,268	\$ 315,970	\$ 265,381
Other revenue	1,369	2,638	2,823	4,058
Total revenues	<u>162,256</u>	<u>134,906</u>	<u>318,793</u>	<u>269,439</u>
<b>Expenses:</b>				
Salaries and benefits	80,114	66,403	161,013	136,067
Medical supplies	13,164	9,888	25,655	20,701
Facility rent expenses	8,311	7,581	16,134	12,897
Other operating expenses	8,380	6,915	15,838	13,159
General and administrative expenses	21,469	15,089	39,305	29,357
Depreciation and amortization	12,998	10,584	25,453	22,672
Provision for doubtful accounts	3,721	2,714	7,522	5,453
Interest expense, net	15,314	15,498	29,807	30,518
Loss on sale of assets of a radiation treatment center	—	1,903	—	1,903
Early extinguishment of debt	—	10,947	—	10,947
Gain on fair value adjustment of previously held equity investment	—	—	(234)	—
Foreign currency transaction gain	(11)	—	(1)	—
Loss on forward currency derivative contracts	283	—	399	—
Total expenses	<u>163,743</u>	<u>147,522</u>	<u>320,891</u>	<u>283,674</u>
Loss before income taxes	(1,487)	(12,616)	(2,098)	(14,235)
Income tax expense (benefit)	3,295	(4,533)	5,761	(5,153)
Net loss	(4,782)	(8,083)	(7,859)	(9,082)
Net income attributable to noncontrolling interests — redeemable and non-redeemable	(1,068)	(934)	(2,507)	(1,741)
Net loss attributable to Radiation Therapy Services Holdings, Inc. shareholder	(5,850)	(9,017)	(10,366)	(10,823)
Other comprehensive income:				
Unrealized gain on derivative interest rate swap agreement and foreign currency translation, net of tax	616	389	1,785	665
Comprehensive loss	<u>\$ (5,234)</u>	<u>\$ (8,628)</u>	<u>\$ (8,581)</u>	<u>\$ (10,158)</u>

See accompanying notes.

**RADIATION THERAPY SERVICES HOLDINGS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)  
(unaudited)

	Six months ended June 30,	
	2011	2010
<b>Cash flows from operating activities</b>		
Net loss	\$ (7,859)	\$ (9,082)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation	21,936	18,313
Amortization	3,517	4,359
Deferred rent expense	601	1,078
Deferred income taxes	3,917	(5,153)
Stock-based compensation	940	508
Provision for doubtful accounts	7,522	5,453
Loss on the sale of property and equipment	12	418
Loss on sale of assets of a radiation treatment center	—	1,903
Write off of pro-rata debt discount	—	494
Write off of loan costs	—	1,593
Early extinguishment of debt	—	10,947
Loss on forward currency derivative contracts	399	—
Loss on foreign currency transactions	44	—
Gain on fair value adjustment of previously held equity investment	(234)	—
Amortization of debt discount	401	424
Amortization of loan costs	2,111	1,343
Equity interest in net loss (earnings) of joint ventures	525	(358)
Changes in operating assets and liabilities:		
Accounts receivable and other receivables	(15,053)	(13,372)
Income taxes payable	(1,515)	(128)
Inventories and other current assets	(2,059)	61
Prepaid expenses	1,556	3,183
Accounts payable	(3,044)	3,698
Accrued expenses	1,068	(3,770)
Net cash provided by operating activities	14,785	21,912
<b>Cash flows from investing activities</b>		
Purchases of property and equipment	(22,471)	(17,375)
Acquisition of medical practices	(42,293)	(34,619)
Proceeds from the sale of property and equipment	5	1,191
Repayments from employees	200	368
Contribution of capital to joint venture entities	—	(2,858)
Distributions received from joint venture entities	616	18
Proceeds from the sale of equity interest in a joint venture	312	—
Payment of foreign currency derivative contracts	(746)	—
Change in other assets and other liabilities	(142)	(1,847)
Net cash used in investing activities	(64,519)	(55,122)
<b>Cash flows from financing activities</b>		
Proceeds from issuance of debt (net of original issue discount of \$625 and \$1,950, respectively)	57,294	308,050
Principal repayments of debt	(6,123)	(266,088)
Repayments of finance obligation	(47)	(278)
Payment of call premium on senior subordinated notes	—	(5,250)
Proceeds from equity contribution	3	—
Payments of notes receivable from shareholder	50	50
Proceeds from issuance of noncontrolling interest	—	608
Cash distributions to noncontrolling interest holders — redeemable and non-redeemable	(2,092)	(1,522)
Deconsolidation of noncontrolling interest	—	(14)
Payments of loan costs	(1,637)	(11,873)
Net cash provided by financing activities	47,448	23,683
Effect of exchange rate changes on cash and cash equivalents	(7)	—
Net decrease in cash and cash equivalents	(2,293)	(9,527)
Cash and cash equivalents, beginning of period	13,977	32,958
Cash and cash equivalents, end of period	\$ 11,684	\$ 23,431

continued

**RADIATION THERAPY SERVICES HOLDINGS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)**  
**(in thousands)**  
**(unaudited)**

	Six months ended	
	June 30,	
	2011	2010
<b>Supplemental disclosure of non-cash transactions</b>		
Recorded noncash contribution of capital by controlling interest holder	\$ —	\$ 602
Recorded noncash deconsolidation of noncontrolling interest	\$ —	\$ (64)
Recorded finance obligation related to real estate projects	\$ 4,974	\$ 564
Recorded derecognition of finance obligation related to real estate projects	\$ —	\$ (69,939)
Recorded noncash purchase of noncontrolling interest in a joint venture	\$ —	\$ (474)
Recorded noncash distribution receivable and equity contribution payable from equity investee	\$ —	\$ 75
Recorded noncash use of vendor credit	\$ —	\$ 2,027
Recorded accounts payable related to acceptance and delivery of medical equipment	\$ 358	\$ —
Recorded issuance of Parent equity units related to the acquisition of medical practices	\$ 16,250	\$ —
Recorded issuance of senior subordinated notes related to the acquisition of medical practices	\$ 16,047	\$ —
Recorded earn-out accrual related to the acquisition of medical practices	\$ 2,340	\$ —
Recorded noncash dividend declared to noncontrolling interest	\$ 624	\$ —

See accompanying notes.

**RADIATION THERAPY SERVICES HOLDINGS, INC.**

**NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)**

**1. Organization**

Radiation Therapy Services Holdings, Inc. (“Parent”), through its wholly-owned subsidiaries (the “Subsidiaries” and, collectively with the Subsidiaries, the “Company”) develops and operates radiation therapy centers that provide radiation treatment to cancer patients in Alabama, Arizona, California, Delaware, Florida, Kentucky, Maryland, Massachusetts, Michigan, Nevada, New Jersey, New York, North Carolina, Rhode Island, South Carolina and West Virginia. The Company also develops and operates radiation therapy centers in South America, Central America and the Caribbean. The international centers are located in Argentina, Mexico, Costa Rica, Dominican Republic, Guatemala, El Salvador and Bolivia. The Company also has affiliations with physicians specializing in other areas including urology and medical, gynecological, and surgical oncology in a number of markets to strengthen the Company’s clinical working relationships.

**2. Basis of presentation**

The accompanying unaudited interim condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for annual financial statements. All adjustments necessary for a fair presentation have been included. All such adjustments are considered to be of a normal and recurring nature. Interim results for the six months ended June 30, 2011 are not necessarily indicative of the results that may be expected for the full year ending December 31, 2011.

The Company’s results of operations historically have fluctuated on a quarterly basis and can be expected to continue to fluctuate. Many of the patients of the Company’s Florida treatment centers are part-time residents during the winter months. Hence, these treatment centers have historically experienced higher utilization rates during the winter months than during the remainder of the year. In addition, volume is typically lower in the summer months due to traditional vacation periods.

The accompanying interim condensed consolidated financial statements include the accounts of the Company and all subsidiaries and entities controlled by the Company through the Company’s direct or indirect ownership of a majority interest and/or exclusive rights granted to the Company as the management company of such entities or by contract. All significant intercompany accounts and transactions have been eliminated.

The Company has evaluated certain radiation oncology practices in order to determine if they are variable interest entities (“VIEs”). This evaluation resulted in the Company determining that certain of its radiation oncology practices were potential VIEs. For each of these practices, the Company has evaluated (1) the sufficiency of the fair value of the entity’s equity investments at risk to absorb losses, (2) that, as a group, the holders of the equity investments at risk have (a) the direct or indirect ability through voting rights to make decisions about the entity’s significant activities, (b) the obligation to absorb the expected losses of the entity and their obligations are not protected directly or indirectly, and (c) the right to receive the expected residual return of the entity, and (3) substantially all of the entity’s activities do not involve or are not conducted on behalf of an investor that has disproportionately fewer voting rights in terms of its obligation to absorb the expected losses or its right to receive expected residual returns of the entity, or both. The Accounting Standards Codification (ASC), 810, *Consolidation* (ASC 810), requires a company to consolidate VIEs if the company is the primary beneficiary of the activities of those entities. Certain of the Company’s radiation oncology practices are VIEs and the Company has a variable interest in each of these practices through its administrative services agreements. Other of the Company’s radiation oncology practices (primarily consist of partnerships) are VIEs and the Company has a variable interest in each of these practices because the total equity investment at risk is not sufficient to permit the legal entity to finance its activities without the additional subordinated financial support provided by its members.

## [Table of Contents](#)

In accordance with ASC 810, the Company consolidates certain radiation oncology practices where the Company provides administrative services pursuant to long-term management agreements. The noncontrolling interests in these entities represent the interests of the physician owners of the oncology practices in the equity and results of operations of these consolidated entities. The Company, through its variable interests in these practices, has the power to direct the activities of these practices that most significantly impact the entity's economic performance and the Company would absorb a majority of the expected losses of these practices should they occur. Based on these determinations, the Company has consolidated these radiation oncology practices in its interim condensed consolidated financial statements for all periods presented.

The Company could be obligated, under the terms of the operating agreements governing certain of its joint ventures, upon the occurrence of various fundamental regulatory changes and or upon the occurrence of certain events outside of the Company's control to purchase some or all of the noncontrolling interests related to the Company's consolidated subsidiaries. These repurchase requirements would be triggered by, among other things, regulatory changes prohibiting the existing ownership structure. While the Company is not aware of events that would make the occurrence of such a change probable, regulatory changes are outside the control of the Company. Accordingly, the noncontrolling interests subject to these repurchase provisions have been classified outside of equity on the Company's condensed consolidated balance sheets.

As of June 30, 2011, the Company was the primary beneficiary of, and therefore consolidated, approximately 24 VIEs, which operate approximately 42 centers. Any significant amounts of assets and liabilities related to the consolidated VIEs are identified parenthetically on the accompanying condensed consolidated balance sheets. The assets are owned by, and the liabilities are obligations of the VIEs, not the Company. Only the VIE's assets can be used to settle the liabilities of the VIE. The assets are used pursuant to operating agreements established by each VIE. The VIEs are not guarantors of the Company's debts. In the states of California, Delaware, Massachusetts, Michigan, Nevada, New York and North Carolina, the Company's treatment centers are operated as physician office practices. The Company typically provides technical services to these treatment centers in addition to administrative services. For the six months ended June 30, 2011 and 2010 approximately 18.2% and 22.3% of the Company's net patient service revenue, respectively, was generated by professional corporations with which it has administrative services agreements.

As of June 30, 2011, the Company also held equity interests in 7 VIEs for which the Company is not the primary beneficiary. Those VIEs consist of partnerships that primarily provide radiation oncology services. The Company is not the primary beneficiary of these VIEs as it does not retain the power and rights in the operations of the entities. The Company's investments in the unconsolidated VIEs are approximately \$3.2 million and \$20.1 million at June 30, 2011 and December 31, 2010, respectively with ownership interests ranging between 28.5% and 50.0% general partner or equivalent interest. Accordingly, substantially all of these equity investment balances are attributed to the Company's noncontrolling interests in the unconsolidated partnerships. The Company's maximum risk of loss related to the investments in these VIEs is limited to the equity interest.

These unaudited interim condensed consolidated financial statements should be read in conjunction with the consolidated audited financial statements and the notes thereto included in the Company's Form 10-K for the year ended December 31, 2010.

The cost of revenues for the three months ended June 30, 2011 and 2010 are approximately \$103.8 million and \$87.6 million, respectively. The cost of revenues for the six months ended June 30, 2011 and 2010 are approximately \$205.9 million and \$174.5 million, respectively.

### ***New Pronouncements***

In January 2010, the FASB issued ASU 2010-06, *Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements*, (ASU 2010-06), which amends *Fair Value Measurements and Disclosures (ASC 820)* to clarify certain existing disclosure requirements and to require a number of additional disclosures, including amounts and reasons for significant transfers between the three levels of the fair value hierarchy, and presentation of certain information in the reconciliation of recurring Level 3 measurements on a gross basis. ASU 2010-06 was effective for the Company on January 1, 2010, with certain disclosures effective for periods beginning January 1, 2011. The adoption of ASU 2010-06 resulted in additional disclosure prospectively in the notes to the financial statements but did not have an impact on the Company's financial position or results of operations.

## [Table of Contents](#)

In August 2010, the FASB issued ASU 2010-23, *Health Care Entities (Topic 954): Measuring Charity Care for Disclosure* (ASU 2010-23), which amends ASC 954 to require that cost be used as the measurement basis for charity care disclosure purposes and that cost be identified as the direct and indirect costs of providing the charity care. The Company has historically measured charity care services by identifying the foregone patient charges associated with the provision of those services. The Company adopted ASU 2010-23 on January 1, 2011. The Company's 2011 annual report will measure the cost of charity care services retrospectively by developing a ratio of costs as compared to gross charges and applying the resulting ratio against gross charges associated with charity care patient services.

In August 2010, the FASB issued ASU 2010-24, *Health Care Entities (Topic 954): Presentation of Insurance Claims and Related Insurance Recoveries* (ASU 2010-24), which amends ASC 954 to clarify that a health care entity cannot net insurance recoveries against a related claim liability. The Company adopted ASU 2010-24 on January 1, 2011. As a result, the Company recorded current claims liabilities totaling \$2.2 million in other current liabilities; non-current claims liabilities totaling \$2.3 million in other non-current liabilities; current claims insurance recoveries totaling \$2.2 million in other current assets; and non-current claims insurance recoveries totaling \$2.3 million in other non-current assets. The adoption of ASU 2010-24 did not have any impact to the condensed consolidated statements of operations and comprehensive loss and was not applied retrospectively to December 31, 2010.

In May 2011, the FASB issued ASU 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards*, (ASU 2011-04), which amends the *FASB Accounting Standards Codification* to provide a consistent definition of fair value and ensure that the fair value measurement and disclosure requirements are similar between U.S. GAAP and International Financial Reporting Standards. ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements particularly for level 3 fair value measurements. ASU 2011-04 is applied prospectively. The amendments are effective for fiscal years, and interim period within those years, beginning after December 15, 2011, and as such we will adopt ASU 2011-04 on January 1, 2012. The Company is currently evaluating the impact of our pending adoption of ASU 2011-04 on our consolidated financial statements and accompanying notes.

In June 2011, the FASB issued ASU 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*, (ASU 2011-05). ASU 2011-05 amends the *FASB Accounting Standards Codification* to allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with the total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. The amendments to the Codification in the ASU do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2011-05 should be applied retrospectively. The amendments are effective for fiscal years, and interim period within those years, beginning after December 15, 2011, and as such the Company will adopt ASU 2011-05 on January 1, 2012. The pending adoption is not expected to affect the Company's current presentation.

In July 2011, the FASB issued ASU 2011-07, *Health Care Entities (Topic 954): Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities*, (ASU 2011-07). ASU 2011-07 amends the *FASB Accounting Standards Codification* to require health care entities that recognize significant amounts of patient service revenue at the time services are rendered even though they do not assess the patient's ability to pay to present the provision for bad debts related to patient service revenue as a deduction from patient service revenue (net of contractual allowances and discounts) on their statement of operations. Additionally, those health care entities are required to provide enhanced disclosure about their policies for recognizing revenue and assessing bad debts. The amendments also require disclosures of patient service revenue (net of contractual allowances and discounts) as well as qualitative and quantitative information about changes in the allowance for doubtful accounts.

ASU 2011-07 is applied retrospectively. The amendments are effective for fiscal years, and interim period within those years, beginning after December 15, 2011. The Company is currently evaluating the impact of ASU 2011-07 on our consolidated financial statements. Disclosures relating to ASU 2011-07 are applied prospectively.

### 3. Stock-based compensation

Radiation Therapy Investments, LLC (“RT Investments”) adopted a new equity-based incentive plan in February 2008, and authorized for issuance under the plan approximately 1,494,111 units of limited liability company interests consisting of 526,262 Class B Units and 967,849 Class C Units. The units are limited liability company interests and are available for issuance to the Company’s employees. As of June 30, 2011, there were 15,898 Class B Units and 56,427 Class C Units available for future issuance under the plan.

The Class B Units vest over approximately 48 months. Assuming continued employment of the employee with the Company, 25% vest on the first anniversary of the grant date, and the remaining 75% vest in three equal installments on the second, third, and fourth anniversaries from the grant date. The Class C Units vest annually for 34 months based on certain performance conditions and/or market conditions being met or achieved and, in all cases, assuming continued employment. For the Class C Units, the investment return conditions relate to Vestar Capital Partners V, L.P., majority owner of RT Investments (“Vestar”) receiving a specified multiple on their investment upon a liquidity event. The performance condition relates to the Company achieving certain operating targets, and the market condition relates to holders of Preferred Units and Class A Units receiving a specified multiple on their investment upon a liquidation event. If an employee holder’s employment is terminated, RT Investments may repurchase the holder’s vested Class B Units and Class C Units. If the termination occurs within 12 months after the relevant measurement date, all of the Class B and Class C Units will be repurchased at the initial purchase price, or cost. If the termination occurs during the following three-year period, the Class B and Class C units may be purchased at fair market value depending on the circumstances of the holder’s departure and the date of termination.

For purposes of determining the compensation expense associated with these grants, management valued the business enterprise using a variety of widely accepted valuation techniques, which considered a number of factors such as the financial performance of the Company, the values of comparable companies and the lack of marketability of the Company’s equity. The Company then used the option pricing method to determine the fair value of these units at the time of grant using the following assumptions: a term of five years, which is based on the expected term in which the units will be realized; a risk-free interest rate of 1.96% and 0.53% for grants issued in 2010 and 2011, respectively, which is the five-year U.S. federal treasury bond rate consistent with the term assumption; and expected volatility of 50% and 55% for grants issued in 2010 and 2011, respectively, which is based on the historical data of equity instruments of comparable companies.

The estimated fair value of the units, less an assumed forfeiture rate of 2.7%, is recognized in expense in the Company’s condensed consolidated financial statements on a straight-line basis over the requisite service periods of the awards for Class B Units. For Class B Units, the requisite service period is approximately 48 months, and for Class C Units, the requisite service period is 34 months only if probable of being met. The assumed forfeiture rate is based on an average historical forfeiture rate.

The Company recorded approximately \$260,000 and \$258,000 of stock-based compensation for the three months ended June 30, 2011 and 2010, respectively and \$940,000 and \$508,000 of stock-based compensation expense for the six months ended June 30, 2011 and 2010, respectively, which is included in salaries and benefits in the condensed consolidated statements of operations and comprehensive loss. The summary of activity under the plan is presented below:

	Class B Units Outstanding	Weighted-Average Grant Date Fair Value	Class C Units Outstanding	Weighted-Average Grant Date Fair Value
Nonvested balance at end of period				
December 31, 2010	265,060	\$ 8.26	836,870	\$ 7.15
Units granted	39,579	5.49	102,361	4.88
Units forfeited	(45,829)	8.67	(129,298)	7.62
Units vested	(127,312)	8.20	—	—
Nonvested balance at end of period June 30, 2011	<u>131,498</u>	<u>\$ 7.34</u>	<u>809,933</u>	<u>\$ 6.78</u>

As of June 30, 2011, there was approximately \$0.4 million and \$5.1 million of total unrecognized compensation expense related to the Class B Units and Class C Units, respectively. These costs are expected to be recognized over a weighted-average period of 1.5 years for Class B Units. The Class C units will be recognized if Vestar receives a specific return on their investment in the Company upon a liquidation event during the contractual life of the Class C Units.

**4. Comprehensive loss**

Comprehensive loss consists of two components, net loss and other comprehensive income. Other comprehensive income refers to revenue, expenses, gains, and losses that under accounting principles generally accepted in the United States are recorded as an element of equity but are excluded from net loss. The Company's other comprehensive income is composed of unrealized gains and losses on interest rate swap agreements accounted for as cash flow hedges and the Company's foreign currency translation of its operations in South America, Central America and the Caribbean. The impact of the unrealized net gains was an increase of approximately \$1,785,000 and \$665,000 to total equity for the six months ended June 30, 2011 and 2010, respectively.

**5. Reconciliation of total equity**

The condensed consolidated financial statements include the accounts of the Company and its majority owned subsidiaries in which it has a controlling financial interest. Noncontrolling interests-nonredeemable principally represent minority shareholders' proportionate share of the equity of certain consolidated majority owned entities of the Company. The Company has certain arrangements whereby the noncontrolling interest may be redeemed upon the occurrence of certain events outside of the Company's control. These noncontrolling interests have been classified outside of permanent equity on the Company's consolidated balance sheets. The noncontrolling interests are not redeemable at June 30, 2011 and December 31, 2010, and the contingent events upon which the noncontrolling interest may be redeemed are not probable of occurrence at June 30, 2011. Accordingly, the noncontrolling interests are measured at their carrying value at June 30, 2011 and December 31, 2010.

The following table presents changes in total equity for the respective periods (in thousands):

	<b>Radiation Therapy Services Holdings, Inc. Shareholder's Equity</b>	<b>Noncontrolling interests - nonredeemable</b>	<b>Total Equity</b>	<b>Noncontrolling interests - redeemable</b>
Balance, December 31, 2010	\$ 497,049	\$ 11,159	\$ 508,208	\$ 7,371
Net (loss) income	(10,366)	2,131	(8,235)	376
Other comprehensive income from unrealized gain on interest rate swap agreement	2,100	—	2,100	—
Other comprehensive income from foreign currency translation loss	(315)	(36)	(351)	—
Cash contribution of equity	3	—	3	—
Equity issuance related to MDLLC acquisition	16,250	—	16,250	—
Fair value of noncontrolling interest acquired in connection with MDLLC acquisition	—	7,750	7,750	—
Reversal of other comprehensive income of previously held equity investment	338	—	338	—
Stock-based compensation	940	—	940	—
Payment of note receivable from shareholder	50	—	50	—
Cash distributions	—	(2,146)	(2,146)	(570)
<b>Balance, June 30, 2011</b>	<b>\$ 506,049</b>	<b>\$ 18,858</b>	<b>\$ 524,907</b>	<b>\$ 7,177</b>
Balance, December 31, 2009	\$ 610,298	\$ 11,709	\$ 622,007	\$ 7,294
Net (loss) income	(10,823)	1,116	(9,707)	625
Other comprehensive income	665	—	665	—
Deconsolidation of noncontrolling interest	—	(78)	(78)	—
Purchase of noncontrolling interest in a joint venture	(474)	474	—	—
Stock-based compensation	508	—	508	—
Payment of note receivable from shareholder	50	—	50	—
Equity contribution in joint venture	—	608	608	—
Cash distributions	—	(1,177)	(1,177)	(345)
<b>Balance, June 30, 2010</b>	<b>\$ 600,224</b>	<b>\$ 12,652</b>	<b>\$ 612,876</b>	<b>\$ 7,574</b>

Redeemable equity securities with redemption features that are not solely within the Company's control are classified outside of permanent equity. Those securities are initially recorded at their estimated fair value on the date of issuance. Securities that are currently redeemable or redeemable after the passage of time are adjusted to their redemption value as changes occur. In the unlikely event that a redeemable equity security will require redemption, any subsequent adjustments to the initially recorded amount will be recognized in the period that a redemption becomes probable.

## 6. Derivative Agreements

The Company recognizes all derivatives in the condensed consolidated balance sheets at fair value. The accounting for changes in the fair value (i.e., gains or losses) of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship based on its effectiveness in hedging against the exposure. Derivatives that do not meet hedge accounting requirements must be adjusted to fair value through operating results. If the derivative meets hedge accounting requirements, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of assets, liabilities, or firm commitments through operating results or recognized in other comprehensive income (loss) until the hedged item is recognized in operating results. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings. At June 30, 2011 and at December 31, 2010, the amount of hedge ineffectiveness was immaterial to the condensed consolidated financial statements.

### *Interest rate swap agreement*

The Company enters into interest rate swap agreements to reduce the impact of changes in interest rates on its floating rate senior secured credit facility. The interest rate swap agreements are contracts to exchange floating rate interest payments for fixed interest payments over the life of the agreements without the exchange of the underlying notional amounts. The notional amounts of interest rate swap agreements are used to measure interest to be paid or received and do not represent the amount of exposure to credit loss. The differential paid or received on interest rate swap agreements is recognized in interest expense in the condensed consolidated statements of operations and comprehensive loss. The related accrued payable is included in other current liabilities at June 30, 2011 and other long term liabilities at December 31, 2010.

On May 27, 2008, the Company entered into an interest rate swap agreement for its \$407.0 million of floating rate senior debt governed by the Credit Agreement dated February 21, 2008 (senior secured credit facility). The Company has designated this derivative financial instrument as a cash flow hedge (i.e., the interest rate swap agreement hedges the exposure to variability in expected future cash flows that is attributable to interest rate risk). The initial notional amount of the swap agreement was \$290.6 million with amounts scaling down during various quarters throughout the term of the interest rate swap agreement to \$116.0 million. The effect of this agreement is to fix the interest rate exposure to 3.67% plus a margin on \$116.0 million of the Company's senior secured credit facility. The interest rate swap agreement expires on March 31, 2012. At June 30, 2011 and December 31, 2010, the amount of the floating rate senior debt subject to the interest rate swap was \$116.0 million and \$174.2 million, respectively.

The swap is a derivative and is accounted for under ASC 815, "*Derivatives and Hedging*" ("ASC 815"). The fair value of the swap agreement, representing the estimated amount that the Company would pay to a third party assuming the Company's obligations under the interest rate swap agreement terminated at June 30, 2011 and December 31, 2010, was approximately \$2.9 million and \$5.0 million, respectively, which is included in other current liabilities at June 30, 2011 and in other long term liabilities at December 31, 2010 in the accompanying condensed consolidated balance sheets.

Since the Company has the ability to elect different interest rates on the debt at each reset date, and the senior secured credit facility contains certain prepayment provisions, the hedging relationship does not qualify for use of the shortcut method under ASC 815. Therefore, the effectiveness of the hedge relationship is assessed on a quarterly basis during the life of the hedge through regression analysis. The entire change in fair market value is recorded in equity, net of tax, as other comprehensive income (loss).

### *Foreign currency derivative contracts*

Foreign currency risk is the risk that fluctuations in foreign exchange rates could impact the Company's results from operations. The Company is exposed to a significant amount of foreign exchange risk, primarily between the U.S. dollar and the Argentine peso. This exposure relates to the provision of radiation oncology services to patients at the Company's Latin American operations and purchases of goods and services in foreign currencies. On March 18, 2011, the Company entered into foreign exchange option contracts expiring at the end of the four consecutive quarterly periods beginning April 1, 2011 to convert a significant portion of the Company's forecasted foreign currency denominated net income into U.S. dollars to limit the adverse impact of a weakening Argentine peso against the U.S. dollar. On June 28, 2011 we entered into a foreign exchange option contract maturing on June 30, 2012 to replace the contract maturing on June 30, 2011. Because the Company's Argentine forecasted foreign currency denominated net income is expected to increase commensurate with inflationary expectations, any adverse impact on net income from a weakening Argentine peso against the U.S. dollar is limited to the cost of the option contracts, which was approximately \$0.7 million in aggregate at inception of the contracts. Under the Company's foreign currency management program, the Company expects to monitor

[Table of Contents](#)

foreign exchange rates and periodically enter into forward contracts and other derivative instruments. Currently, the Company is targeting to cover approximately 70% of its forecasted Latin American operating income over the next twelve months through the use of forward contracts and other derivatives with the actual percentage determined by management based on the changing exchange rate environment. The Company does not use derivative financial instruments for speculative purposes.

These programs reduce, but do not entirely eliminate, the impact of currency exchange movements. The Company's current practice is to use currency derivatives without hedge accounting designation. The maturity of these instruments generally occurs within twelve months. Losses resulting from the fair valuing of these instruments are reported in loss on forward currency derivative contracts on the condensed consolidated statements of operations. For the six months ended June 30, 2011 the Company incurred a loss of approximately \$399,000 relating to the fair market valuation of its foreign currency derivative program. The fair value of the foreign currency derivative is recorded in other current assets in the accompanying condensed consolidated balance sheet. At June 30, 2011, the fair value of the foreign currency derivative was approximately \$347,000.

The following represents the current foreign currency derivative agreements as of June 30, 2011 (in thousands):

<u>Foreign Currency Derivative Agreements (in thousands):</u>	<u>Notional Amount</u>	<u>Maturity Date</u>	<u>Premium Amount</u>	<u>Fair Value</u>
Foreign currency derivative Argentine peso to U.S. dollar	\$ 3,500	September 30, 2011	\$ 104	20
Foreign currency derivative Argentine peso to U.S. dollar	3,500	December 30, 2011	171	54
Foreign currency derivative Argentine peso to U.S. dollar	3,500	March 31, 2012	228	95
Foreign currency derivative Argentine peso to U.S. dollar	3,500	June 30, 2012	193	178
	<u>\$ 14,000</u>		<u>\$ 696</u>	<u>\$ 347</u>

**7. Fair value of financial instruments**

ASC 820 requires disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped, based on significant levels of inputs. The three-tier fair value hierarchy, which prioritizes the inputs used in the valuation methodologies, is as follows:

Level 1 — Quoted prices for identical assets and liabilities in active markets.

Level 2 — Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3 — Unobservable inputs for the asset or liability.

In accordance with ASC 820, the fair value of the 9<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due 2017 and Term Loan B portion of the senior secured credit facility ("Term Loan B") was based on prices quoted from third-party financial institutions, Level 1. At June 30, 2011, the fair values are as follows (in thousands):

	<u>Fair Value</u>	<u>Carrying Value</u>
\$347.0 million senior secured credit facility — (Term Loan B portion)	\$ 264,033	\$ 264,138
\$360.0 million Senior Subordinated Notes due April 15, 2017	\$ 360,000	\$ 357,783
\$16.25 million Senior Subordinated Notes due April 15, 2017	<u>\$ 16,250</u>	<u>\$ 16,047</u>

At December 21, 2010, the fair values are as follows (in thousands):

	<u>Fair Value</u>	<u>Carrying Value</u>
\$347.0 million senior secured credit facility — (Term Loan B portion)	\$ 258,700	\$ 263,910
\$310.0 million Senior Subordinated Notes due April 15, 2017	<u>\$ 305,400</u>	<u>\$ 308,235</u>

[Table of Contents](#)

As of June 30, 2011 and December 31, 2010, we held certain items that are required to be measured at fair value on a recurring basis including an interest rate swap agreement and foreign currency derivative contracts. Cash and cash equivalents are reflected in the financial statements at their carrying value, which approximate their fair value due to their short maturity. The carrying values of the Company's long-term debt other than Senior Subordinated Notes and Term Loan B approximates fair value due to the length of time to maturity and/or the existence of interest rates that approximate prevailing market rates.

The following items are measured at fair value on a recurring basis subject to the disclosure requirements of ASC 820, as of June 30, 2011 and December 31, 2010:

(in thousands):	June 30, 2011	Fair Value Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Other current liabilities</b>				
Interest rate swap	\$ (2,866)	\$ —	\$ (2,866)	\$ —
<b>Other current assets</b>				
Foreign currency derivative contracts	\$ 347	\$ —	\$ 347	\$ —

(in thousands):	December 31, 2010	Fair Value Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Other long-term liabilities</b>				
Interest rate swap	\$ (4,966)	\$ —	\$ (4,966)	\$ —

The estimated fair value of the Company's interest rate swap was determined using the income approach that considers various inputs and assumptions, including LIBOR swap rates, cash flow activity, yield curves and other relevant economic measures, all of which are observable market inputs that are classified under Level 2 of the fair value hierarchy. The fair value also incorporates valuation adjustments for credit risk.

The estimated fair value of the Company's foreign currency derivative agreements considered various inputs and assumptions, including the applicable spot rate, forward rates, maturity, implied volatility and other relevant economic measures, all of which are observable market inputs that are classified under Level 2 of the fair value hierarchy. The valuation technique used is an income approach with the best market estimate of what will be realized on a discounted cash flow basis.

## 8. Impairment of goodwill and long-lived assets

During the second quarter of 2011, certain of the Company's regions' patient volume have stabilized in their respective markets. Although the Company has had a stabilization of patient volume, the Company reviewed its anticipated growth expectations in certain of the reporting units and is considering adjusting expectations for the remainder of the year. If the Company's previously projected cash flows for these reporting units are not achieved, it may be necessary to revise these estimated cash flows and obtain a valuation analysis and appraisal that will enable the Company to determine if all or a portion of the recorded goodwill or any portion of other long-lived assets are impaired. The reporting units affected include California and South West United States (central Arizona and Las Vegas, Nevada) regions. These markets were also affected by the deterioration in the housing market and the continued high unemployment rates, as well as the local economic conditions in the communities the Company serves. As of June 30, 2011 California had recorded goodwill of approximately \$15.5 million and the South West United States had recorded goodwill of approximately \$69.1 million.

## 9. Income tax accounting

The Company provides for federal, and state income taxes currently payable, as well as for those deferred due to timing differences between reporting income and expenses for financial statement purposes versus tax purposes. Deferred

## [Table of Contents](#)

tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted income tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of a change in income tax rates is recognized as income or expense in the period that includes the enactment date.

ASC 740, *Income Taxes* (ASC 740), clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribes a recognition threshold and measurement attributes for financial statement disclosure of tax positions taken or expected to be taken on a tax return. Under ASC 740, the impact of an uncertain tax position on the income tax return must be recognized at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant taxing authority. An uncertain income tax position will not be recognized if it has less than a 50% likelihood of being sustained. Additionally, ASC 740, provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition.

The Company is subject to taxation in the U.S., approximately 20 state jurisdictions and countries throughout Latin America, namely, Argentina, Bolivia, Costa Rica, Dominican Republic, El Salvador, Guatemala and Mexico. However, the principal jurisdictions in which the Company is subject to tax are the U.S., Florida and Argentina.

The Company's effective rate was (221.6)% in the second quarter of fiscal 2011 and 35.9% in the second quarter of fiscal 2010. The increase in the effective rate for the second quarter of 2011 compared to the same period of the year prior is primarily the result of the valuation allowance related to deductions attributable to U.S. and certain state non-reversing deferred tax liabilities which are unable to offset the Company's deferred tax assets for valuation allowance purposes and the Company's application of ASC 740-270 to exclude certain jurisdictions (U.S. and certain states) for which the Company is unable to benefit from losses that are not more likely than not to be realized. These items also caused the effective tax rate to differ from the U.S. statutory rate of 35%. The Company's tax expense is primarily due to the increase in valuation allowance related to deductions attributable to U.S. and certain state non-reversing deferred tax liabilities and foreign tax expense associated with foreign subsidiaries acquired during the current year.

The Company's future effective tax rates could be affected by changes in the relative mix of taxable income and taxable loss jurisdictions, changes in the valuation of deferred tax assets or liabilities, or changes in tax laws or interpretations thereof. The Company monitors the assumptions used in estimating the annual effective tax rate and makes adjustments, if required, throughout the year. If actual results differ from the assumptions used in estimating the Company's annual effective tax rates, future income tax expense (benefit) could be materially affected.

The Company has not provided U.S. federal and state deferred taxes on the cumulative earnings of non-US affiliates and associated companies that have been reinvested indefinitely. The earnings are being reinvested in active non-US business operations and the Company does not intend to repatriate these earnings to fund U.S. operations. Because of the availability of U.S. foreign tax credits, it is not practicable to determine the U.S. income tax liability that would be payable if such earnings were not reinvested indefinitely.

In addition, the Company is routinely under audit by federal, state, or local authorities in the areas of income taxes and other taxes. These audits may include questioning the timing and amount of deductions and compliance with federal, state, and local tax laws. The Company regularly assesses the likelihood of adverse outcomes from these audits to determine the adequacy of the Company's provision for income taxes. To the extent the Company prevails in matters for which accruals have been established or is required to pay amounts in excess of such accruals, the effective tax rate could be materially affected. In accordance with the statute of limitations for federal tax returns, the Company's federal tax returns for the years 2005 through 2010 are subject to examination. The Company is currently undergoing a federal income tax audit for tax years 2005 through 2008, New York State audit for tax years 2006 through 2008 and Alabama audit for tax year 2009.

## **10. Acquisitions**

In April 2010, the Company entered into definitive agreements to acquire all the outstanding stock of Carolina Regional Cancer Center, P.A. for the acquisition of a radiation treatment center in Myrtle Beach, South Carolina that held three certificate of need licenses, and Atlantic Urology Clinics, LLC, Adult & Pediatric Urology Center of the Carolina, P.A., Coastal Urology Center, P.A. and Grand Strand Urology, LLP with respect to the acquisition of the assets of these Myrtle Beach-based physician practices. On May 3, 2010, the Company consummated these acquisitions for a combined purchase price of approximately \$34.5 million in cash. The acquisition of the Myrtle Beach facility expands the Company's presence into a new local market within an existing regional division. The allocation of the purchase price was to tangible assets, primarily consisting of medical equipment of \$4.8 million and assumed liabilities of approximately \$0.3

[Table of Contents](#)

million. The excess of the purchase price over the fair value of the assets acquired was allocated to goodwill of \$30.0 million, which is deductible for tax purposes, representing primarily the value of synergies expected from the transaction.

In prior periods, the Company held a 33% interest in Medical Developers and on March 1, 2011, the Company purchased the remaining 67% interest in Medical Developers, LLC (“MDLLC”) from Bernardo Dosoretz as well as interests in the subsidiaries of MDLLC from Alejandro Dosoretz and Bernardo Dosoretz, resulting in an ownership interest of approximately 91% in the underlying radiation oncology practices located in South America, Central America and the Caribbean. The Company also purchased an additional 61% interest in Clinica de Radioterapia La Asuncion S.A. from Bernardo Dosoretz, resulting in an ownership interest of 80%. The acquisition of the remaining interests expands the Company’s presence into a new regional division. The Company consummated these acquisitions for a combined purchase price of approximately \$82.1 million, comprised of \$47.5 million in cash, 25 common units of Parent immediately exchanged for 13,660 units of RT Investments’ non-voting preferred equity units and 258,955 units of RT Investments’ class A equity units totaling approximately \$16.25 million, and issuance of a 9<sup>7</sup>/<sub>8</sub>% note payable, due 2017 totaling approximately \$16.05 million to the seller and an estimated contingent earn out payment totaling \$2.3 million. The earn out payment is contingent upon certain acquired centers attaining earnings before interest, taxes, depreciation and amortization targets, is due 18 months subsequent to the transaction closing, and is payable through Company financing and issuance of equity units. The Company estimates the potential range of earn out payments to be, on an undiscounted basis, between \$0 and \$7.35 million, however the earn out payment is potentially unlimited. The Company utilized the income and market approaches as well as the option pricing allocation methodology to value the equity units issued as consideration.

The preliminary allocation of the purchase price as follows:

Cash	\$ 47,500
Seller financing note	16,047
Company’s issuance of equity	16,250
Contingent earn-out	2,340
Total consideration transferred	<u>82,137</u>
Net identifiable assets acquired	14,321
Goodwill	<u>\$ 67,816</u>

The following table summarizes the allocation of the aggregate preliminary purchase price of MDLLC, including assumed liabilities (in thousands):

Fair value of net assets acquired:	
Cash and cash equivalents	\$ 5,396
Accounts receivable, net	18,892
Prepaid expenses	269
Other noncurrent assets	85
Property and equipment	8,479
Intangible assets	23,600
Accounts payable	(3,352)
Accrued expenses	(2,114)
Current portion of long-term debt	(422)
Income taxes payable	(3,048)
Other current liabilities	(580)
Long-term debt, less current portion	(686)
Deferred income taxes	(6,181)
Previously held equity interest	(16,150)
Other long-term liabilities	(2,117)
Noncontrolling interests - nonredeemable	(7,750)
Net identifiable assets acquired	<u>\$ 14,321</u>

The Company recorded the acquisition at its fair value upon gaining a controlling interest in MDLLC at March 1, 2011. The Company’s previously held equity interest in the acquired entities as of the acquisition date totaled approximately \$16.15 million. For purposes of valuing the previously held equity interest, the Company used the discounted cash flow method, a derivation of the income approach, which considered a number of factors such as the MDLLC’s performance projections, MDLLC’s cost of capital, and consideration ascribed to applicable discounts for lack

[Table of Contents](#)

of control and marketability. The Company recorded a gain on the previously held equity interest totaling approximately \$0.2 million identified as gain on fair value adjustment of previously held equity investment in the accompanying condensed consolidated statements of operations and comprehensive loss.

The Company acquired noncontrolling interests totaling approximately \$7.75 million as of the acquisition date. The Company valued the noncontrolling interests using the discounted cash flow method, a derivation of the income approach, which considered a number of factors such as the MDLLC's performance projections, MDLLC's cost of capital, and consideration ascribed to applicable discounts for lack of control and marketability. The hospital contractual arrangements have varying expiration dates through February 1, 2020. The weighted-average period prior to the next renewal period is 4.6 years as of June 30, 2011.

Net identifiable assets includes the following preliminary intangible assets:

Tradename (indefinite life)	\$ 1,750
Non-compete agreement (5 year life)	2,000
Hospital contract arrangements (18.5 year life)	19,850
	<u>\$ 23,600</u>

The weighted-average amortization period for the acquired amortizable intangible assets as of June 30, 2011 is approximately 18.1 years. Total amortization expense recognized for the acquired amortizable intangible assets totaled approximately \$0.5 million for the six months ended June 30, 2011.

Estimated future amortization expense for the acquired amortizable intangible assets is as follows (in thousands):

2011	\$ 736
2012	1,473
2013	1,473
2014	1,473
2015	1,473
2016	1,140

The excess of the purchase price over the fair value of the net assets acquired was allocated to goodwill of \$67.8 million, representing primarily the value of estimated cost savings and synergies expected from the transaction. The goodwill is not deductible for tax purposes and is included in the Company's international geographic segment. The preliminary purchase price allocation is subject to revision as the Company obtains additional information, including the finalization of the earn-out valuation, final valuation of the consideration of equity and valuation of the intangibles and tangible assets by a third party valuation consulting firm, the completion of the audit of MDLLC financial statements as of the acquisition date and the final allocation of the purchase price to the respective operating entities in order to calculate deferred tax accounts.

During the three months and six months ended June 30, 2011, the Company recorded \$16.7 million and \$21.9 million, respectively of net patient service revenue and reported net income of \$0.9 million and \$0.8 million in connection with the MDLLC and Clinica de Radioterapia Cancer Center, P.A. acquisitions.

The following unaudited pro forma financial information is presented as if the purchase of the Carolina Regional Cancer Center, P.A. and the purchase of the additional interests in MDLLC and Clinica de Radioterapia La Asuncion S.A. had occurred at the beginning of each period presented. The pro forma financial information is not necessarily indicative of what the Company's results of operations actually would have been had the Company completed the acquisition at the dates indicated. In addition, the unaudited pro forma financial information does not purport to project the future operating results of the combined company:

<u>(in thousands):</u>	<u>Three months ended June 30, 2010</u>	<u>Six months ended June 30,</u>	
		<u>2011</u>	<u>2010</u>
Pro forma total revenues	\$ 148,375	\$ 328,974	\$ 298,525
Pro forma net loss attributable to Radiation Therapy Services Holdings, Inc. shareholder	(7,869)	(9,509)	(8,364)

[Table of Contents](#)

The operations of the foregoing acquisitions have been included in the accompanying condensed consolidated statements of operations and comprehensive loss from the respective dates of each acquisition.

**11. Long-term debt**

The Company's long-term debt consists of the following (in thousands):

	<u>June 30, 2011</u>	<u>December 31, 2010</u>
\$347.0 million senior secured credit facility — (Term Loan B) portion with interest rates at LIBOR or prime plus applicable margin, collateralized by substantially all of the Company's assets. Interest rates are at LIBOR plus applicable margin due at various maturity dates through February 2014	\$ 264,138	\$ 263,910
\$75.0 million senior secured credit facility (revolving credit portion) with interest rates at LIBOR or prime plus applicable margin, collateralized by substantially all of the Company's assets. Interest rates are at LIBOR plus applicable margin due at various maturity dates through February 2013	8,500	8,500
\$360.0 million Senior Subordinated Notes due April 15, 2017; semi-annual cash interest payments due on April 15 and October 15, fixed interest rate of 9.875%	357,783	308,235
\$16.25 million Senior Subordinated Notes due April 15, 2017; semi-annual cash interest payments due on April 15 and October 15, fixed interest rate of 9.875%	16,047	—
\$1.4 million various other notes payable with average interest rate of 9.5% due through August 2019	1,418	—
Capital leases payable with various monthly payments plus interest at rates ranging from 5.9% to 9.1%, due at various maturity dates through December 2013	19,998	18,186
	667,884	598,831
Less current portion	(10,346)	(8,780)
	<u>\$ 657,538</u>	<u>\$ 590,051</u>

The Term Loan B initially bears interest either at LIBOR plus a spread of 425 basis points or a specified base rate plus a spread of 325 basis points and matures on February 21, 2014.

The revolving credit portion of the senior secured credit facility ("Revolver") will mature on February 21, 2013. The Revolver bears interest either at LIBOR plus a spread ranging from 350 to 425 basis points or a specified base rate plus a spread ranging from 250 to 325 basis points, with the exact spread determined upon the basis of the Company's leverage ratio, as defined. The Company is required to pay a quarterly unused commitment fee at a rate ranging from 37.5 to 50.0 basis points on the Revolver determined upon the basis of its leverage ratio, as defined.

The senior secured credit facility is secured by a pledge of substantially all of the Company's tangible and intangible assets and includes a number of restrictive covenants including limitations on leverage, capital and acquisitions expenditures and a requirement to maintain a minimum ratio of cash flow to interest. Under the terms of the Company's senior secured credit facility, borrowings under the Revolver are based on minimum incremental amounts of not less than \$0.5 million for base rate loans and not less than \$1.0 million for LIBOR rate loans.

The senior secured credit facility requires the Company to make mandatory prepayments of outstanding borrowings under certain circumstances. Mandatory prepayments include prepayments of the Term Loan B from proceeds from asset dispositions if not reinvested within a certain period of time and debt and equity issuances, limited to a percentage of the proceeds and/or an excess amount above a dollar threshold. The Company is required to prepay the Term Loan B based on certain excess cash flow requirements ranging from 25% to 50% based on the Company's leverage ratio. To date the Company has not been required to make such prepayments. The senior secured credit facility also requires the Company to comply with various other covenants, including, but not limited to, restrictions on new indebtedness, the ability to merge or consolidate, asset sales, and dividends. At June 30, 2011, the Company is in compliance with all covenants.

## [Table of Contents](#)

On March 25, 2008, the Company issued \$175.0 million senior subordinated notes due 2015 at 13.5% interest rate and repaid the \$175.0 million senior subordinated interim loan agreement including any accrued and unpaid interest. The senior subordinated notes required semi-annual payments of interest only. The senior subordinated notes had similar or less restrictive covenants and were junior to the senior secured credit facility for order of priority of debt repayment.

On April 1, 2010, the Company amended its senior secured credit facility, to among other things, (i) under certain circumstances, allow the Company to issue permitted additional subordinated debt to fund certain future acquisitions; (ii) disregard, for purposes of calculating compliance with the financial covenants, certain provisions of “Generally Accepted Accounting Principles” (GAAP) that would require the Company to treat leased properties as owned by the Company; and (iii) provide for certain other modifications as set forth therein to permit the incurrence of additional indebtedness in connection with certain future acquisitions and the ability to make additional investments, subject to pro forma compliance with certain performance based incurrence covenants, and other restrictions.

On April 20, 2010, the Company issued \$310.0 million in aggregate principal amount of 9<sup>7</sup>/<sub>8</sub>% senior subordinated notes due 2017 (the “Offering”) and repaid the existing \$175.0 million in aggregate principal amount 13.5% senior subordinated notes due 2015, including accrued and unpaid interest and a call premium of approximately \$5.3 million. The remaining proceeds from the Offering were used to pay down \$74.8 million of the Term Loan B and \$10.0 million of the Revolver. A portion of the proceeds of the Offering was placed in a restricted account pending application to finance certain acquisitions, including the acquisitions of a radiation treatment center and physician practices in South Carolina consummated on May 3, 2010. The Company incurred approximately \$11.9 million in transaction fees and expenses, including legal, accounting and other fees and expenses associated with the offering, and the initial purchasers’ discount of \$1.9 million.

The Company recorded approximately \$10.9 million of expenses in early extinguishment of debt as a result of the prepayment of the \$175.0 million in senior subordinated notes, which included a call premium payment of approximately \$5.3 million, the write-offs of \$2.5 million in deferred financing costs and \$3.1 million in original issue discount costs.

On April 22, 2010, affiliates of certain initial purchasers of the \$310.0 million in aggregate principal amount 9<sup>7</sup>/<sub>8</sub>% senior subordinated notes due 2017 provided an additional \$15.0 million of commitments to the Revolver, and increased the available commitment from \$60.0 million to \$75.0 million. The Company paid \$2.0 million to Vestar Capital Partners V, L.P. for additional transaction advisory services in respect to the incremental amendments to the existing senior secured credit facility, the additional \$15.0 million of commitments to the revolver portion, and the complete refinancing of the senior subordinated notes.

On May 3, 2010, the Company further amended the senior secured credit facilities with respect to certain administrative matters, including permitting the Company to provide to the lenders thereunder, on a prospective basis, the consolidated financial statements of the parent company, Radiation Therapy Services Holdings, Inc., in lieu of those of the borrower, our wholly-owned subsidiary, Radiation Therapy Services, Inc. (“RTS”).

In January 2011, the Company received a commitment letter (the “Commitment Letter”) from DDJ Capital Management, LLC to purchase an aggregate principal amount of \$50 million of 9<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due 2017 (“New Notes”) to be issued by RTS. On March 1, 2011, the Company issued \$50 million of the New Notes. The proceeds of \$48.5 million were used (i) to fund the Company’s acquisition of all of the outstanding membership units of MDLLC and substantially all of the interests of MDLLC’s affiliated companies (the “MDLLC Acquisition”), not currently controlled by the Company and (ii) to fund transaction costs associated with the MDLLC Acquisition.

The Company’s senior secured credit facilities:

- is secured by a pledge of substantially all of the Company’s tangible and intangible assets, including accounts receivable, inventory and capital stock of its existing and future subsidiaries, and requires that borrowings and other amounts due under it will be guaranteed by its existing and future subsidiaries;
- requires the Company to make mandatory prepayments of outstanding borrowings, with a corresponding reduction in the maximum amount of borrowings available under the senior secured credit facility, with net proceeds from insurance recoveries and asset sales, and with the net proceeds from the issuance of equity or debt securities, subject to specified exceptions;
- includes a number of restrictive covenants including, among other things, limitations on leverage, capital and acquisitions expenditures, and requirements that the Company maintain minimum ratios of cash flow to interest;
- limits the Company’s ability to pay dividends on its capital stock; and

## [Table of Contents](#)

- contains customary events of default, including an event of default upon a change in control.

The senior secured credit facility requires that the Company comply with certain financial covenants, including:

	<u>Requirement at June 30, 2011</u>	<u>Level at June 30, 2011</u>
Maximum permitted consolidated leverage ratio	<5.25 to 1.00	5.04 to 1.00
Minimum permitted consolidated interest coverage ratio	>2.00 to 1.00	2.32 to 1.00

The maximum permitted consolidated leverage ratio required is <5.25 to 1.00 through June 30, 2011, <5.00 to 1.00 from July 1, 2011 through June 30, 2012, <4.75 to 1.00 from July 1, 2012 to December 31, 2012 and <4.50 to 1.00 thereafter.

The minimum permitted consolidated interest coverage ratio required is >2.00 to 1.00 through December 31, 2011, >2.05 to 1.00 from January 1, 2012 through December 31, 2012, >2.10 to 1.00 from January 1, 2013 to June 30, 2013 and >2.20 to 1.00 thereafter.

The senior secured credit facility also requires that the Company comply with various other covenants, including, but not limited to, restrictions on new indebtedness, asset sales, capital expenditures, acquisitions and dividends, with which the Company was in compliance as of June 30, 2011.

### **12. Real estate subject to finance obligation**

The Company leases certain of its treatment centers (“facility”) and other properties from partnerships which are majority-owned by related parties (“related party lessor”). The related party lessor constructs the facilities in accordance with the Company’s plans and specifications and subsequently leases the facility to the Company. Due to the related party relationship, the Company is considered the owner of the facility during the construction period pursuant to the provisions of ASC 840-40 “Sale-Leaseback Transactions” (“ASC 840-40”). In accordance with ASC 840-40, the Company records a construction in progress asset for the facility with an offsetting finance obligation during the construction period. Certain related parties guarantee the debt of the related party lessor, which is considered to be continuing involvement pursuant to ASC 840-40. Accordingly, these leases did not qualify as a sale-leaseback at the time that construction was completed and the facilities are leased to the Company. As a result, the costs to construct the facilities and the related finance obligation remained on the Company’s condensed consolidated balance sheets when construction was completed. The construction costs are included in real estate subject to finance obligation in the accompanying condensed consolidated balance sheets. The finance obligation is amortized over the lease term based on the payments designated in the lease agreements with a portion of the payment representing a free ground lease recorded in rent expense. The assets classified as real estate subject to finance obligation are amortized on a straight line basis over their useful lives.

As of March 31, 2010, the related party lessors completed the refinancing of certain of their respective mortgages to remove the personal guarantees of the debt related thereto. As a result of the refinancing of the landlords’ mortgages on these respective properties, the Company derecognized approximately \$64.8 million in real estate subject to finance obligation, \$67.7 million in finance obligation and recorded approximately \$2.9 million of deferred gains that will be amortized as a reduction of rent expense over 15 years. In addition, the Company entered into a new master lease arrangement with the related party lessors on 28 properties. The initial term of the master lease is 15 years with four 5 year renewal options. Annual payments, including executory costs, total approximately \$13.4 million pursuant to the master lease. The lease payments are scheduled to increase annually based on increases in the consumer price index.

### **13. Segment and geographic information**

The Company operates in one line of business, which is operating physician group practices. As of March 1, 2011, due to the acquisition of MDLLC and Clinica de Radioterapia La Asuncion S.A., the Company’s operations are structured into two geographically organized groups: the Domestic U.S. includes 92 treatment centers and International includes 27 treatment centers. The Company assesses performance of and makes decisions on how to allocate resources to its operating segments based on multiple factors including current and projected facility gross profit and market opportunities.

[Table of Contents](#)

Financial information by geographic segment is as follows (in thousands):

	Three Months ended June 30,		Six Months ended June 30,	
	2011	2010 *	2011 *	2010 *
<b>Total revenues:</b>				
U.S. Domestic	\$ 145,520	\$ 134,623	\$ 296,571	\$ 268,821
International	16,736	283	22,222	618
<b>Total</b>	<b>\$ 162,256</b>	<b>\$ 134,906</b>	<b>\$ 318,793</b>	<b>\$ 269,439</b>
<b>Facility gross profit:</b>				
U.S. Domestic	\$ 48,904	\$ 47,067	\$ 100,093	\$ 94,317
International	9,537	283	12,780	618
<b>Total</b>	<b>\$ 58,441</b>	<b>\$ 47,350</b>	<b>\$ 112,873</b>	<b>\$ 94,935</b>
<b>Depreciation and amortization:</b>				
U.S. Domestic	\$ 12,268	\$ 10,584	\$ 24,501	\$ 22,672
International	730	—	952	—
<b>Total</b>	<b>\$ 12,998</b>	<b>\$ 10,584</b>	<b>\$ 25,453</b>	<b>\$ 22,672</b>

\* includes equity investee income prior to the MDLLC acquisition on March 1, 2011

	June 30, 2011	December 31, 2010
<b>Total assets:</b>		
U.S. Domestic	\$ 1,220,870	\$ 1,221,551
International	130,238	14,779
<b>Total</b>	<b>\$ 1,351,108</b>	<b>\$ 1,236,330</b>
<b>Acquisition-related goodwill and intangible assets:</b>		
U.S. Domestic	\$ 853,108	\$ 856,134
International	90,850	—
<b>Total</b>	<b>\$ 943,958</b>	<b>\$ 856,134</b>

The reconciliation of the Company's reportable segment profit and loss is as follows (in thousands):

	Three Months ended June 30,		Six Months ended June 30,	
	2011	2010	2011	2010
Facility gross profit	\$ 58,441	\$ 47,350	\$ 112,873	\$ 94,935
<b>Less:</b>				
General and administrative expenses	21,469	15,089	39,305	29,357
General and administrative salaries	16,446	11,816	33,071	25,518
General and administrative depreciation and amortization	2,706	1,999	5,102	5,474
Provision for doubtful accounts	3,721	2,714	7,522	5,453
Interest expense, net	15,314	15,498	29,807	30,518
Loss on sale of assets of a radiation center	—	1,903	—	1,903
Early extinguishment of debt	—	10,947	—	10,947
Gain on fair value adjustment of previously held equity investment	—	—	(234)	—
Foreign currency transaction gain	(11)	—	(1)	—
Foreign currency hedge loss	283	—	399	—
<b>Loss before income taxes</b>	<b>\$ (1,487)</b>	<b>\$ (12,616)</b>	<b>\$ (2,098)</b>	<b>\$ (14,235)</b>

#### **14. Subsequent event**

In July 2011, the Company entered into two interest rate swap agreements whereby the Company fixed the interest rate on the notional amounts totaling approximately \$116.0 million of the Company's senior secured term loan facility, effective as of March 30, 2012. The rate and maturity of the interest rate swap agreements are 0.923% plus a margin, which is currently 425 basis points, and expires on December 31, 2013.

Effective August 2011, the Company entered into a lease line of credit with a financial institution for the purpose of obtaining financing for medical equipment purchases in the commitment amount of \$12.5 million. The commitment, subject to various restrictions, is scheduled to be available through November 2011.

#### **15. Supplemental Consolidating Financial Information**

RTS's payment obligations under the senior subordinated notes are guaranteed by Parent and certain domestic subsidiaries of RTS (Subsidiary Guarantors and, collectively with Parent, the "Guarantors"). The consolidated joint ventures and professional corporations of the Company are non-guarantors. Such guarantees are full, unconditional and joint and several. The following supplemental financial information sets forth, on an unconsolidated basis, balance sheets, statements of operations, and statements of cash flows information for Parent, the Subsidiary Guarantors and the non-guarantor subsidiaries. The supplemental financial information reflects the investment of Parent and RTS and subsidiary guarantors using the equity method of accounting.

**CONSOLIDATING BALANCE SHEET (UNAUDITED)  
AS OF JUNE 30, 2011**

	Parent	RTS	Subsidiary Guarantors	Subsidiary Non-Guarantors	Eliminations	Consolidated
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$ 9	\$ 54	\$ 2,126	\$ 9,495	\$ —	\$ 11,684
Accounts receivable, net	—	—	48,850	41,170	—	90,020
Intercompany receivables	—	—	97,931	—	(97,931)	—
Prepaid expenses	—	67	5,652	746	—	6,465
Inventories	—	—	1,449	17	—	1,466
Deferred income taxes	(517)	1,553	1,241	—	—	2,277
Other	1	347	7,501	955	—	8,804
Total current assets	(507)	2,021	164,750	52,383	(97,931)	120,716
Equity investments in joint ventures	505,290	1,132,869	125,423	55	(1,760,483)	3,154
Property and equipment, net	—	—	208,051	30,815	—	238,866
Real estate subject to finance obligation	—	—	12,856	—	—	12,856
Goodwill	—	111,089	647,673	79,877	—	838,639
Intangible assets, net	—	12,640	69,100	23,579	—	105,319
Other assets	—	16,489	6,455	8,614	—	31,558
Intercompany note receivable	—	—	—	—	—	—
Total assets	<u>\$ 504,783</u>	<u>\$ 1,275,108</u>	<u>\$ 1,234,308</u>	<u>\$ 195,323</u>	<u>\$ (1,858,414)</u>	<u>\$ 1,351,108</u>
<b>LIABILITIES AND EQUITY</b>						
Current liabilities:						
Accounts payable	\$ —	\$ —	\$ 16,310	\$ 6,180	\$ —	\$ 22,490
Intercompany payables	515	85,420	—	12,196	(98,131)	—
Accrued expenses	—	7,860	26,034	5,529	—	39,423
Income taxes payable	442	(2,834)	8,549	733	598	7,488
Current portion of long-term debt	—	—	9,572	774	—	10,346
Current portion of finance obligation	—	—	98	—	—	98
Other current liabilities	—	2,866	2,416	443	—	5,725
Total current liabilities	957	93,312	62,979	25,855	(97,533)	85,570
Long-term debt, less current portion	—	646,468	10,426	644	—	657,538
Finance obligation, less current portion	—	—	13,396	—	—	13,396
Other long-term liabilities	—	—	13,090	5,804	—	18,894
Deferred income taxes	(2,223)	30,038	10,275	5,960	(424)	43,626
Intercompany note payable	—	—	—	—	—	—
Total liabilities	(1,266)	769,818	110,166	38,263	(97,957)	819,024
Noncontrolling interests—redeemable	—	—	—	—	7,177	7,177
Total Radiation Therapy Services Holdings, Inc. shareholder's equity	506,049	505,290	1,124,142	157,060	(1,786,492)	506,049
Noncontrolling interests—nonredeemable	—	—	—	—	18,858	18,858
Total equity	<u>506,049</u>	<u>505,290</u>	<u>1,124,142</u>	<u>157,060</u>	<u>(1,767,634)</u>	<u>524,907</u>
Total liabilities and equity	<u>\$ 504,783</u>	<u>\$ 1,275,108</u>	<u>\$ 1,234,308</u>	<u>\$ 195,323</u>	<u>\$ (1,858,414)</u>	<u>\$ 1,351,108</u>

**CONSOLIDATING STATEMENTS OF OPERATIONS (UNAUDITED)**  
**THREE MONTHS ENDED JUNE 30, 2011**

	<u>Parent</u>	<u>RTS</u>	<u>Subsidiary Guarantors</u>	<u>Subsidiary Non-Guarantors</u>	<u>Eliminations</u>	<u>Consolidated</u>
<b>Revenues:</b>						
Net patient service revenue	\$ —	\$ —	\$ 108,091	\$ 52,796	\$ —	\$ 160,887
Other revenue	—	—	1,629	15	—	1,644
(Loss) income from equity investment	(4,983)	9,661	3,027	8	(7,988)	(275)
Intercompany revenue	—	145	19,592	—	(19,737)	—
Total revenues	(4,983)	9,806	132,339	52,819	(27,725)	162,256
<b>Expenses:</b>						
Salaries and benefits	260	—	63,949	15,905	—	80,114
Medical supplies	—	—	11,796	1,368	—	13,164
Facility rent expenses	—	—	7,211	1,100	—	8,311
Other operating expenses	—	—	5,791	2,589	—	8,380
General and administrative expenses	—	414	18,237	2,818	—	21,469
Depreciation and amortization	—	—	11,424	1,574	—	12,998
Provision for doubtful accounts	—	—	2,206	1,515	—	3,721
Interest expense, net	(1)	14,802	614	(101)	—	15,314
Foreign currency transaction gain	—	—	—	(11)	—	(11)
Loss on forward currency derivative contracts	—	283	—	—	—	283
Intercompany expenses	(7)	—	—	19,744	(19,737)	—
Total expenses	252	15,499	121,228	46,501	(19,737)	163,743
(Loss) income before income taxes	(5,235)	(5,693)	11,111	6,318	(7,988)	(1,487)
Income tax expense (benefit)	—	94	1,650	1,695	(144)	3,295
Net (loss) income	(5,235)	(5,787)	9,461	4,623	(7,844)	(4,782)
Net income attributable to noncontrolling interests—redeemable and non-redeemable	—	—	—	—	(1,068)	(1,068)
Net (loss) income attributable to Radiation Therapy Services Holdings, Inc. shareholder	<u>\$ (5,235)</u>	<u>\$ (5,787)</u>	<u>\$ 9,461</u>	<u>\$ 4,623</u>	<u>\$ (8,912)</u>	<u>\$ (5,850)</u>

**CONSOLIDATING STATEMENTS OF OPERATIONS (UNAUDITED)**  
**SIX MONTHS ENDED JUNE 30, 2011**

	<u>Parent</u>	<u>RTS</u>	<u>Subsidiary Guarantors</u>	<u>Subsidiary Non-Guarantors</u>	<u>Eliminations</u>	<u>Consolidated</u>
<b>Revenues:</b>						
Net patient service revenue	\$ —	\$ —	\$ 221,756	\$ 94,214	\$ —	\$ 315,970
Other revenue	—	—	3,088	260	—	3,348
(Loss) income from equity investment	(7,640)	21,290	4,753	7	(18,935)	(525)
Intercompany revenue	—	351	39,269	—	(39,620)	—
Total revenues	(7,640)	21,641	268,866	94,481	(58,555)	318,793
<b>Expenses:</b>						
Salaries and benefits	940	—	132,948	27,125	—	161,013
Medical supplies	—	—	23,584	2,071	—	25,655
Facility rent expenses	—	—	14,217	1,917	—	16,134
Other operating expenses	—	—	11,810	4,028	—	15,838
General and administrative expenses	5	813	34,019	4,468	—	39,305
Depreciation and amortization	—	—	22,751	2,702	—	25,453
Provision for doubtful accounts	—	—	4,488	3,034	—	7,522
Interest expense, net	(3)	28,889	1,127	(206)	—	29,807
Gain on fair value adjustment of previously held equity investment	—	—	(234)	—	—	(234)
Foreign currency transaction gain	—	—	—	(1)	—	(1)
Loss on forward currency derivative contracts	—	399	—	—	—	399
Intercompany expenses	—	—	—	39,620	(39,620)	—
Total expenses	942	30,101	244,710	84,758	(39,620)	320,891
(Loss) income before income taxes	(8,582)	(8,460)	24,156	9,723	(18,935)	(2,098)
Income tax expense	—	1,280	2,770	1,711	—	5,761
Net (loss) income	(8,582)	(9,740)	21,386	8,012	(18,935)	(7,859)
Net income attributable to noncontrolling interests—redeemable and non-redeemable	—	—	—	—	(2,507)	(2,507)
Net (loss) income attributable to Radiation Therapy Services Holdings, Inc. shareholder	<u>\$ (8,582)</u>	<u>\$ (9,740)</u>	<u>\$ 21,386</u>	<u>\$ 8,012</u>	<u>\$ (21,442)</u>	<u>\$ (10,366)</u>

**CONSOLIDATING STATEMENT OF CASH FLOWS (UNAUDITED)  
SIX MONTHS ENDED JUNE 30, 2011**

	Parent	RTS	Subsidiary Guarantors	Subsidiary Non-Guarantors	Eliminations	Consolidated
<b>Cash flows from operating activities</b>						
Net (loss) income	\$ (8,582)	\$ (9,740)	\$ 21,386	\$ 8,012	\$ (18,935)	\$ (7,859)
Adjustments to reconcile net (loss) income to net cash provided by (used in) operating activities:						
Depreciation	—	—	19,730	2,206	—	21,936
Amortization	—	—	3,021	496	—	3,517
Deferred rent expense	—	—	484	117	—	601
Deferred income taxes	—	177	3,626	114	—	3,917
Stock-based compensation	940	—	—	—	—	940
Provision for doubtful accounts	—	—	4,488	3,034	—	7,522
Loss on the sale of property and equipment	—	—	12	—	—	12
Loss on forward currency derivative contracts	—	399	—	—	—	399
Loss on foreign currency transactions	—	—	—	44	—	44
Gain on fair value adjustment of previously held equity investment	—	—	(234)	—	—	(234)
Amortization of debt discount	—	401	—	—	—	401
Amortization of loan costs	—	2,111	—	—	—	2,111
Equity interest in net loss (earnings) of joint ventures	7,640	(21,290)	(4,753)	(7)	18,935	525
Changes in operating assets and liabilities:						
Accounts receivable and other receivables	—	—	(9,437)	(5,616)	—	(15,053)
Income taxes payable	—	1,146	(856)	(1,805)	—	(1,515)
Inventories and other current assets	—	—	(2,025)	(34)	—	(2,059)
Prepaid expenses	—	(22)	1,404	174	—	1,556
Intercompany payable / receivable	(327)	25,405	(26,358)	1,280	—	—
Accounts payable	—	(624)	(1,190)	(1,230)	—	(3,044)
Accrued expenses	—	1,482	(709)	295	—	1,068
Net cash (used in) provided by operating activities	(329)	(555)	8,589	7,080	—	14,785
<b>Cash flows from investing activities</b>						
Purchases of property and equipment	—	—	(20,665)	(1,806)	—	(22,471)
Acquisition of medical practices	—	—	(47,689)	5,396	—	(42,293)
Proceeds from the sale of property and equipment	—	—	5	—	—	5
Repayments from (loans to) employees	—	—	258	(58)	—	200
Intercompany notes to / from affiliates	—	—	—	—	—	—
Contribution of capital to joint venture entities	—	(47,500)	—	—	47,500	—
Distributions received from joint venture entities	—	1,038	3,604	—	(4,026)	616
Proceeds from sale of equity interest in a joint venture	—	—	312	—	—	312
Payment of foreign currency derivative contracts	—	(746)	—	—	—	(746)
Change in other assets and other liabilities	6	(1)	(141)	(6)	—	(142)
Net cash provided by (used in) investing activities	6	(47,209)	(64,316)	3,526	43,474	(64,519)
<b>Cash flows from financing activities</b>						
Proceeds from issuance of debt (net of original issue discount of \$625)	—	50,375	6,685	234	—	57,294
Principal repayments of debt	—	(1,000)	(4,922)	(201)	—	(6,123)
Repayments of finance obligation	—	—	(47)	—	—	(47)
Proceeds from equity contribution	3	—	47,500	—	(47,500)	3
Payments of notes receivable from shareholder	50	—	—	—	—	50
Cash distributions to noncontrolling interest holders—redeemable and non-redeemable	—	—	—	—	(2,092)	(2,092)
Payments of loan costs	—	(1,637)	—	—	—	(1,637)
Cash distributions to shareholders	—	—	—	(6,118)	6,118	—
Net cash provided by (used in) financing activities	53	47,738	49,216	(6,085)	(43,474)	47,448
Effect of exchange rate changes on cash and cash equivalents	—	—	—	(7)	—	(7)
Net (decrease) increase in cash and cash						

equivalents	(270)	(26)	(6,511)	4,514	—	(2,293)
Cash and cash equivalents, beginning of period	279	80	8,637	4,981	—	13,977
Cash and cash equivalents, end of period	<u>\$ 9</u>	<u>\$ 54</u>	<u>\$ 2,126</u>	<u>\$ 9,495</u>	<u>\$ —</u>	<u>\$ 11,684</u>

**CONSOLIDATING BALANCE SHEET (UNAUDITED)  
AS OF DECEMBER 31, 2010**

	Parent	RTS	Subsidiary Guarantors	Subsidiary Non-Guarantors	Eliminations	Consolidated
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$ 279	\$ 80	\$ 8,637	\$ 4,981	\$ —	\$ 13,977
Accounts receivable, net	—	—	43,901	19,670	—	63,571
Intercompany receivables	—	—	71,519	—	(71,519)	—
Income taxes receivable	—	—	—	—	—	—
Prepaid expenses	—	45	6,549	375	—	6,969
Inventories	—	—	1,410	16	—	1,426
Deferred income taxes	(517)	1,553	1,240	—	—	2,276
Other	7	—	2,676	851	—	3,534
Total current assets	(231)	1,678	135,932	25,893	(71,519)	91,753
Equity investments in joint ventures	496,340	1,028,910	44,011	—	(1,549,125)	20,136
Property and equipment, net	—	—	207,250	22,415	—	229,665
Real estate subject to finance obligation	—	—	8,100	—	—	8,100
Goodwill	—	114,064	644,699	12,135	—	770,898
Intangible assets, net	—	12,978	71,783	475	—	85,236
Other assets	—	16,963	4,420	9,159	—	30,542
Intercompany note receivable	—	—	—	—	—	—
Total assets	<u>\$ 496,109</u>	<u>\$ 1,174,593</u>	<u>\$ 1,116,195</u>	<u>\$ 70,077</u>	<u>\$ (1,620,644)</u>	<u>\$ 1,236,330</u>
<b>LIABILITIES AND EQUITY</b>						
Current liabilities:						
Accounts payable	\$ —	\$ 624	\$ 17,880	\$ 3,384	\$ —	\$ 21,888
Intercompany payables	841	59,758	—	11,037	(71,636)	—
Accrued expenses	—	6,378	26,260	3,127	—	35,765
Income taxes payable	442	(3,980)	9,405	(471)	598	5,994
Current portion of long-term debt	—	—	8,780	—	—	8,780
Current portion of finance obligation	—	—	53	—	—	53
Other current liabilities	—	—	197	—	—	197
Total current liabilities	1,283	62,780	62,575	17,077	(71,038)	72,677
Long-term debt, less current portion	—	580,645	9,406	—	—	590,051
Finance obligation, less current portion	—	—	8,515	—	—	8,515
Other long-term liabilities	—	4,966	10,002	1,013	—	15,981
Deferred income taxes	(2,223)	29,862	6,648	(335)	(425)	33,527
Intercompany note payable	—	—	—	—	—	—
Total liabilities	(940)	678,253	97,146	17,755	(71,463)	720,751
Noncontrolling interests—redeemable	—	—	—	—	7,371	7,371
Total Radiation Therapy Services Holdings, Inc. shareholder's equity	497,049	496,340	1,019,049	52,322	(1,567,711)	497,049
Noncontrolling interests—nonredeemable	—	—	—	—	11,159	11,159
Total equity	<u>497,049</u>	<u>496,340</u>	<u>1,019,049</u>	<u>52,322</u>	<u>(1,556,552)</u>	<u>508,208</u>
Total liabilities and equity	<u>\$ 496,109</u>	<u>\$ 1,174,593</u>	<u>\$ 1,116,195</u>	<u>\$ 70,077</u>	<u>\$ (1,620,644)</u>	<u>\$ 1,236,330</u>

**CONSOLIDATING STATEMENTS OF OPERATIONS (UNAUDITED)**  
**THREE MONTHS ENDED JUNE 30, 2010**

	<u>Parent</u>	<u>RTS</u>	<u>Subsidiary Guarantors</u>	<u>Subsidiary Non-Guarantors</u>	<u>Eliminations</u>	<u>Consolidated</u>
<b>Revenues:</b>						
Net patient service revenue	\$ —	\$ —	\$ 97,027	\$ 35,241	\$ —	\$ 132,268
Other revenue	—	—	2,004	441	—	2,445
(Loss) income from equity investment	(8,373)	10,210	1,172	—	(2,816)	193
Intercompany revenue	—	199	19,676	—	(19,875)	—
Total revenues	(8,373)	10,409	119,879	35,682	(22,691)	134,906
<b>Expenses:</b>						
Salaries and benefits	258	—	57,001	9,144	—	66,403
Medical supplies	—	—	9,345	543	—	9,888
Facility rent expenses	—	—	6,892	689	—	7,581
Other operating expenses	—	—	6,157	758	—	6,915
General and administrative expenses	—	503	13,574	1,012	—	15,089
Depreciation and amortization	—	—	9,704	880	—	10,584
Provision for doubtful accounts	—	—	1,905	809	—	2,714
Interest expense, net	(3)	14,960	648	(107)	—	15,498
Loss on sale of assets of a radiation center	—	—	1,903	—	—	1,903
Early extinguishment of debt	—	10,947	—	—	—	10,947
Intercompany expenses	—	—	—	19,875	(19,875)	—
Total expenses	255	26,410	107,129	33,603	(19,875)	147,522
(Loss) income before income taxes	(8,628)	(16,001)	12,750	2,079	(2,816)	(12,616)
Income tax (benefit) expense	—	(7,200)	2,671	(4)	—	(4,533)
Net (loss) income	(8,628)	(8,801)	10,079	2,083	(2,816)	(8,083)
Net income attributable to noncontrolling interests—redeemable and non-redeemable	—	—	—	—	(934)	(934)
Net (loss) income attributable to Radiation Therapy Services Holdings, Inc. shareholder	<u>\$ (8,628)</u>	<u>\$ (8,801)</u>	<u>\$ 10,079</u>	<u>\$ 2,083</u>	<u>\$ (3,750)</u>	<u>\$ (9,017)</u>

**CONSOLIDATING STATEMENTS OF OPERATIONS (UNAUDITED)**  
**SIX MONTHS ENDED JUNE 30, 2010**

	<u>Parent</u>	<u>RTS</u>	<u>Subsidiary Guarantors</u>	<u>Subsidiary Non-Guarantors</u>	<u>Eliminations</u>	<u>Consolidated</u>
<b>Revenues:</b>						
Net patient service revenue	\$ —	\$ —	\$ 193,670	\$ 71,711	\$ —	\$ 265,381
Other revenue	—	—	3,061	639	—	3,700
(Loss) income from equity investment	(9,654)	22,236	1,886	—	(14,110)	358
Intercompany revenue	—	400	41,123	—	(41,523)	—
Total revenues	(9,654)	22,636	239,740	72,350	(55,633)	269,439
<b>Expenses:</b>						
Salaries and benefits	508	—	116,909	18,650	—	136,067
Medical supplies	—	—	19,612	1,089	—	20,701
Facility rent expenses	—	—	11,566	1,331	—	12,897
Other operating expenses	—	—	11,658	1,501	—	13,159
General and administrative expenses	—	805	26,686	1,866	—	29,357
Depreciation and amortization	—	—	20,960	1,712	—	22,672
Provision for doubtful accounts	—	—	4,163	1,290	—	5,453
Interest expense, net	(4)	27,888	2,841	(207)	—	30,518
Loss on sale of assets of a radiation center	—	—	1,903	—	—	1,903
Early extinguishment of debt	—	10,947	—	—	—	10,947
Intercompany expenses	—	—	—	41,523	(41,523)	—
Total expenses	504	39,640	216,298	68,755	(41,523)	283,674
(Loss) income before income taxes	(10,158)	(17,004)	23,442	3,595	(14,110)	(14,235)
Income tax (benefit) expense	—	(6,646)	1,503	(10)	—	(5,153)
Net (loss) income	(10,158)	(10,358)	21,939	3,605	(14,110)	(9,082)
Net income attributable to noncontrolling interests—redeemable and non-redeemable	—	—	—	—	(1,741)	(1,741)
Net (loss) income attributable to Radiation Therapy Services Holdings, Inc. shareholder	<u>\$ (10,158)</u>	<u>\$ (10,358)</u>	<u>\$ 21,939</u>	<u>\$ 3,605</u>	<u>\$ (15,851)</u>	<u>\$ (10,823)</u>

**CONSOLIDATING STATEMENT OF CASH FLOWS (UNAUDITED)**  
**SIX MONTHS ENDED JUNE 30, 2010**

	Parent	RTS	Subsidiary Guarantors	Subsidiary Non-Guarantors	Eliminations	Consolidated
<b>Cash flows from operating activities</b>						
Net (loss) income	\$ (10,158)	\$ (10,358)	\$ 21,939	\$ 3,605	\$ (14,110)	\$ (9,082)
Adjustments to reconcile net (loss) income to net cash provided by (used in) operating activities:						
Depreciation	—	—	16,647	1,666	—	18,313
Amortization	—	—	4,313	46	—	4,359
Deferred rent expense	—	—	935	143	—	1,078
Deferred income tax provision (benefit)	—	1,327	(6,480)	—	—	(5,153)
Stock-based compensation	508	—	—	—	—	508
Provision for doubtful accounts	—	—	4,163	1,290	—	5,453
Loss on the sale of property and equipment	—	—	418	—	—	418
Loss on sale of assets of a radiation center	—	—	1,903	—	—	1,903
Write off of pro-rata debt discount	—	494	—	—	—	494
Write off of loan costs	—	1,593	—	—	—	1,593
Early extinguishment of debt	—	10,947	—	—	—	10,947
Amortization of debt discount	—	424	—	—	—	424
Amortization of loan costs	—	1,343	—	—	—	1,343
Equity interest in net loss (earnings) of joint ventures	9,654	(22,236)	(1,886)	—	14,110	(358)
Changes in operating assets and liabilities:						
Accounts receivable and other receivables	—	—	(11,654)	(1,718)	—	(13,372)
Income taxes receivable / payable	—	(7,745)	7,705	(88)	—	(128)
Inventories	—	—	60	1	—	61
Prepaid expenses	—	—	3,001	182	—	3,183
Intercompany payable / receivable	—	(10,904)	10,591	313	—	—
Accounts payable	—	(245)	4,422	(479)	—	3,698
Accrued expenses	—	(4,762)	1,698	(710)	4	(3,770)
Net cash provided by (used in) operating activities	4	(40,122)	57,775	4,251	4	21,912
<b>Cash flows from investing activities</b>						
Purchases of property and equipment	—	—	(16,911)	(464)	—	(17,375)
Acquisition of radiation centers	—	—	(34,619)	—	—	(34,619)
Proceeds from the sale of property and equipment	—	—	1,191	—	—	1,191
Repayments from (loans to) employees	—	—	368	—	—	368
Intercompany notes to / from affiliates	—	410	—	(410)	—	—
Contribution of capital to joint venture entities	—	—	(2,858)	—	—	(2,858)
Proceeds from sale of equity interest in joint venture	—	—	300	308	(608)	—
Distributions received from joint venture	—	578	2,183	—	(2,743)	18
Change in other assets and other liabilities	5	(1,989)	126	15	(4)	(1,847)
Net cash provided by (used in) investing activities	5	(1,001)	(50,220)	(551)	(3,355)	(55,122)
<b>Cash flows from financing activities</b>						
Proceeds from issuance of debt (net of original issue discount of \$1,950)	—	308,050	—	—	—	308,050
Principal repayments of debt	—	(260,667)	(5,421)	—	—	(266,088)
Repayments of finance obligation	—	—	(278)	—	—	(278)
Payment of call premium on senior subordinated notes	—	(5,250)	—	—	—	(5,250)
Payments of notes receivable from shareholder	50	—	—	—	—	50
Proceeds from issuance of noncontrolling interest	—	—	—	—	608	608
Cash distributions to noncontrolling interest holders—redeemable and non-redeemable	—	—	—	—	(1,522)	(1,522)
Deconsolidation of noncontrolling interest	—	—	—	(14)	—	(14)
Payments of loan costs	—	(11,873)	—	—	—	(11,873)
Cash distributions to shareholders	—	—	—	(4,265)	4,265	—
Net cash provided by (used in) financing activities	50	30,260	(5,699)	(4,279)	3,351	23,683
Net increase (decrease) in cash and cash equivalents	59	(10,863)	1,856	(579)	—	(9,527)
Cash and cash equivalents, beginning of period	65	14,314	12,847	5,732	—	32,958
Cash and cash equivalents, end of period	<u>\$ 124</u>	<u>\$ 3,451</u>	<u>\$ 14,703</u>	<u>\$ 5,153</u>	<u>\$ —</u>	<u>\$ 23,431</u>

## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

*The following discussion and analysis should be read in conjunction with the unaudited interim condensed consolidated financial statements and related notes included elsewhere in this Form 10-Q. This section of this Quarterly Report on Form 10-Q contains forward-looking statements that involve substantial risks and uncertainties, such as statements about our plans, objectives, expectations and intentions. These statements may be identified by the use of forward-looking terminology such as “anticipate”, “believe”, “continue”, “could”, “estimate”, “intend”, “may”, “might”, “plan”, “potential”, “predict”, “should”, or “will” or the negative thereof or other variations thereon or comparable terminology. We have based these forward-looking statements on our current expectations, assumptions, estimates and projections. While we believe these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond our control. These and other important factors, including those discussed in this Quarterly Report on Form 10-Q in the section titled “Risk Factors” and in the sections titled “Risk Factors,” “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Business” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2010 (the “Form 10-K”) may cause our actual results, performance or achievements to differ materially from any future results, performance or achievements expressed or implied by these forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements, which apply on and as of the date of this Form 10-Q. References in this Quarterly Report on Form 10-Q to “we”, “us”, “our” and “the Company and Parent” are references to Radiation Therapy Services Holdings, Inc. and its subsidiaries, consolidated professional corporations and associations and unconsolidated affiliates, unless the context requires otherwise. References in this Quarterly Report on Form 10-Q to “our treatment centers” refer to owned, managed and hospital based treatment centers.*

### Overview

We own, operate and manage treatment centers focused principally on providing comprehensive radiation treatment alternatives ranging from conventional external beam radiation, Intensity Modulated Radiation Therapy (“IMRT”), as well as newer, more technologically-advanced procedures. We believe we are the largest company in the United States focused principally on providing radiation therapy. We opened our first radiation treatment center in 1983 and, as of June 30, 2011 we provided radiation therapy services in 119 treatment centers. Most of our treatment centers are strategically clustered into 28 local markets in 16 states, including Alabama, Arizona, California, Delaware, Florida, Kentucky, Maryland, Massachusetts, Michigan, Nevada, New Jersey, New York, North Carolina, South Carolina, Rhode Island, and West Virginia and 26 treatment centers are operated in South America, Central America and the Caribbean and one center located in India. Of these 119 treatment centers, 37 treatment centers were internally developed, 75 were acquired and seven involve hospital-based treatment centers and other groups. We have continued to expand our affiliation with physician specialties in closely related areas including gynecological and surgical oncology and urology in a limited number of our local markets to strengthen our clinical working relationships.

On October 19, 2007, our wholly owned subsidiary, RTS entered into an Agreement and Plan of Merger (the “Merger Agreement”) with RT Investments, Parent and RTS MergerCo, Inc., a wholly-owned subsidiary of Parent, pursuant to RTS MergerCo, Inc. was merged with and into RTS with RTS as the surviving corporation and as a wholly-owned subsidiary of Parent (the “Merger”). Upon completion of the Merger, each share of RTS’s common stock outstanding immediately prior to the effective time of the Merger (other than certain shares held by members of RT Investments’ management team and certain employees) was converted into \$32.50 in cash without interest. The Merger was consummated on February 21, 2008 (the “Closing”). Immediately following the Closing, Parent became the owner of all of the outstanding common stock of RTS, which in turn, became a wholly-owned indirect subsidiary of RT Investments, and Vestar Capital Partners, Inc. and its affiliates became the beneficial owners of approximately 57% of the outstanding Class A voting equity units of RT Investments and its co-investors became the beneficial owners of approximately 26% of the outstanding Class A voting equity units of RT Investments. At June 30, 2011, Vestar and its affiliates currently control approximately 81% of the Class A voting equity units of RT Investments through its ability to directly or indirectly control its co-investors. In addition, at the Closing, the management investors, including current and former directors and executive officers, either exchanged certain shares of RTS’s common stock or invested cash in RTS, in each case, in exchange for Class A voting equity units and non-voting preferred equity units of RT Investments. At the Closing, these management investors as a group became the beneficial owners of approximately 17% of the outstanding Class A voting equity units of RT Investments. RT Investments also adopted a management incentive equity plan pursuant to which certain employees are eligible to receive incentive unit awards (Class B and C non-voting equity units) from an equity pool representing up to 13% of the common equity value of RT Investments, which as of June 30, 2011 was 12.1%. In connection with the Closing, Vestar, its affiliates and these management investors invested approximately \$627.3 million in equity units of RT Investments.

## [Table of Contents](#)

We use a number of metrics to assist management in evaluating financial condition and operating performance, and the most important follow:

- The number of relative value units (RVU) delivered per day in our freestanding centers;
- The percentage change in RVUs per day in our freestanding centers;
- The ratio of funded debt to pro-forma adjusted earnings before interest, taxes, depreciation and amortization (leverage ratio) and
- Facility gross profit

### **Revenue Drivers**

Our revenue growth is primarily driven by expanding the number of our centers, optimizing the utilization of advanced technologies at our existing centers and benefiting from demographic and population trends in most of our local markets. New centers are added or acquired based on capacity, demographics, and competitive considerations.

The average revenue per treatment is sensitive to the mix of services used in treating a patient's tumor. The reimbursement rates set by Medicare and commercial payers tend to be higher for more advanced treatment technologies, reflecting their higher complexity. A key part of our business strategy is to make advanced technologies available once supporting economics exist. For example, we have been utilizing Image Guided Radiation Therapy ("IGRT") and Gamma Function, a proprietary capability to enable measurement of the actual amount of radiation delivered during a treatment and to provide immediate feedback for adaption of future treatments as well as for quality assurance, where appropriate, now that reimbursement codes are in place for these services.

### **Operating Costs**

The principal costs of operating a treatment center are (1) the salary and benefits of the physician and technical staff, and (2) equipment and facility costs. The capacity of each physician and technical position is limited to a number of delivered treatments, while equipment and facility costs for a treatment center are generally fixed. These capacity factors cause profitability to be very sensitive to treatment volume. Profitability will tend to increase as resources from fixed costs including equipment and facility costs are utilized.

### **Sources of Revenue By Payer**

We receive payments for our services rendered to patients from the government Medicare and Medicaid programs, commercial insurers, managed care organizations and our patients directly. Generally, our revenue is determined by a number of factors, including the payer mix, the number and nature of procedures performed and the rate of payment for the procedures. The following table sets forth the percentage of our net patient service revenue we earned based upon the patients' primary insurance by category of payer in our last fiscal year and the six months ended June 30, 2011 and 2010.

(domestic U.S.)	Year Ended	Six Months Ended	
	December 31,	June 30,	2010
	2010	2011	2010
<b>Payer</b>			
Medicare	44.6%	46.4%	44.6%
Commercial	50.9	49.5	51.1
Medicaid	3.0	2.7	2.9
Self pay	1.5	1.4	1.4
Total net patient service revenue	100.0%	100.0%	100.0%

### ***Medicare and Medicaid***

Medicare is a major funding source for the services we provide and government reimbursement developments can have a material effect on operating performance. These developments include the reimbursement amount for each Current Procedural Terminology (“CPT”) service that we provide and the specific CPT services covered by Medicare. The Centers for Medicare and Medicaid Services (“CMS”), the government agency responsible for administering the Medicare program, administers an annual process for considering changes in reimbursement rates and covered services. We have played, and will continue to play, a role in that process both directly and through the radiation oncology professional societies.

Since cancer disproportionately affects elderly people, a significant portion of our net patient service revenue is derived from the Medicare program, as well as related co-payments. Medicare reimbursement rates are determined by CMS and are lower than our normal charges. Medicaid reimbursement rates are typically lower than Medicare rates; Medicaid payments represent approximately 2.7% of our net patient service revenue for the six months ended June 30, 2011.

Medicare reimbursement rates are determined by a formula which takes into account an industry wide Conversion Factor (“CF”) multiplied by Relative Value Units (“RVUs”) determined on a per procedure basis. The CF and RVUs may change on an annual basis. In 2009, the CF decreased by 5.3%. The net result of changes to the CF and RVUs over the last several years prior to 2009 has had an immaterial impact on our business, with the CF percentage decrease in 2009 having a significant impact on our business. It is difficult, however, to forecast the future impact of any changes. We depend on payments from government sources and any changes in Medicare or Medicaid programs could result in a decrease in our total revenues and net income.

On January 1, 2010, the CF was scheduled to decrease 21.2%, but Congress postponed this decrease throughout 2010 by passing several pieces of legislation. Additionally, in June 2010, Congress passed a 2.2% increase. The CF was again scheduled to decrease 24.9% as of January 1, 2011, but Congress passed the Medicare and Medicaid Extenders Act of 2010, which was signed by President Obama on December 15, 2010. This Act delays until the end of 2011 the scheduled cut. The proposed Medicare 2012 Physician Fee Schedule, released by CMS on July 1, 2011, would result in a reimbursement decrease of 29.5% as of January 1, 2012. If future reductions are not suspended, and if a permanent “doc fix” is not signed into law, the reimbursement decrease currently scheduled to take effect on January 1, 2012, will have a significant adverse impact on our business.

In the proposed Medicare 2012 Physician Fee Schedule, CMS indicates that the primary impacts to specialties are due to the third year of the four-year transition to the utilization of the new Physician Practice Information Survey data and the rebasing of the Medicare Economic Index. In the proposed Medicare 2012 Physician Fee Schedule, CMS did not apply the equipment utilization policy to radiation therapy equipment. We have evaluated the impact of the proposed rule in its entirety to our reimbursement under the Medicare program for 2012, but are waiting for the final rule to be issued later this year before arriving at a conclusion as to the 2012 impact of the regulation on our business.

### ***Commercial***

Commercial sources include private health insurance as well as related payments for co-insurance and co-payments. We enter into contracts with private health insurance and other health benefit groups by granting discounts to such organizations in return for the patient volume they provide.

Most of our commercial revenue is from managed care business and is attributable to contracts where a set fee is negotiated relative to services provided by our treatment centers. We do not have any contracts that individually represent over 10% of our total net patient service revenue. We receive our managed care contracted revenue under two primary arrangements. Approximately 98% of our managed care business is attributable to contracts where a fee schedule is negotiated for services provided at our treatment centers. Approximately 2% of our net patient service revenue is attributable to contracts where we bear utilization risk. Although the terms and conditions of our managed care contracts vary considerably, they are typically for a one-year term and provide for automatic renewals. If payments by managed care organizations and other private third-party payers decrease, then our total revenues and net income would decrease.

### ***Self Pay***

Self pay consists of payments for treatments by patients not otherwise covered by third-party payers, such as government or commercial sources. Because the incidence of cancer is much higher in those over the age of 65, most of

[Table of Contents](#)

our patients have access to Medicare or other insurance and therefore the self-pay portion of our business is less than it would be in other circumstances.

We grant a discount on gross charges to self pay payers not covered under other third party payer arrangements. The discount amounts are excluded from patient service revenue. To the extent that we realize additional losses resulting from nonpayment of the discounted charges, such additional losses are included in the provision for doubtful accounts.

**Other Material Factors**

Other material factors that we believe will also impact our future financial performance include:

- Patient volume and census;
- Continued advances in technology and the related capital requirements;
- Continued affiliation with physician specialties other than radiation oncology;
- Changes in accounting for business combinations requiring that all acquisition-related costs be expensed as incurred;
- Our ability to achieve identified cost savings and operational efficiencies;
- Increased costs associated with development and optimization of our internal infrastructure; and
- Healthcare reform.

**Results of Operations**

The following table summarizes key operating statistics of our results of operations for our domestic U.S. operations for the three months and six months ended June 30, 2011 and 2010:

	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2011	2010		2011	2010	
Number of treatment days (domestic U.S.)	64	64		128	127	
Total RVU's — freestanding centers (domestic U.S.)	3,138,665	2,746,572	14.3%	6,348,006	5,500,192	15.4%
RVU's per day — freestanding centers (domestic U.S.)	49,042	42,915	14.3%	49,594	43,309	14.5%
Percentage change in RVU's per day — freestanding centers — same practice basis (domestic U.S.)	12.3%	0.4%		10.8%	0.3%	
Number of regions at period end	<u>9</u>	<u>8</u>				
Number of local markets at period end (domestic U.S.)	<u>28</u>	<u>28</u>				
Treatment centers - freestanding	112	92	21.7%			
Treatment centers — hospital / other groups	<u>7</u>	<u>7</u>	0.0%			
	<u>119</u>	<u>99</u>	20.2%			
Days sales outstanding at quarter end (domestic U.S.)	43	44				
Percentage change in freestanding revenues — same practice basis (domestic U.S.)	4.7%	-3.6%		3.0%	-3.4%	
Net patient service revenue — professional services only (in thousands) (domestic U.S.)	\$ 40,437	\$ 34,357		\$ 82,534	\$ 68,980	

[Table of Contents](#)

The following table summarizes key operating statistics of our results of operations for our international operations for the three months and six months ended June 30, 2011 and 2010:

	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2011	2010		2011	2010	
<b>Number of treatments (International)</b>						
2-D treatments	1,295	1,417		2,649	2,828	
3-D treatments	1,677	1,494		3,265	2,933	
IMRT treatments	319	250		631	454	
Total	<u>3,291</u>	<u>3,161</u>	4.1%	<u>6,545</u>	<u>6,215</u>	5.3%

\* includes full period operating statistics, including period prior to our acquisition

**International**

Medical Developers' net patient service revenue increased \$5.2 million, or 45.2%, from \$11.5 million to \$16.7 million for the three months ended June 30, 2011 as compared to the same period in 2010. Total revenue was positively impacted by the opening of new treatment centers in San Juan, Argentina and San Salvador, El Salvador in February and March 2011, respectively. The continued ramp-up in operations at our Centro de Radiaciones de La Costa and Centro de Radioterapia Siglo XXI subsidiaries in Argentina which opened in May and July 2010 also favorably impacted revenue growth versus the same three months in 2010. In addition, we experienced growth in the number of new patient treatments initiated during the quarter by 130 and an increased number of higher-revenue 3D and IMRT treatments versus the 2010 period.

Facility gross profit increased \$3.0 million, or 46.2% from \$6.5 million to \$9.5 million for the three months ended June 30, 2011 as compared to the same period in 2010. Facility-level gross profit as a percentage of net patient service revenue improved to 57.0% from 56.3%, primarily due to a reduction in repairs and maintenance expense as a percentage of revenue in part resulting from Medical Developers' integration into the Company and a reduction in physician compensation as a percentage of revenue due to the improvement in Medical Developers' treatment mix and an increase in patient volumes, offset by higher center-level salaries and benefits and higher depreciation expense.

[Table of Contents](#)

The following table presents summaries of our results of operations for the three months ended June 30, 2011 and 2010.

	Three Months Ended June 30, 2011		Three Months Ended June 30, 2010	
<b>Revenues:</b>				
Net patient service revenue	\$ 160,887	99.2%	\$ 132,268	98.0%
Other revenue	1,369	0.8	2,638	2.0
Total revenues	162,256	100.0	134,906	100.0
<b>Expenses:</b>				
Salaries and benefits	80,114	49.4	66,403	49.2
Medical supplies	13,164	8.1	9,888	7.3
Facility rent expenses	8,311	5.1	7,581	5.6
Other operating expenses	8,380	5.2	6,915	5.1
General and administrative expenses	21,469	13.2	15,089	11.2
Depreciation and amortization	12,998	8.0	10,584	7.8
Provision for doubtful accounts	3,721	2.3	2,714	2.0
Interest expense, net	15,314	9.4	15,498	11.5
Loss on sale of assets of a radiation treatment center	—	—	1,903	1.4
Early extinguishment of debt	—	—	10,947	8.1
Foreign currency transaction loss	(11)	—	—	—
Loss on forward currency derivative contracts	283	0.2	—	—
Total expenses	163,743	100.9	147,522	109.2
Loss before income taxes	(1,487)	-0.9	(12,616)	-9.2
Income tax expense (benefit)	3,295	2.0	(4,533)	-3.4
Net loss	(4,782)	-2.9	(8,083)	-5.8
Net income attributable to noncontrolling interests — redeemable and non-redeemable	(1,068)	-0.7	(934)	-0.7
Net loss attributable to Radiation Therapy Services Holdings, Inc. shareholder	(5,850)	-3.6%	(9,017)	-6.5%

**Comparison of the Three Months Ended June 30, 2011 and 2010**

**Revenues**

**Net patient service revenue.** For the three months ended June 30, 2011 and 2010, net patient service revenue comprised 99.2% and 98.0%, respectively, of our total revenues. In our net patient service revenue for the three months ended June 30, 2011 and 2010, revenue from the professional-only component of radiation therapy and revenue from the practices of medical specialties other than radiation oncology, comprised approximately 24.9% and 25.5%, respectively, of our total revenues.

**Other revenue.** For the three months ended June 30, 2011 and 2010, other revenue comprised approximately 0.8% and 2.0%, respectively, of our total revenues. Other revenue is primarily derived from management services provided to hospital radiation therapy departments, technical services provided to hospital radiation therapy departments, billing services provided to non-affiliated physicians, gain and losses from sale/disposal of medical equipment, equity interest in net earnings/losses of unconsolidated joint ventures and income for equipment leased by joint venture entities.

**Total revenues.** Total revenues increased by \$27.4 million, or 20.3%, from \$134.9 million for the three months ended June 30, 2010 to \$162.3 million for the three months ended June 30, 2011. Total revenue was positively impacted by \$26.5 million due to our expansion into new practices and treatments centers in existing local markets and new local markets during 2010 and 2011 through the acquisition of several urology, medical oncology and surgery practices in Florida and Arizona and the acquisition of a physician practice in South Carolina, and West Virginia and the acquisition of 26 physician practices in South America, Central America and the Caribbean, the opening of one de novo center and an outpatient radiation therapy management services agreement with a medical group to manage its radiation oncology treatment site as follows:

[Table of Contents](#)

Date	Sites	Location	Market	Type
May 2010	1	Pembroke Pines, Florida	Florida East Coast	De Novo
May 2010	1	Myrtle Beach, South Carolina	South Carolina	Acquisition
December 2010	1	Princeton West Virginia	West Virginia	Acquisition
March 2011	26	South America, Central America and the Caribbean	—	Acquisition
June 2011	1	London, Kentucky	Kentucky	Hospital-based / other groups

Approximately \$0.4 million of the increase was due to recognition of revenue from CMS for the 2011 PQRI program. In our existing local markets and practices, revenue increased by approximately \$0.5 million. We continue to see stabilization in our Florida and Nevada local markets.

**Expenses**

**Salaries and benefits.** Salaries and benefits increased by \$13.7 million, or 20.6%, from \$66.4 million for the three months ended June 30, 2010 to \$80.1 million for the three months ended June 30, 2011. Salaries and benefits as a percentage of total revenues increased from 49.2% for the three months ended June 30, 2010 to 49.4% for the three months ended June 30, 2011. Additional staffing of personnel and physicians due to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011 contributed \$11.2 million to our salaries and benefits. For existing practices and centers within our local markets, salaries and benefits increased \$2.5 million, predominately related to the additional staffing in our research and development group developing software for our medical equipment of approximately \$0.4 million.

**Medical supplies.** Medical supplies increased by \$3.3 million, or 33.1%, from \$9.9 million for the three months ended June 30, 2010 to \$13.2 million for the three months ended June 30, 2011. Medical supplies as a percentage of total revenues increased from 7.3% for the three months ended June 30, 2010 to 8.1% for the three months ended June 30, 2011. Medical supplies consist of patient positioning devices, radioactive seed supplies, supplies used for other brachytherapy services, pharmaceuticals used in the delivery of radiation therapy treatments and chemotherapy-related and other medical supplies. Approximately \$1.5 million of the increase was related to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011. In our remaining practices and centers in existing local markets, medical supplies increased by approximately \$1.8 million as we continue to see stable patient volumes and treatment counts in our existing local markets. These pharmaceuticals and chemotherapy medical supplies are principally reimbursable by third-party payers.

**Facility rent expenses.** Facility rent expenses increased by \$0.7 million, or 9.6%, from \$7.6 million for the three months ended June 30, 2010 to \$8.3 million for the three months ended June 30, 2011. Facility rent expenses as a percentage of total revenues decreased from 5.6% for the three months ended June 30, 2010 to 5.1% for the three months ended June 30, 2011. Facility rent expenses consist of rent expense associated with our treatment center locations. Approximately \$0.8 million of the increase was related to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011, offset by a decrease of approximately \$0.1 million due to office consolidations in the latter part of 2010.

**Other operating expenses.** Other operating expenses increased by \$1.5 million or 21.2%, from \$6.9 million for the three months ended June 30, 2010 to \$8.4 million for the three months ended June 30, 2011. Other operating expense as a percentage of total revenues increased from 5.1% for the three months ended June 30, 2010 to 5.2% for the three months ended June 30, 2011. Other operating expenses consist of repairs and maintenance of equipment, equipment rental and contract labor. Approximately \$1.9 million of the increase was related to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011, offset by a decrease of approximately \$0.4 million in our remaining practices and centers in existing local markets, primarily as a result of a decrease in operating leases on certain of our medical equipment and contract labor for radiation therapists.

## [Table of Contents](#)

**General and administrative expenses.** General and administrative expenses increased by \$6.4 million or 42.3%, from \$15.1 million for the three months ended June 30, 2010 to \$21.5 million for the three months ended June 30, 2011. General and administrative expenses principally consist of professional service fees, office supplies and expenses, insurance and travel costs. General and administrative expenses as a percentage of total revenues increased from 11.2% for the three months ended June 30, 2010 to 13.2% for the three months ended June 30, 2011. The increase of \$6.4 million in general and administrative expenses was due to an increase of approximately \$2.4 million relating to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011. An increase of approximately \$1.9 million in our remaining practices and treatments centers in our existing local markets, an increase of approximately \$0.7 million in diligence costs relating to acquisitions and potential acquisitions of physician practices, an increase in costs of \$0.5 million associated with improvements in our income tax provision process and an increase of \$0.9 million in litigation settlements with certain physicians.

**Depreciation and amortization.** Depreciation and amortization increased by \$2.4 million, or 22.8%, from \$10.6 million for the three months ended June 30, 2010 to \$13.0 million for the three months ended June 30, 2011. Depreciation and amortization expense as a percentage of total revenues increased from 7.8% for the three months ended June 30, 2010 to 8.0% for the three months ended June 30, 2011. The increase of \$2.4 million in depreciation and amortization was due to an increase of approximately \$1.1 million relating to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011. An increase in capital expenditures related to our investment in advanced radiation treatment technologies in certain local markets increased our depreciation and amortization by approximately \$1.3 million.

**Provision for doubtful accounts.** The provision for doubtful accounts increased by \$1.0 million, or 37.1%, from \$2.7 million for the three months ended June 30, 2010 to \$3.7 million for the three months ended June 30, 2011. The provision for doubtful accounts as a percentage of total revenues increased from 2.0% for the three months ended June 30, 2010 to 2.3% for the three months ended June 30, 2011. In 2010 we reduced our provision for doubtful accounts as we made efforts to improve the overall collection process, including a replacement of our claims clearinghouse agent, to provide more efficient and timely claims processing, upgraded certain billing processes, including the electronic transmission of secondary claims and improved processes at the treatment centers to collect co-pay amounts at the time of service. These actions have resulted in improved collections and lower bad debt expense in 2010.

**Interest expense, net.** Interest expense, decreased by \$0.2 million, or 1.2%, from \$15.5 million for the three months ended June 30, 2010 to \$15.3 million for the three months ended June 30, 2011. The decrease is primarily attributable to the additional \$2.1 million in interest expense in 2010 associated with the pro-rata write-off of our deferred financing costs and original issue discount costs resulting from our prepayment of \$74.8 million in our Term Loan B in April 2010. In addition, our interest rate swap payments decreased by approximately \$0.5 million, offset by an increase of approximately \$1.8 million of interest as a result of the additional senior subordinated notes issued in April 2010 and March 2011 and the additional amortization of deferred financing costs and original issue discount costs of approximately \$0.5 million related thereto.

**Loss on sale of assets of a radiation treatment center.** In January 2007, we acquired a 67.5% interest in Gettysburg Radiation, LLC ("GR"), which at that time was in the final stages of developing a free-standing radiation therapy treatment center in Gettysburg, Pennsylvania. Approximately a year later, GR expanded its operations to a second location in Littlestown, Pennsylvania. Due to the poor local economy, as well as the opening of a radiation therapy center by a nearby hospital, the performance of both the Gettysburg and Littlestown facilities deteriorated significantly. During the fourth quarter of 2009, the Littlestown facility was closed. On April 30, 2010, we sold certain assets of the Gettysburg facility to one of GR's minority equity-holders for approximately \$925,000 and incurred a loss on the sale of approximately \$1.9 million.

**Early extinguishment of debt.** We incurred approximately \$10.9 million from the early extinguishment of debt as a result of the prepayment of the \$175.0 million in senior subordinated notes, which included the call premium payment of approximately \$5.3 million, the write-offs of \$2.5 million in deferred financing costs and \$3.1 million in original issue discount costs.

**Loss on forward currency derivative contracts.** We are exposed to a significant amount of foreign exchange risk, primarily between the U.S. dollar and the Argentine peso. This exposure relates to the provision of radiation oncology services to patients at our Latin American operations and purchases of goods and services in foreign currencies. We maintain four forward currency derivative contracts which mature on a quarterly basis. For the three months ended June 30, 2011, the expiration of the June 30, 2010 forward currency derivative contract and the mark to market valuation of the remaining contracts resulted in a loss of approximately \$0.3 million.

[Table of Contents](#)

**Income taxes.** Our effective tax rate was 221.6% in the second quarter of fiscal 2011 and 35.9% in the second quarter of fiscal 2010. The increase in the effective rate for the second quarter of 2011 compared to the same period of the year prior is primarily the result of the valuation allowance related to deductions attributable to U.S. and certain state non-reversing deferred tax liabilities which are unable to offset the Company's deferred tax assets for valuation allowance purposes and the Company's application of ASC 740-270 to exclude certain jurisdictions (U.S. and certain states) for which the Company is unable to benefit losses that are not more likely than not to be realized. On an absolute dollar basis, the provision for income taxes increased to \$3.3 million for the second quarter of 2011 compared to an income tax benefit of \$4.5 million in the same period of 2010. Our tax expense increased primarily due to the increase in valuation allowance related to deductions attributable to U.S. and certain state non-reversing deferred tax liabilities and foreign tax expense associated with foreign subsidiaries acquired during the current year.

Our future effective tax rates could be affected by changes in the relative mix of taxable income and taxable loss jurisdictions, changes in the valuation of deferred tax assets or liabilities, or changes in tax laws or interpretations thereof. We monitor the assumptions used in estimating the annual effective tax rate and make adjustments, if required, throughout the year. If actual results differ from the assumptions used in estimating our annual effective tax rates, future income tax expense (benefit) could be materially affected.

In addition, we are periodically under audit by federal, state, or local authorities in the areas of income taxes and other taxes. These audits include questioning the timing and amount of deductions and compliance with federal, state, and local tax laws. We regularly assess the likelihood of adverse outcomes from these audits to determine the adequacy of our provision for income taxes. To the extent we prevail in matters for which accruals have been established or is required to pay amounts in excess of such accruals, the effective tax rate could be materially affected.

**Net loss.** Net loss decreased by \$3.3 million, from \$8.1 million in net loss for the three months ended June 30, 2010 to \$4.8 million net loss for the three months ended June 30, 2011. Net loss represents 5.8% of total revenues for the three months ended June 30, 2010 and 2.9% of total revenues for the three months ended June 30, 2011.

[Table of Contents](#)

The following table presents summaries of our results of operations for the six months ended June 30, 2011 and 2010.

	Six Months Ended June 30, 2011		Six Months Ended June 30, 2010	
<b>Revenues:</b>				
Net patient service revenue	\$ 315,970	99.1%	\$ 265,381	98.5%
Other revenue	2,823	0.9	4,058	1.5
Total revenues	318,793	100.0	269,439	100.0
<b>Expenses:</b>				
Salaries and benefits	161,013	50.5	136,067	50.5
Medical supplies	25,655	8.0	20,701	7.7
Facility rent expenses	16,134	5.1	12,897	4.8
Other operating expenses	15,838	5.0	13,159	4.9
General and administrative expenses	39,305	12.3	29,357	10.9
Depreciation and amortization	25,453	8.0	22,672	8.4
Provision for doubtful accounts	7,522	2.4	5,453	2.0
Interest expense, net	29,807	9.3	30,518	11.3
Loss on sale of assets of a radiation treatment center	—	—	1,903	0.7
Early extinguishment of debt	—	—	10,947	4.1
Gain on fair value adjustment of previously held equity investment	(234)	-0.1	—	—
Foreign currency transaction loss	(1)	—	—	—
Loss on forward currency derivative contracts	399	0.1	—	—
Total expenses	320,891	100.6	283,674	105.3
Loss before income taxes	(2,098)	-0.6	(14,235)	-5.3
Income tax expense (benefit)	5,761	1.8	(5,153)	-1.9
Net loss	(7,859)	-2.4	(9,082)	-3.4
Net income attributable to noncontrolling interests — redeemable and non-redeemable	(2,507)	-0.8	(1,741)	-0.6
Net loss attributable to Radiation Therapy Services Holdings, Inc. shareholder	(10,366)	-3.2%	(10,823)	-4.0%

**Comparison of the Six Months Ended June 30, 2011 and 2010**

**Revenues**

**Net patient service revenue.** For the six months ended June 30, 2011 and 2010, net patient service revenue comprised 99.1% and 98.5%, respectively, of our total revenues. In our net patient service revenue for the six months ended June 30, 2011 and 2010, revenue from the professional-only component of radiation therapy and revenue from the practices of medical specialties other than radiation oncology, comprised approximately 25.9% and 25.6%, respectively, of our total revenues.

**Other revenue.** For the six months ended June 30, 2011 and 2010, other revenue comprised approximately 0.9% and 1.5%, respectively, of our total revenues. Other revenue is primarily derived from management services provided to hospital radiation therapy departments, technical services provided to hospital radiation therapy departments, billing services provided to non-affiliated physicians, gain and losses from sale/disposal of medical equipment, equity interest in net earnings/losses of unconsolidated joint ventures and income for equipment leased by joint venture entities.

**Total revenues.** Total revenues increased by \$49.4 million, or 18.3%, from \$269.4 million for the six months ended June 30, 2010 to \$318.8 million for the six months ended June 30, 2011. Total revenue was positively impacted by \$47.2 million due to our expansion into new practices and treatments centers in existing local markets and new local markets during 2010 and 2011 through the acquisition of several urology, medical oncology and surgery practices in Florida and Arizona and the acquisition of a physician practice in South Carolina, and West Virginia and the acquisition of 26 physician practices in South America, Central America and the Caribbean, the opening of two de novo center and an outpatient radiation therapy management services agreement with a medical group to manage its radiation oncology treatment site as follows:

[Table of Contents](#)

Date	Sites	Location	Market	Type
March 2010	1	El Segundo, California	Los Angeles, California	De Novo
May 2010	1	Pembroke Pines, Florida	Florida East Coast	De Novo
May 2010	1	Myrtle Beach, South Carolina	South Carolina	Acquisition
December 2010	1	Princeton West Virginia	West Virginia	Acquisition
March 2011	26	South America, Central America and the Caribbean	—	Acquisition
June 2011	1	London, Kentucky	Kentucky	Hospital-based / other groups

Approximately \$1.0 million of the increase was due to recognition of revenue from CMS for the 2011 PQRI program. In our existing local markets and practices, revenue increased by approximately \$1.2 million. We continue to see stabilization in our Florida and Nevada local markets.

**Expenses**

**Salaries and benefits.** Salaries and benefits increased by \$24.9 million, or 18.3%, from \$136.1 million for the six months ended June 30, 2010 to \$161.0 million for the six months ended June 30, 2011. Salaries and benefits as a percentage of total revenues was 50.5% for the six months ended June 30, 2010 and for the three months ended June 30, 2011. Additional staffing of personnel and physicians due to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011 contributed \$21.5 million to our salaries and benefits. Stock compensation expense included in our salaries and benefits increased \$0.4 million as a result of a repurchase of vested units from an executive for use in future reissuance to other executives. For existing practices and centers within our local markets, salaries and benefits increased \$3.0 million, predominately related to the additional staffing in our research and development group developing software for our medical equipment of approximately \$0.8 million.

**Medical supplies.** Medical supplies increased by \$5.0 million, or 23.9%, from \$20.7 million for the six months ended June 30, 2010 to \$25.7 million for the six months ended June 30, 2011. Medical supplies as a percentage of total revenues increased from 7.7% for the six months ended June 30, 2010 to 8.0% for the six months ended June 30, 2011. Medical supplies consist of patient positioning devices, radioactive seed supplies, supplies used for other brachytherapy services, pharmaceuticals used in the delivery of radiation therapy treatments and chemotherapy-related and other medical supplies. Approximately \$2.8 million of the increase was related to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011. In our remaining practices and centers in existing local markets, medical supplies increased by approximately \$2.2 million as we continue to see stable patient volumes and treatment counts in our existing local markets. These pharmaceuticals and chemotherapy medical supplies are principally reimbursable by third-party payers.

**Facility rent expenses.** Facility rent expenses increased by \$3.2 million, or 25.1%, from \$12.9 million for the six months ended June 30, 2010 to \$16.1 million for the six months ended June 30, 2011. Facility rent expenses as a percentage of total revenues increased from 4.8% for the six months ended June 30, 2010 to 5.1% for the six months ended June 30, 2011. Facility rent expenses consist of rent expense associated with our treatment center locations. Approximately \$1.9 million of the increase was related to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011. On March 31, 2010, the related party lessors completed the refinancing of certain of their respective mortgages to remove the personal guarantees of the debt related thereto. As a result of the refinancing of the landlords' mortgages on these respective properties, we derecognized approximately \$64.8 million in real estate subject to finance obligation. As a result of the derecognition, our facility rent expense increased by approximately \$1.6 million during the six months ended June 30, 2011, offset by a decrease of approximately \$0.2 million due to office consolidations in the latter part of 2010.

**Other operating expenses.** Other operating expenses increased by \$2.7 million or 20.4%, from \$13.2 million for the six months ended June 30, 2010 to \$15.8 million for the six months ended June 30, 2011. Other operating expense as a percentage of total revenues increased from 4.9% for the six months ended June 30, 2010 to 5.0% for the six months ended June 30, 2011. Other operating expenses consist of repairs and maintenance of equipment, equipment rental and contract labor. Approximately \$3.3 million of the increase was related to our expansion in urology and surgery practices in

## [Table of Contents](#)

southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011, offset by a decrease of approximately \$0.6 million in our remaining practices and centers in existing local markets, primarily as a result of a decrease in operating leases on certain of our medical equipment and contract labor for radiation therapists.

**General and administrative expenses.** General and administrative expenses increased by \$9.9 million or 33.9%, from \$29.4 million for the six months ended June 30, 2010 to \$39.3 million for the six months ended June 30, 2011. General and administrative expenses principally consist of professional service fees, office supplies and expenses, insurance and travel costs. General and administrative expenses as a percentage of total revenues increased from 10.9% for the six months ended June 30, 2010 to 12.3% for the six months ended June 30, 2011. The increase of \$9.9 million in general and administrative expenses was due to an increase of approximately \$3.9 million relating to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011. An increase of approximately \$3.3 million in our remaining practices and treatments centers in our existing local markets, an increase of approximately \$2.2 million in diligence costs relating to acquisitions and potential acquisitions of physician practices, an increase in costs of \$0.5 million associated with improvements in our income tax provision process.

**Depreciation and amortization.** Depreciation and amortization increased by \$2.8 million, or 12.3%, from \$22.7 million for the six months ended June 30, 2010 to \$25.5 million for the six months ended June 30, 2011. Depreciation and amortization expense as a percentage of total revenues decreased from 8.4% for the six months ended June 30, 2010 to 8.0% for the six months ended June 30, 2011. The increase of \$2.8 million in depreciation and amortization was primarily due to an increase of approximately \$1.7 million relating to our expansion in urology and surgery practices in southwest Florida, Arizona and South Carolina, the acquisitions of treatment centers in existing and new local markets during the latter part of 2010 and the expansion into a new region internationally in 2011. An increase in capital expenditures related to our investment in advanced radiation treatment technologies in certain local markets increased our depreciation and amortization by approximately \$2.4 million, offset by a decrease of approximately \$1.3 million predominately due to the expiration of certain non-compete agreements.

**Provision for doubtful accounts.** The provision for doubtful accounts increased by \$2.0 million, or 37.9%, from \$5.5 million for the six months ended June 30, 2010 to \$7.5 million for the six months ended June 30, 2011. The provision for doubtful accounts as a percentage of total revenues increased from 2.0% for the six months ended June 30, 2010 to 2.4% for the six months ended June 30, 2011. In 2010 we reduced our provision for doubtful accounts as we made efforts to improve the overall collection process, including a replacement of our claims clearinghouse agent, to provide more efficient and timely claims processing, upgraded certain billing processes, including the electronic transmission of secondary claims and improved processes at the treatment centers to collect co-pay amounts at the time of service. These actions have resulted in improved collections and lower bad debt expense in 2010.

**Interest expense, net.** Interest expense, decreased by \$0.7 million, or 2.3%, from \$30.5 million for the six months ended June 30, 2010 to \$29.8 million for the six months ended June 30, 2011. The decrease is primarily attributable to the additional \$2.1 million in interest expense in 2010 associated with the pro-rata write-off of our deferred financing costs and original issue discount costs resulting from our prepayment of \$74.8 million in our Term Loan B in April 2010, the derecognition of approximately \$64.8 million in real estate subject to finance obligation on March 31, 2010. As a result of the derecognition, our interest expense relating to the finance obligation decreased by approximately \$1.5 million. In addition, our interest rate swap payments decreased by approximately \$1.0 million, offset by an increase of approximately \$3.2 million of interest as a result of the additional senior subordinated notes issued in April 2010 and March 2011 and the additional amortization of deferred financing costs and original issue discount costs of approximately \$0.7 million related thereto.

**Loss on sale of assets of a radiation treatment center.** In January 2007, we acquired a 67.5% interest in Gettysburg Radiation, LLC ("GR"), which at that time was in the final stages of developing a free-standing radiation therapy treatment center in Gettysburg, Pennsylvania. Approximately a year later, GR expanded its operations to a second location in Littlestown, Pennsylvania. Due to the poor local economy, as well as the opening of a radiation therapy center by a nearby hospital, the performance of both the Gettysburg and Littlestown facilities deteriorated significantly. During the fourth quarter of 2009, the Littlestown facility was closed. On April 30, 2010, we sold certain assets of the Gettysburg facility to one of GR's minority equity-holders for approximately \$925,000 and incurred a loss on the sale of approximately \$1.9 million.

**Early extinguishment of debt.** We incurred approximately \$10.9 million from the early extinguishment of debt as a result of the prepayment of the \$175.0 million in senior subordinated notes, which included the call premium payment of approximately \$5.3 million, the write-offs of \$2.5 million in deferred financing costs and \$3.1 million in original issue discount costs.

## [Table of Contents](#)

**Gain on fair value adjustment of previously held equity investment.** As result of the acquisition of MDLLC, in which we acquired an effective ownership interest of approximately 91.0% on March 1, 2011, we recorded a gain of approximately \$0.2 million to adjust our initial investment in the joint venture to fair value.

**Loss on forward currency derivative contracts.** We are exposed to a significant amount of foreign exchange risk, primarily between the U.S. dollar and the Argentine peso. This exposure relates to the provision of radiation oncology services to patients at our Latin American operations and purchases of goods and services in foreign currencies. We maintain four forward currency derivative contracts which mature on a quarterly basis. For the six months ended June 30, 2011, the expiration of the March 31, 2010 and June 30, 2010 forward currency derivative contracts and the mark to market valuation of the remaining contracts resulted in a loss of approximately \$0.4 million.

**Income taxes.** Our effective tax rate was 274.6% for the six months ended June 30, 2011 and 36.2% for the six months ended June 30, 2010. The increase in the effective rate for the six months ended June 30, 2011 compared to the same period of the year prior is primarily the result of the valuation allowance related to deductions attributable to U.S. and certain state non-reversing deferred tax liabilities which are unable to offset the Company's deferred tax assets for valuation allowance purposes and the Company's application of ASC 740-270 to exclude certain jurisdictions (U.S. and certain states) for which the Company is unable to benefit losses that are not more likely than not to be realized. On an absolute dollar basis, the provision for income taxes increased to \$5.8 million for six months ended June 30, 2011 compared to an income tax benefit of \$5.2 million in the same period of 2010. Our tax expense increased primarily due to the increase in valuation allowance related to deductions attributable to U.S. and certain state non-reversing deferred tax liabilities and foreign tax expense associated with foreign subsidiaries acquired during the current year.

Our future effective tax rates could be affected by changes in the relative mix of taxable income and taxable loss jurisdictions, changes in the valuation of deferred tax assets or liabilities, or changes in tax laws or interpretations thereof. We monitor the assumptions used in estimating the annual effective tax rate and makes adjustments, if required, throughout the year. If actual results differ from the assumptions used in estimating our annual effective tax rates, future income tax expense (benefit) could be materially affected.

In addition, we are periodically under audit by federal, state, or local authorities in the areas of income taxes and other taxes. These audits include questioning the timing and amount of deductions and compliance with federal, state, and local tax laws. We regularly assess the likelihood of adverse outcomes from these audits to determine the adequacy of our provision for income taxes. To the extent we prevail in matters for which accruals have been established or is required to pay amounts in excess of such accruals, the effective tax rate could be materially affected.

**Net loss.** Net loss decreased by \$1.2 million, from \$9.1 million in net loss for the six months ended June 30, 2010 to \$7.9 million net loss for the six months ended June 30, 2011. Net loss represents 3.4% of total revenues for the six months ended June 30, 2010 and 2.4% of total revenues for the six months ended June 30, 2011.

### **Seasonality and Quarterly Fluctuations**

Our results of operations historically have fluctuated on a quarterly basis and can be expected to continue to fluctuate. Many of the patients of our Florida treatment centers are part-time residents in Florida during the winter months. Hence, these treatment centers have historically experienced higher utilization rates during the winter months than during the remainder of the year. In addition, volume is typically lower in the summer months due to traditional vacation periods. 28 of our 119 radiation treatment centers are located in Florida.

### **Liquidity and Capital Resources**

Our principal capital requirements are for working capital, acquisitions, medical equipment replacement and expansion and de novo treatment center development. Working capital and medical equipment are funded through cash from operations, supplemented, as needed, by five-year fixed rate lease lines of credit. Borrowings under these lease lines of credit are recorded on our balance sheets. The construction of de novo treatment centers is funded directly by third parties and then leased to us. We finance our operations, capital expenditures and acquisitions through a combination of borrowings and cash generated from operations.

***Cash Flows From Operating Activities***

Net cash provided by operating activities for the six month periods ended June 30, 2010 and 2011 was \$21.9 million and \$14.8 million, respectively.

Net cash provided by operating activities decreased by \$7.1 million from \$21.9 million in the six month period ended June 30, 2010 to \$14.8 million for the six month period ended June 30, 2011 predominately due to timing and amount of interest payments. In the six months ended June 30, 2010, we paid approximately \$11.8 million of interest on our \$175.0 million senior subordinated notes that was refinanced on April 20, 2010 with the issuance of the \$310.0 million in senior subordinated notes due 2017 with interest payments due in April and October of each year. In April 2011, we paid approximately \$18.6 million of interest on the \$360.0 million in senior subordinated notes due 2017 including interest on the \$16.25 million senior subordinated notes due to the seller in the MDLLC transaction. We continue to see improvements in our cash collections from our accounts receivable with our days sales outstanding improving from 44 days to 43 days.

Cash flow contributed by our foreign subsidiaries was \$5.7 million for the six month period ended June 30, 2011. We consider these cash flows to be permanently invested in our foreign subsidiaries and therefore do not anticipate repatriating any excess cash flows to the U.S. We anticipate we can adequately fund our domestic operations from cash flows generated solely from our U.S. business.

***Cash Flows From Investing Activities***

Net cash used in investing activities for the six month periods ended June 30, 2010 and 2011 was \$55.1 million and \$64.5 million, respectively.

Net cash used in investing activities increased by \$9.4 million from \$55.1 million for the six month period ended June 30, 2010 to \$64.5 million for the six month period ended March 31, 2011. Net cash used in investing activities was impacted by approximately \$42.1 million (net of acquired cash of approximately \$5.4 million) related to the purchase of the remaining (i) 67% interest in a joint venture that holds a majority equity interest in and manages 25 radiation therapy treatment centers in South America, Central America and the Caribbean (including the purchase of equity units in the underlying operating subsidiaries) and (ii) a 61% interest in a joint venture that operates a treatment center in Guatemala, on March 1, 2011 and the purchase of other medical practices of approximately \$0.2 million. In May 2010 we purchased a radiation treatment center and several physician practices in South Carolina for a combined purchase price of approximately \$34.5 million. During 2011, we entered into foreign exchange option contracts expiring at the end of the four consecutive quarterly periods to convert a significant portion of our forecasted foreign currency denominated net income into U.S. dollars to limit the adverse impact of a weakening Argentine peso against the U.S. dollar. The cost of the option contracts, was approximately \$0.7 million.

***Cash Flows From Financing Activities***

Net cash provided by financing activities for the six month period ended June 30, 2010 and 2011 was \$23.7 million and \$47.4 million, respectively.

Net cash provided by financing activities in 2010 consisted of \$308.1 million of proceeds received from the issuance of \$310.0 million in aggregate principal amount of senior subordinated notes due 2017. The \$308.1 million in proceeds was used to repay the existing \$175.0 million in senior subordinated notes due 2015, including accrued and unpaid interest and a call premium of approximately \$5.3 million. The remaining proceeds from the offering were used to pay down \$74.8 million of the senior secured term loan facility and \$10.0 million of the senior secured revolving credit facility and to finance the acquisitions of a radiation treatment center and physician practices in South Carolina, which were consummated on May 3, 2010. In addition, we paid approximately \$11.9 million of loan costs relating to transaction fees and expenses incurred in connection with the issuance of the \$310.0 million senior subordinated notes. The change in net cash provided by financing activities included cash provided by non-controlling interest holders in the El Segundo joint venture who contributed approximately \$0.6 million in cash for a 22.75% interest in the joint venture.

In January 2011, we received the Commitment Letter from DDJ Capital Management, LLC to purchase an aggregate principal amount of \$50 million of 9<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due 2017 to be issued by RTS. On March 1, 2011, we issued \$50 million of the new notes. The proceeds of \$48.5 million were used (i) to fund the MDLLC acquisition and (ii) to fund transaction costs associated with the MDLLC Acquisition. We incurred approximately \$1.6 million in transaction fees and expenses, including legal, accounting and other fees and expenses in connection with the new notes, and an initial purchasers' discount of \$0.6 million. On April 1, 2011 we received approximately \$6.7 million in capital lease financing

[Table of Contents](#)

from a financial institution to fund previously purchased medical equipment. The terms of the capital lease financing are for five years at an average interest rate of approximately 8%. We also had partnership distributions from non-controlling interests of approximately \$1.5 million and \$2.1 million in 2010 and 2011, respectively.

***Senior Secured Credit Facilities Senior Subordinated Notes***

In connection with the 2008 Merger, we entered into our current senior secured credit facilities, which consists of a senior secured term loan facility and a senior secured revolving credit facility. At the Closing, we borrowed \$307.0 million under the senior secured term loan facility, utilized \$3.1 million of the senior secured revolving credit facility and obtained a \$175.0 million senior subordinated interim loan agreement. We incurred expenses of approximately \$3.7 million for early extinguishment of debt relating to the termination of certain capital lease obligations, termination of our interest rate swap agreement and the write-off of deferred financing costs relating to the extinguishment of our previous senior secured credit facility. On March 25, 2008, we issued \$175.0 million senior subordinated notes due 2015 at an annual interest rate of 13.5%, and repaid the \$175.0 million senior subordinated interim loan agreement including any accrued and unpaid interest.

On April 1, 2010, we amended our senior secured credit facility to, among other things, (i) under certain circumstances, allow us to issue permitted additional subordinated debt to fund certain future acquisitions; (ii) disregard, for purposes of calculating compliance with the financial covenants, certain provisions of GAAP that would require us to treat leased properties as owned by us; and (iii) provide for certain other modifications to permit the incurrence of additional indebtedness in connection with certain future acquisitions and the ability to make additional investments, subject to pro forma compliance with certain performance-based incurrence covenants, and other restrictions.

On April 20, 2010, we consummated a debt offering (“Offering”) and repaid our existing \$175.0 million in aggregate principal amount 13.5% senior subordinated notes due 2015, including accrued and unpaid interest of approximately \$6.4 million and the call premium of approximately \$5.3 million. The remaining proceeds from the Offering were used to pay down \$74.8 million of the Term Loan B and \$10.0 million of the Revolver. A portion of the proceeds of the Offering was placed in a restricted account pending application to finance certain acquisitions, including the acquisitions of a radiation treatment center and physician practices in South Carolina, which were consummated on May 3, 2010. We incurred approximately \$11.9 million in transaction fees and expenses, including legal, accounting and other fees and expenses in connection with this offering, including the initial purchasers’ discount of \$1.9 million.

We incurred approximately \$10.9 million in early extinguishment of debt as a result of the prepayment of the \$175.0 million in senior subordinated notes, which included the call premium payment of approximately \$5.3 million, the write-offs of \$2.5 million in deferred financing costs and \$3.1 million in original issue discount costs.

On April 22, 2010, affiliates of certain of the initial purchasers of the \$310.0 million in aggregate principal amount 9<sup>7</sup>/<sub>8</sub>% senior subordinated notes due 2017, as lenders under our senior secured revolving credit facility, provided an additional \$15.0 million of commitments to the revolving credit portion of our senior secured credit facility increasing the available commitment from \$60.0 million to \$75.0 million. We paid \$2.0 million to Vestar Capital Partners V, L.P. for additional transaction advisory services in respect to the incremental amendments to our existing senior secured revolving credit facility, the additional \$15.0 million of commitments to the revolver portion, and the complete refinancing of the senior subordinated notes.

On May 3, 2010, we entered into Amendment No. 3 to our senior secured credit facilities, dated February 21, 2008 (as amended by Amendment No. 1, dated August 15, 2008, Amendment No. 2, dated April 1, 2010, Incremental Amendments dated April 22, 2010, Amendment No. 3, dated May 3, 2010, and as otherwise amended from time to time, the “Credit Agreement”), by and among the Company, RTS, the subsidiaries of RTS identified therein as the guarantors, the institutions from time to time party thereto as lenders, Wells Fargo Bank, N.A. (as successor to Wachovia Bank, National Association), in its capacity as administrative agent for the lenders thereto and the other agents and arrangers named therein, pursuant to which we revised certain administrative matters, including to permit us to provide to the lenders thereunder the consolidated financial statements of Parent, in lieu of those of the borrower, RTS.

In January 2011, we received the Commitment Letter from DDJ Capital Management, LLC to purchase an aggregate principal amount of \$50 million of 9<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due 2017 to be issued by RTS. On March 1, 2011, we issued \$50 million of the New Notes. The proceeds of \$48.5 million were used (i) to fund the MDLLC Acquisition and (ii) to fund transaction costs associated with the MDLLC Acquisition. We incurred approximately \$1.6 million in transaction fees and expenses, including legal, accounting and other fees and expenses in connection with the new notes, and an initial purchasers’ discount of \$0.6 million.

## [Table of Contents](#)

On April 1, 2011, we received approximately \$6.7 million in capital lease financing from a financial institution to fund previously purchased medical equipment. The terms of the capital lease financing are for five years at an average interest rate of approximately 8%.

Effective August 2011, we entered into a lease line of credit with a financial institution for the purpose of obtaining financing for medical equipment purchases in the commitment amount of \$12.5 million. The commitment, subject to various restrictions, is scheduled to be available through November 2011.

We believe available borrowings under our senior secured credit facilities, together with our cash flows from operations, will be sufficient to fund our currently anticipated operating requirements. To the extent available borrowings and cash flows from operations are insufficient to fund future requirements, we may be required to seek additional financing through additional increases in our senior secured credit facilities, negotiate additional credit facilities with other lenders or institutions or seek additional capital through private placements or public offerings of equity or debt securities. No assurances can be given that we will be able to extend or increase our senior secured credit facilities, secure additional bank borrowings or lease line of credit or complete additional debt or equity financings on terms favorable to us or at all. Our ability to meet our funding needs could be adversely affected if we experience a decline in our results of operations, or if we violate the covenants and other restrictions to which we are subject under our senior secured credit facilities.

### ***Finance Obligation***

We lease certain of our treatment centers (each, a “facility” and, collectively, the “facilities”) and other properties from partnerships that are majority-owned by related parties (each, a “related party lessor” and, collectively, the “related party lessors”). The related party lessors construct the facilities in accordance with our plans and specifications and subsequently lease these facilities to us. Due to the related party relationship, we are considered the owner of these facilities during the construction period pursuant to the provisions of Accounting Standards Codification (“ASC”) 840-40, “Sale-Leaseback Transactions” (“ASC 840-40”). In accordance with ASC 840-40, we record a construction in progress asset for these facilities with an offsetting finance obligation during the construction period. These related parties guarantee the debt of the related party lessors, which is considered to be “continuing involvement” pursuant to ASC 840-40. Accordingly, these leases did not qualify as a normal sale-leaseback at the time that construction was completed and these facilities were leased to us. As a result, the costs to construct the facilities and the related finance obligation are recorded on our consolidated balance sheets after construction was completed. The construction costs are included in “Real Estate Subject to Finance Obligation” in the condensed consolidated balance sheets and the accompanying notes, included in this Quarterly Report on Form 10-Q. The finance obligation is amortized over the lease term based on the payments designated in the lease agreements.

As of March 31, 2010, the related party lessors completed the refinancing of certain of their respective mortgages to remove the personal guarantees of the debt related thereto. As a result, we derecognized approximately \$64.8 million in real estate subject to finance obligation, \$67.7 million in finance obligation and recorded approximately \$2.9 million of deferred gains that will be amortized as a reduction of rent expense over 15 years. In addition, we entered into a new master lease arrangement with the landlord on 28 properties. The initial term of the master lease is 15 years with four 5 year renewal options. Annual payments, including executory costs, total approximately \$13.4 million pursuant to the master lease. The lease payments are scheduled to increase annually based on increases in the consumer price index. The amount of these finance obligations as of June 30, 2011 and December 31, 2010 was \$13.5 million and \$8.6 million, respectively.

### **Billing and Collections**

Our billing system in the U.S. utilizes a fee schedule for billing patients, third-party payers and government sponsored programs, including Medicare and Medicaid. Fees billed to government sponsored programs, including Medicare and Medicaid, and fees billed to contracted payers and self pay patients (not covered under other third party payer arrangements) are automatically adjusted to the allowable payment amount at time of billing. In 2009, we updated our billing system to include fee schedules on approximately 85% of all payers and developed a blended rate allowable amount on the remaining payers. As a result of this change in 2009, fees billed to all payers are automatically adjusted to the allowable payment at time of billing.

## [Table of Contents](#)

Insurance information is requested from all patients either at the time the first appointment is scheduled or at the time of service. A copy of the insurance card is scanned into our system at the time of service so that it is readily available to staff during the collection process. Patient demographic information is collected for both our clinical and billing systems.

It is our policy to collect co-payments from the patient at the time of service. Insurance benefit information is obtained and the patient is informed of their deductible and co-payment responsibility prior to the commencement of treatment.

Charges are posted to the billing system by coders in our offices or in our central billing office. After charges are posted, edits are performed, any necessary corrections are made and billing forms are generated, then sent electronically to our clearinghouse whenever electronic submission is possible. Any bills not able to be processed through the clearinghouse are printed and mailed from our print mail service. Statements are automatically generated from our billing system and mailed to the patient on a regular basis for any amounts still outstanding from the patient. Daily, weekly and monthly accounts receivable analysis reports are utilized by staff and management to prioritize accounts for collection purposes, as well as to identify trends and issues. Strategies to respond proactively to these issues are developed at weekly and monthly team meetings. Our write-off process is manual and our process for collecting accounts receivable is dependent on the type of payer as set forth below.

### ***Medicare, Medicaid and Commercial Payer Balances***

Our central billing office staff expedites the payment process from insurance companies and other payers via electronic inquiries, phone calls and automated letters to ensure timely payment. Our billing system generates standard aging reports by date of billing in increments of 30 day intervals. The collection team utilizes these reports to assess and determine the payers requiring additional focus and collection efforts. Our accounts receivable exposure on Medicare, Medicaid and commercial payer balances are largely limited to denials and other unusual adjustments. Our exposure to bad debts on balances relating to these types of payers over the years has been insignificant.

In the event of denial of payment, we follow the payer's standard appeals process, both to secure payment and to lobby the payers, as appropriate, to modify their medical policies to expand coverage for the newer and more advanced treatment services that we provide which, in many cases, is the payer's reason for denial of payment. If all reasonable collection efforts with these payers have been exhausted by our central billing office staff, the account receivable is written-off.

### ***Self-Pay Balances***

We administer self-pay account balances through our central billing office and our policy is to first attempt to collect these balances although after initial attempts we often send outstanding self-pay patient claims to collection agencies at designated points in the collection process. In some cases monthly payment arrangements are made with patients for the account balance remaining after insurance payments have been applied. These accounts are reviewed monthly to ensure payments continue to be made in a timely manner. Once it has been determined by our staff that the patient is not responding to our collection attempts, a final notice is mailed. This generally occurs more than 120 days after the date of the original bill. If there is no response to our final notice, after 30 days the account is assigned to a collection agency and, as appropriate, recorded as a bad debt and written off. We also have payment arrangements with patients for the self-pay portion due in which monthly payments are made by the patient on a predetermined schedule. Balances under \$50 are written off but not sent to the collection agency. All accounts are specifically identified for write-offs and accounts are written off prior to being submitted to the collection agency.

**Acquisitions and Developments**

The following table summarizes our growth in treatment centers and the local markets in which we operate for the periods indicated:

	Year Ended December 31,		Six Months Ended
	2009	2010	June 30, 2011
Treatment centers at beginning of period	97	97	95
Internally developed	7	2	—
Transitioned to freestanding	1	—	—
Internally (consolidated / closed / sold)	(5)	(5)	(3)
Acquired	—	2	26
Hospital-based / other groups	—	(1)	1
Hospital-based (ended / transitioned)	(3)	—	—
Treatment centers at period end	<u>97</u>	<u>95</u>	<u>119</u>
Number of regions at period end	<u>8</u>	<u>8</u>	<u>9</u>
Number of local markets at period end	<u>28</u>	<u>28</u>	<u>28</u>

In 2009, we internally developed seven new radiation centers, transitioned a hospital based arrangement to a freestanding radiation center, consolidated five radiation centers, ended two hospital-based arrangements and acquired the assets of several physician practices as follows:

In January 2009, we purchased a 33% interest in MDLLC, a joint venture affiliated with the brother and father of Dr. Dosoretz, our Chief Executive Officer, President and a director on the Company's board of directors, that holds a majority equity interest in, and manages, 26 radiation therapy treatment centers through 16 legal entities in South America, Central America and the Caribbean (which translates into us owning a 19% indirect ownership interest in the underlying radiation therapy treatment centers), and a 19% interest in a joint venture that operates a treatment center in Guatemala for an aggregate of approximately \$10.4 million, subject to final determination of the purchase price based on a multiple of historical earnings before interest, taxes and depreciation and amortization. In January 2010, we finalized the amount due for our 33% interest in the joint venture and paid an additional \$1.9 million. The transaction was accounted for under the equity method. We also had a four-year call option to purchase the remaining 67% in the MDLLC joint venture in which we purchased a 33% interest, which would result in an ownership interest of approximately 90% in the underlying radiation oncology business located in South America, Central America and the Caribbean, at a price based on a multiple of historical earnings before interest, taxes and depreciation and amortization.

In January 2009, we opened our Hammonton, New Jersey and Indio, California treatment centers and began treating patients at the facilities and converted a hospital based arrangement to a freestanding facility in Bronx-Lebanon, New York.

In May 2009, we opened a cancer center in Lee County, Florida.

In June 2009, we opened two additional radiation treatment centers, one in Southbridge, Massachusetts and another treatment center in Gilbert, Arizona.

In July 2009, we opened a radiation treatment center in Providence, Rhode Island in partnership with a hospital to provide stereotactic radio-surgery through the use of a cyberknife. We own approximately 45% of the joint venture.

In October 2009, we opened our Yucca Valley, California treatment center.

During 2009, we acquired the assets of several physician practices in Florida for approximately \$0.2 million. The physician practices provide synergistic clinical services to our patients in the respective markets in which we treat.

During the fourth quarter of 2009, we closed five offices including two centers in Florida, one in Pennsylvania, one in Arizona and one in Nevada. We closed these offices to consolidate the number of offices within the market in order

[Table of Contents](#)

to leverage adjacent centers and/or due to excess capacity. The patients treated at these offices will be treated within the same market at other existing radiation treatment centers.

In 2009, we terminated two professional service agreements, one in Florida in January 2009 and one in New Jersey in June 2009.

In 2010, we internally developed two new radiation centers, sold one radiation center, closed four radiation centers, acquired two radiation centers, consolidated a hospital-based radiation center and acquired the assets of several physician practices as follows:

In March 2010, we contributed approximately \$3.0 million in tangible assets for a 77.3% interest in a joint venture with a group of physicians to open a radiation treatment center in El Segundo, California. The radiation treatment center expands our presence into the California market.

On April 30, 2010, we sold certain assets of the Gettysburg facility to one of Gettysburg Radiation, LLC's minority equityholders for approximately \$925,000. Due to the poor local economy, as well as the opening of a radiation therapy center by a nearby hospital, the performance of the Gettysburg facility deteriorated significantly.

In April 2010, we entered into definitive agreements with Carolina Regional Cancer Center, P.A. for the acquisition of a radiation treatment center in Myrtle Beach, South Carolina that holds three certificate of need licenses, and Atlantic Urology Clinics, LLC, Adult & Pediatric Urology Center of the Carolina, P.A., Coastal Urology Center, P.A. and Grand Strand Urology, LLP with respect to the acquisition of the assets of these Myrtle Beach-based physician practices. On May 3, 2010, we consummated these acquisitions for a combined purchase price of approximately \$34.5 million in cash. The acquisition of the Myrtle Beach facility expands our presence into a new local market within an existing regional division.

In May 2010, we opened our Pembroke Pines, Florida treatment center.

During the fourth quarter of 2010, we closed and consolidated two radiation centers in Michigan and two radiation centers in Nevada and consolidated a hospital-based radiation center in Utica, New York.

In December 2010, we acquired the assets of a radiation treatment center located in Princeton, West Virginia for approximately \$8.0 million. The center purchased in West Virginia further expands our presence into the West Virginia market.

During 2010, we acquired the assets of several physician practices in Florida and Arizona for approximately \$860,000. The physician practices provide synergistic clinical services to our patients in the respective markets in which we treat.

On March 1, 2011, we purchased the remaining 67% interest in MDLLC from Bernardo Dosoretz as well as interests in the subsidiaries of MDLLC from Alejandro Dosoretz and Bernardo Dosoretz, resulting in an ownership interest of approximately 91% in the underlying radiation oncology practices located in South America, Central America and the Caribbean. The Company also purchased an additional 61% interest in Clinica de Radioterapia La Asuncion S.A. from Bernardo Dosoretz, resulting in an ownership interest of 80%. The Company consummated these acquisitions for a combined purchase price of approximately \$82.1 million, comprised of \$47.5 million in cash, 25 common units of Parent immediately exchanged for 13,660 units of RT Investments' non-voting preferred equity units and 258,955 units of RT Investments' class A equity units totaling approximately \$16.25 million, and issuance of a 9<sup>7</sup>/<sub>8</sub>% note payable, due 2017 totaling approximately \$16.05 million to the seller and an estimated contingent earn out payment totaling \$2.3 million. The earn out payment is contingent upon certain acquired centers attaining earnings before interest, taxes, depreciation and amortization targets, is due 18 months subsequent to the transaction closing, and is payable through Company financing and issuance of equity units.

In June 2011, we entered into an outpatient radiation therapy management services agreement with a medical group to manage its radiation oncology treatment site in London, Kentucky.

During the first six months of 2011, we acquired the assets of several physician practices in Florida for approximately \$189,000. The physician practices provide synergistic clinical services to our patients in the respective markets in which we treat.

## [Table of Contents](#)

The operations of the foregoing acquisitions have been included in the accompanying condensed consolidated statements of operations and comprehensive loss from the respective dates of each acquisition. When we acquire a treatment center, the purchase price is allocated to the assets acquired and liabilities assumed based upon their respective fair values.

During the first quarter of 2011, we closed two treatment facilities in California, one in Beverly Hills and the other facility in Corona. In addition we are no longer treating at our Gilbert Arizona facility and we are using the center for our other specialty practices for office visits and consults.

We have been selected by a consortium of leading New York academic medical centers (including Memorial Sloan Kettering Cancer Center, Beth Israel Medical Center/Continuum Health System, NYU Langone Medical Center, Mt. Sinai Medical Center, and Montefiore Medical Center) to serve as the developer and manager of a proton beam therapy center to be constructed in Manhattan. The project is in the final stages of certificate of need approval. We expect to invest approximately \$10,000,000 in the project and will have an approximate 28.5% ownership interest. We will also receive a management fee of 5% of collected revenues. In connection with our role as manager, we have accounted for our interest in the center as an equity method investment. The center is expected to commence operations in mid-2014.

In July, 2011 we entered into a revised facility management services agreement with an existing provider in Michigan. The provider will become a subsidiary of a larger medical practice group, in which we will continue the management of the radiation oncology practices in Michigan. The provider will become a subsidiary of a larger medical group sometime during the fourth quarter of 2011 and is comprised of approximately 200 physicians, including primary care physicians, urologists and medical oncologists.

### **Critical Accounting Policies**

Our discussion and analysis of our financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. We continuously evaluate our critical accounting policies and estimates. We base our estimates on historical experience and on various assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ materially from these estimates under different assumptions or conditions.

We believe the following critical accounting policies are important to the portrayal of our financial condition and results of operations and require our management's subjective or complex judgment because of the sensitivity of the methods, assumptions and estimates used in the preparation of our condensed consolidated financial statements.

#### ***Variable Interest Entities***

We evaluate certain of our radiation oncology practices in order to determine if they are VIEs. This evaluation resulted in determining that certain of our radiation oncology practices were potential variable interests. For each of these practices, we have determined (1) the sufficiency of the fair value of the entities' equity investments at risk to absorb losses, (2) that, as a group, the holders of the equity investments at risk have (a) the direct or indirect ability through voting rights to make decisions about the entities' significant activities, (b) the obligation to absorb the expected losses of the entity and their obligations are not protected directly or indirectly, and (c) the right to receive the expected residual return of the entity, and (3) substantially all of the entities' activities do not involve or are not conducted on behalf of an investor that has disproportionately fewer voting rights in terms of its obligation to absorb the expected losses or its right to receive expected residual returns of the entity, or both. ASC 810, "Consolidation" ("ASC 810"), requires a company to consolidate VIEs if the company is the primary beneficiary of the activities of those entities. Certain of our radiation oncology practices are variable interest entities and we have a variable interest in certain of these practices through our administrative services agreements. Pursuant to ASC 810, through our variable interests in these practices, we have the power to direct the activities of these practices that most significantly impact the entity's economic performance and we would absorb a majority of the expected losses of these practices should they occur. Based on these determinations, we have included these radiation oncology practices in our condensed consolidated financial statements for all periods presented. All significant intercompany accounts and transactions have been eliminated.

We adopted updated accounting guidance beginning with the first quarter of 2010, by providing an ongoing qualitative rather than quantitative assessment of our ability to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and our rights or obligations to receive benefits or absorb losses, in order to determine whether those entities will be required to be consolidated in our condensed consolidated financial statements. The adoption of the new guidance had no material impact to our financial statements and results of operations.

***Net Patient Service Revenue and Allowances for Contractual Discounts***

We have agreements with third-party payers that provide us payments at amounts different from our established rates. Net patient service revenue is reported at the estimated net realizable amounts due from patients, third-party payers and others for services rendered. Net patient service revenue is recognized as services are provided. Medicare and other governmental programs reimburse physicians based on fee schedules, which are determined by the related government agency. We also have agreements with managed care organizations to provide physician services based on negotiated fee schedules. Accordingly, the revenues reported in our condensed consolidated financial statements are recorded at the amount that is expected to be received.

We derive a significant portion of our revenues from Medicare, Medicaid and other payers that receive discounts from our standard charges. We must estimate the total amount of these discounts to prepare our condensed consolidated financial statements. The Medicare and Medicaid regulations and various managed care contracts under which these discounts must be calculated are complex and subject to interpretation and adjustment. We estimate the allowance for contractual discounts on a payer class basis given our interpretation of the applicable regulations or contract terms. These interpretations sometimes result in payments that differ from our estimates. Additionally, updated regulations and contract renegotiations occur frequently necessitating regular review and assessment of the estimation process. Changes in estimates related to the allowance for contractual discounts affect revenues reported in our condensed consolidated statements of operations and comprehensive loss. If our overall estimated allowance for contractual discounts on our revenues for the year ended December 31, 2010 were changed by 1%, our after-tax loss from continuing operations would change by approximately \$0.2 million. This is only one example of reasonably possible sensitivity scenarios. A significant increase in our estimate of contractual discounts for all payers would lower our earnings. This would adversely affect our results of operations, financial condition, liquidity and future access to capital.

During the six months ended June 30, 2011 and 2010, approximately 49% and 48%, respectively, of net patient service revenue related to services rendered under the Medicare and Medicaid programs. In the ordinary course of business, we are potentially subject to a review by regulatory agencies concerning the accuracy of billings and sufficiency of supporting documentation of procedures performed. Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that estimates will change by a material amount in the near term.

***Accounts Receivable and Allowances for Doubtful Accounts***

Accounts receivable are reported net of estimated allowances for doubtful accounts and contractual adjustments. Accounts receivable are uncollateralized and primarily consist of amounts due from third-party payers and patients. To provide for accounts receivable that could become uncollectible in the future, we establish an allowance for doubtful accounts to reduce the carrying amount of such receivables to their estimated net realizable value. The credit risk for other concentrations (other than Medicare) of receivables is limited due to the large number of insurance companies and other payers that provide payments for our services. We do not believe that there are any other significant concentrations of receivables from any particular payer that would subject us to any significant credit risk in the collection of our accounts receivable.

The amount of the provision for doubtful accounts is based upon our assessment of historical and expected net collections, business and economic conditions, trends in Federal and state governmental healthcare coverage and other collection indicators. The primary tool used in our assessment is an annual, detailed review of historical collections and write-offs of accounts receivable as they relate to aged accounts receivable balances. The results of our detailed review of historical collections and write-offs, adjusted for changes in trends and conditions, are used to evaluate the allowance amount for the current period. If the actual bad debt allowance percentage applied to the applicable aging categories would change by 1% from our estimated bad debt allowance percentage for the year ended December 31, 2010, our after-tax loss from continuing operations would change by approximately \$0.6 million and our net accounts receivable would change by \$1.0 million at December 31, 2010. The resulting change in this analytical tool is considered to be a reasonably likely change that would affect our overall assessment of this critical accounting estimate. Accounts receivable are written-off after collection efforts have been followed in accordance with our policies.

### ***Goodwill and Other Intangible Assets***

Goodwill represents the excess purchase price over the estimated fair value of net assets acquired by the Company in business combinations. Goodwill and indefinite life intangible assets are not amortized but are reviewed annually for impairment, or more frequently if impairment indicators arise. Goodwill impairment was recognized for the year ended December 31, 2010 of approximately \$91.2 million as a result of our annual review performed during the fourth quarter of 2010 and an additional \$2.5 million for certain radiation treatment office closings.

The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination. The estimated fair value of the reporting unit is allocated to all of the assets and liabilities of the reporting unit (including the unrecognized intangible assets) as if the reporting unit had been acquired in a business combination and the estimated fair value of the reporting unit was the purchase price paid. Based on (i) assessment of current and expected future economic conditions, (ii) trends, strategies and forecasted cash flows at each reporting unit and (iii) assumptions similar to those that market participants would make in valuing the reporting units

The estimated fair value measurements were developed using significant unobservable inputs (Level 3). For goodwill, the primary valuation technique used was an income methodology based on estimates of forecasted cash flows for each reporting unit, with those cash flows discounted to present value using rates commensurate with the risks of those cash flows. In addition, a market-based valuation method involving analysis of market multiples of revenues and earnings before interest, taxes, depreciation and amortization ("EBITDA") for (i) a group of comparable public companies and (ii) recent transactions, if any, involving comparable companies. Assumptions used are similar to those that would be used by market participants performing valuations of regional divisions. Assumptions were based on analysis of current and expected future economic conditions and the strategic plan for each reporting unit.

Intangible assets consist of trade names, non-compete agreements, licenses and hospital contractual relationships. Trade names have an indefinite life and are tested annually for impairment. Non-compete agreements, licenses and hospital contractual relationships are amortized over the life of the agreement (which typically ranges from 2 to 20 years) using the straight-line method. No intangible asset impairment loss was recognized for any period presented.

During the second quarter of 2011, certain of our regions' patient volume have stabilized in their respective markets. Although we have had a stabilization of patient volume, we reviewed our anticipated growth expectations in certain of our reporting units and are considering adjusting our expectations for the remainder of the year. If our previously projected cash flows for these reporting units are not achieved, it may be necessary to revise these estimated cash flows and obtain a valuation analysis and appraisal that will enable us to determine if all or a portion of the recorded goodwill or any portion of other long-lived assets are impaired. The reporting units affected include California and South West United States (central Arizona and Las Vegas, Nevada) regions. These markets were also affected by the deterioration in the housing market and the continued high unemployment rates, as well as the local economic conditions in the communities we serve. As of June 30, 2011 California had recorded goodwill of approximately \$15.5 million and the South West United States had recorded goodwill of approximately \$69.1 million.

### ***Impairment of Long-Lived Assets***

In accordance with ASC 360, "Accounting for the Impairment or Disposal of Long-Lived Assets", we review our long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of these assets may not be fully recoverable. Assessment of possible impairment of a particular asset is based on our ability to recover the carrying value of such asset based on our estimate of its undiscounted future cash flows. If these estimated future cash flows are less than the carrying value of such asset, an impairment charge would be recognized for the amount by which the asset's carrying value exceeds its estimated fair value.

### ***Stock-Based Compensation***

All share-based compensation cost is measured at the grant date, based on the fair value of the award, and is recognized as an expense in the statement of operations and comprehensive loss over the requisite service period.

For purposes of determining the compensation expense associated with equity grants, we value the business enterprise using a variety of widely accepted valuation techniques, which considered a number of factors such as the financial performance of the Company, the values of comparable companies and the lack of marketability of the Company's equity. The Company then uses the option pricing method to determine the fair value of equity units at the time of grant using the following assumptions: a term of five years, which is based on the expected term in which the units will

## [Table of Contents](#)

be realized; a risk-free interest rate of 1.96% and 0.53% for grants issued in 2010 and 2011, respectively, which is the five-year U.S. federal treasury bond rate consistent with the term assumption; and expected volatility of 50% and 55% for grants issued in 2010 and 2011, respectively, which is based on the historical data of equity instruments of comparable companies.

The estimated fair value of the units, less an assumed forfeiture rate of 2.7%, is recognized in expense in the Company's financial statements on a straight-line basis over the requisite service periods of the awards for Class B Units. For Class B Units, the requisite service period is 48 months, and for Class C Units, the requisite service period is 34 months only if probable of being met. The assumed forfeiture rate is based on an average historical forfeiture rate.

### ***Income Taxes***

We make estimates in recording our provision for income taxes, including determination of deferred tax assets and deferred tax liabilities and any valuation allowances that might be required against the deferred tax assets. ASC 740, "Income Taxes" ("ASC 740") requires that a valuation allowance be established when it is more likely than not that all or a portion of a deferred tax asset will not be realized. In 2009, the Company determined that a valuation allowance of \$3.4 million was appropriate under the provisions of ASC 740. This valuation allowance of \$3.4 million was against state deferred tax assets. Primarily because of the current year taxable loss as of December 31, 2010, the Company determined that the valuation allowance should be \$17.6 million, consisting of \$12.3 million against federal deferred tax assets and \$5.3 million against state deferred tax assets. This represents an increase of \$14.2 million in valuation allowance. Additional valuation allowance of \$2.7 million has been recorded in this period consisting of \$2.6 million against federal deferred tax assets and \$.1 million against state deferred tax assets.

ASC 740 clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribes a recognition threshold and measurement attributes for financial statement disclosure of tax positions taken or expected to be taken on a tax return. Under ASC 740, the impact of an uncertain tax position on the income tax return must be recognized at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant taxing authority. An uncertain income tax position will not be recognized if it has less than a 50% likelihood of being sustained. Additionally, ASC 740 provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition.

We are subject to taxation in the United States, approximately 20 state jurisdictions and throughout Latin America, namely, Argentina, Bolivia, Costa Rica, Dominican Republic, El Salvador, Guatemala and Mexico. However, the principal jurisdictions for which we are subject to tax are the United States, Florida and Argentina.

Our future effective tax rates could be affected by changes in the relative mix of taxable income and taxable loss jurisdictions, changes in the valuation of deferred tax assets or liabilities, or changes in tax laws, interpretations thereof. We monitor the assumptions used in estimating the annual effective tax rate and makes adjustments, if required, throughout the year. If actual results differ from the assumptions used in estimating our annual effective tax rates, future income tax expense (benefit) could be materially affected.

In addition, we are routinely under audit by federal, state, or local authorities in the areas of income taxes and other taxes. These audits include questioning the timing and amount of deductions and compliance with federal, state, and local tax laws. We regularly assess the likelihood of adverse outcomes from these audits to determine the adequacy of our provision for income taxes. To the extent we prevail in matters for which accruals have been established or is required to pay amounts in excess of such accruals, the effective tax rate could be materially affected. We are currently undergoing a federal income tax audit for tax years 2005 through 2008, New York State audit for tax years 2006 through 2008 and Alabama audit for tax year 2009.

### ***New Pronouncements***

In January 2010, the FASB issued ASU 2010-06, "Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements" ("ASU 2010-06") which amends "Fair Value Measurements and Disclosures" to clarify certain existing disclosure requirements and to require a number of additional disclosures, including amounts and reasons for significant transfers between the three levels of the fair value hierarchy, and presentation of certain information in the reconciliation of recurring Level 3 measurements on a gross basis. ASU 2010-06 was effective for us on January 1, 2010, with certain disclosures effective for periods beginning January 1, 2011. The initial adoption of ASU 2010-06 resulted in additional disclosure prospectively in the notes to the condensed financial statements but did not have an impact on our financial position or results of operations.

## [Table of Contents](#)

In August 2010, the FASB issued ASU 2010-23, “Health Care Entities (Topic 954): Measuring Charity Care for Disclosure” (“ASU 2010-23”), which amends ASC 954 to require that cost be used as the measurement basis for charity care disclosure purposes and that cost be identified as the direct and indirect costs of providing the charity care. We have historically measured charity care services by identifying the foregone patients charges associated with the provision of those services. We adopted ASU 2010-23 on January 1, 2011. Our 2011 annual report will measure the cost of charity care services retrospectively by developing a ratio of costs as compared to gross charges and applying the resulting ratio against gross charges associated with charity care patient services.

In August 2010, the FASB issued ASU 2010-24, “Health Care Entities (Topic 954): Presentation of Insurance Claims and Related Insurance Recoveries” (“ASU 2010-24”), which amends ASC 954 to clarify that a health care entity cannot net insurance recoveries against a related claim liability. Additionally, ASU 2010-24 notes the amount of the claim liability should be determined without consideration of insurance recoveries. ASU 2010-24 is effective for us on January 1, 2011. As a result, on January 1, 2011, we recorded current claims liabilities totaling \$2.2 million in other current liabilities; non-current claims liabilities totaling \$2.3 million in other non-current liabilities; current claims insurance recoveries totaling \$2.2 million in other current assets; and non-current claims insurance recoveries totaling \$2.3 million in other non-current assets.

In May 2011, the FASB issued ASU 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards*, (ASU 2011-04), which amends the *FASB Accounting Standards Codification* to provide a consistent definition of fair value and ensure that the fair value measurement and disclosure requirements are similar between U.S. GAAP and International Financial Reporting Standards. ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements particularly for level 3 fair value measurements. ASU 2011-04 is applied prospectively. The amendments are effective for fiscal years, and interim period within those years, beginning after December 15, 2011, and as such we will adopt ASU 2011-04 on January 1, 2012. We are currently evaluating the impact of our pending adoption of ASU 2011-04 on our consolidated financial statements and accompanying notes.

In June 2011, the FASB issued ASU 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*, (ASU 2011-05). ASU 2011-05 amends the *FASB Accounting Standards Codification* to allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with the total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders’ equity. The amendments to the Codification in the ASU do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2011-05 should be applied retrospectively. The amendments are effective for fiscal years, and interim period within those years, beginning after December 15, 2011, and as such we will adopt ASU 2011-05 on January 1, 2012. The pending adoption is not expected to affect our current presentation.

In July 2011, the FASB issued ASU 2011-07, *Health Care Entities (Topic 954): Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities*, (ASU 2011-07). ASU 2011-07 amends the *FASB Accounting Standards Codification* to require health care entities that recognize significant amounts of patient service revenue at the time services are rendered even though they do not assess the patient’s ability to pay to present the provision for bad debts related to patient service revenue as a deduction from patient service revenue (net of contractual allowances and discounts) on their statement of operations. Additionally, those health care entities are required to provide enhanced disclosure about their policies for recognizing revenue and assessing bad debts. The amendments also require disclosures of patient service revenue (net of contractual allowances and discounts) as well as qualitative and quantitative information about changes in the allowance for doubtful accounts.

ASU 2011-07 is applied retrospectively. The amendments are effective for fiscal years, and interim period within those years, beginning after December 15, 2011. We are currently evaluating the impact of ASU 2011-07 on our consolidated financial statements. Disclosures relating to ASU 2011-07 are applied prospectively.

### **Reimbursement, Legislative And Regulatory Changes**

Legislative and regulatory action has resulted in continuing changes in reimbursement under the Medicare and Medicaid programs that will continue to limit payments we receive under these programs.

[Table of Contents](#)

Within the statutory framework of the Medicare and Medicaid programs, there are substantial areas subject to legislative and regulatory changes, administrative rulings, interpretations, and discretion which may further affect payments made under those programs, and the federal and state governments may, in the future, reduce the funds available under those programs or require more stringent utilization and quality reviews of our treatment centers or require other changes in our operations. Additionally, there may be a continued rise in managed care programs and future restructuring of the financing and delivery of healthcare in the United States. These events could have an adverse effect on our future financial results.

**Off-Balance Sheet Arrangements**

We do not currently have any off-balance sheet arrangements with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. In addition, we do not engage in trading activities involving non-exchange traded contracts. As such, we are not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in these relationships.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

***Interest Rate Sensitivity***

We are exposed to various market risks as a part of our operations, and we anticipate that this exposure will increase as a result of our planned growth. In an effort to mitigate losses associated with these risks, we may at times enter into derivative financial instruments. These derivative financial instruments may take the form of forward sales contracts, option contracts, and interest rate swaps. We have not and do not intend to engage in the practice of trading derivative securities for profit. Because our borrowings under our senior secured credit facilities will bear interest at variable rates, we are sensitive to changes in prevailing interest rates. We currently manage part of our interest rate risk under an interest rate swap agreement.

***Interest Rate Swap***

We are exposed to changes in interest rates as a result of our outstanding variable rate debt. To reduce the interest rate exposure, we entered into an interest rate swap agreement whereby we fixed the interest rate on the notional amount of approximately \$290.6 million of our senior secured term loan facility, effective as of June 30, 2008. The rate and maturity of the interest rate swap is 3.67% plus a margin, which is currently 425 basis points, and expires on March 31, 2012. The amount of our senior secured term loan facility subject to the interest rate swap agreement will reduce from \$290.6 million to \$116.0 million by the end of the term. At June 30, 2011 and December 31, 2010, the amount of the floating rate senior debt subject to the interest rate swap was \$116.0 million and \$174.2 million, respectively.

The swap is a derivative and is accounted for under ASC 815, "Derivatives and Hedging" ("ASC 815"). The fair value of the swap agreement, representing the estimated amount that we would pay to a third party assuming our obligations under the interest rate swap agreement terminated at June 30, 2011 and December 31, 2010, was approximately \$2.9 million and \$5.0 million, respectively. The estimated fair value of our interest rate swap was determined using the income approach that considers various inputs and assumptions, including LIBOR swap rates, cash flow activity, yield curves and other relevant economic measures, all of which are observable market inputs that are classified under Level 2 of the fair value hierarchy. The fair value also incorporates valuation adjustments for credit risk.

Since we have the ability to elect different interest rates on the debt at each reset date, and our senior secured credit facility contains certain prepayment provisions, the hedging relationship does not qualify for use of the shortcut method under ASC 815. Therefore, the effectiveness of the hedge relationships are assessed on a quarterly basis during the life of the hedge through regression analysis. The entire change in fair market value is recorded in equity, net of tax, as other comprehensive income / (loss).

In July 2011, we entered into two interest rate swap agreements whereby we fixed the interest rate on the notional amounts totaling approximately \$116.0 million of our senior secured term loan facility, effective as of March 30, 2012. The

[Table of Contents](#)

rate and maturity of the interest rate swap agreements are 0.923% plus a margin, which is currently 425 basis points, and expires on December 31, 2013.

***Interest Rates***

Outstanding balances under our senior secured credit facility bear interest based on either LIBOR plus an initial spread, or an alternate base rate plus an initial spread, at our option. Accordingly, an adverse change in interest rates would cause an increase in the amount of interest paid. As of June 30, 2011, we have interest rate exposure on \$157.9 million of our senior secured credit facility. A 100 basis point change in interest rates on our senior secured credit facility would result in an increase of \$1.6 million in the amount of annualized interest paid and annualized interest expense recognized in our condensed consolidated financial statements.

***Foreign currency derivative contracts***

Foreign currency risk is the risk that fluctuations in foreign exchange rates could impact our results of operations. We are exposed to a significant amount of foreign exchange risk, primarily between the U.S. dollar and the Argentine peso. This exposure relates to the provision of radiation oncology services to patients at our Latin American operations and purchases of goods and services in foreign currencies. On March 18, 2011, we entered into foreign exchange option contracts expiring at the end of the four consecutive quarterly periods beginning April 1, 2011 to convert a significant portion of our forecasted foreign currency denominated net income into U.S. dollars to limit the adverse impact of a weakening Argentine peso against the U.S. dollar. On June 24, 2011, we entered into a foreign exchange option contract expiring June 29, 2012. This contract replaced a similar contract entered into on March 18, 2011, which expired on June 30, 2011. Because our Argentine forecasted foreign currency denominated net income is expected to increase commensurate with inflationary expectations, the adverse impact on net income from a weakening Argentine peso against the U.S. dollar is limited to the cost of the option contracts, which was approximately \$0.7 million. With respect to a strengthening Argentine peso against the U.S. dollar versus inflationary expectations, the estimated favorable impact on net income for an Argentine peso that is 5%, 10% and 15% stronger than inflationary expectations, will be \$0.0 million, \$0.6 million and \$1.2 million to our consolidated results, respectively, which includes the cost of the option contracts. Under our foreign currency management program, we expect to monitor foreign exchange rates and periodically enter into forward contracts and other derivative instruments. Currently, we are targeting to cover approximately 70% of our forecasted Latin American operating income over the next twelve months through the use of forward contracts and other derivatives with the actual percentage determined by management based on the changing exchange rate environment. We do not use derivative financial instruments for speculative purposes.

These programs reduce, but do not entirely eliminate, the impact of currency exchange movements. Foreign currency forward and option contracts are sensitive to changes in foreign currency exchange rates. Our current practice is to use currency derivatives without hedge accounting designation. The maturity of these instruments generally occurs within twelve months. Gains or losses resulting from the fair valuing of these instruments are reported in loss on forward currency derivative contracts on the condensed consolidated statements of operations. For the six months ended June 30, 2011 we incurred a loss of approximately \$399,000 relating to the fair market valuation of our foreign currency derivative program.

**Item 4. Controls and Procedures**

We maintain disclosure controls and procedures to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the rules and forms of the SEC, and is accumulated and communicated to management, including the President and Chief Executive Officer and the Chief Financial Officer, to allow for timely decisions regarding required disclosure. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures.

As of June 30, 2011, we completed an evaluation under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures. We believe that the financial statements included in this Quarterly Report on Form 10-Q present fairly in all material respects the Company's financial condition, results of operations and cash flows for the periods presented.

There have been no changes in our internal control over financial reporting that occurred during the fiscal quarter covered by this quarterly report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

[Table of Contents](#)

As disclosed in our Form 10-Q, on March 1, 2011, we completed the acquisition of all of the outstanding interest in MDLLC, a privately owned radiation oncology business which expands our presence into South America, Central America and the Caribbean. We are in the process of integrating the acquired business into our overall internal control over financial reporting processes. Management's assessment and conclusion on the effectiveness of internal control over financial reporting as of December 31, 2011, shall exclude the internal controls of MDLLC.

**PART II  
OTHER INFORMATION**

**Item 1. Legal Proceedings.**

We are involved in certain legal actions and claims that arise in the ordinary course of our business. We do not believe that an adverse decision in any of these matters would have a material adverse effect on our consolidated financial position, results of operations or cash flows.

**Item 1A. Risk Factors.**

*You should carefully consider the “Risk Factors” section of the Form 10-K in evaluating us and our business before making an investment decision. The specific risk factors set forth below were included in our Form 10-K risk factors and have been updated to provide information as of June 30, 2011. There have been no other material changes from the risk factors previously disclosed in the Form 10-K in response to Item 1A. to Part I of the Form 10-K except for the additional risk factor relating to local business risks in different countries and foreign currency risk. If any of the risks identified herein or in the Form 10-K, or any other risks and uncertainties that we have not yet identified or that we currently believe are not material, actually occur and are material it could harm our business, financial condition and results of operations.*

***We depend on payments from government Medicare and, to a lesser extent, Medicaid programs for a significant amount of our revenue. Our business could be materially harmed by any changes that result in reimbursement reductions.***

Our payer mix is concentrated with Medicare patients due to the high proportion of cancer patients over the age of 65. We estimate that approximately 47%, 44%, 48% and 49% of our net patient service revenue for the years ended December 31 2008, 2009, 2010 and for the six months ended June 30, 2011, respectively, consisted of payments from Medicare and Medicaid. Only a small percentage of that revenue resulted from Medicaid payment. These government programs generally reimburse us on a fee-for-service basis based on predetermined government reimbursement rate schedules. As a result of these reimbursement schedules, we are limited in the amount we can record as revenue for our services from these government programs. The CMS can change these schedules and therefore the prices that the agency pays for these services. In addition, if our operating costs increase, we will not be able to recover these costs from government payers. As a result, our financial condition and results of operations may be adversely affected by changes in reimbursement for Medicare reimbursement. Various state Medicaid programs also have recently reduced Medicaid payments to providers based on state budget reductions. Although Medicaid reimbursement encompasses only a small portion of our business, there can be no certainty as to whether Medicaid reimbursement will increase or decrease in the future and what affect, if any, this will have on our business.

In July 2009, in response to a study of diagnostic imaging by the Medicare Payment Advisory Commission, CMS initially proposed that 2010 Medicare reimbursement rates for radiation oncology be significantly reduced, primarily caused by increasing the assumed equipment utilization factors from 50% to 90% for equipment with a cost of \$1 million or greater which includes both diagnostic imaging and radiation oncology. The final 2010 Medicare rates promulgated by CMS applied such increased equipment utilization factor only to diagnostic imaging, and therefore, did not impact radiation oncology. CMS in its 2011 Medicare Physician Fee Schedule posted November 2, 2010, similarly does not revise the equipment utilization factor for radiation oncology. There can be no assurance, however, that CMS will not revisit radiation oncology’s equipment utilization assumption at some time in the future or that any resulting adjustment to the rates paid to radiation oncology services will not be material.

Medicare reimbursement rates for all procedures under Medicare are determined by a formula which takes into account a CF which is updated on an annual basis based on the sustainable growth rate (“SGR”). On January 1, 2010, the CF was scheduled to decrease 21.2%, but Congress postponed this decrease throughout the year by passing several pieces of legislation. Additionally, in June 2010, Congress passed a 2.2% increase. The CF was again scheduled to decrease 24.9% as of January 1, 2011, but Congress passed the Medicare and Medicaid Extenders Act of 2010, which was signed by President Obama on December 15, 2010. This Act delays until the end of 2011 the scheduled cut. The proposed Medicare 2012 Physician Fee Schedule, released by CMS on July 1, 2011, would result in a reimbursement decrease of 29.5% as of January 1, 2012. If future reductions are not suspended, and if a permanent “doc fix” is not signed into law, the reimbursement decrease currently scheduled to take effect on January 1, 2012, will have a significant adverse impact on our business.

***Reforms to the United States healthcare system may adversely affect our business.***

National healthcare reform remains a focus at the federal level. On March 21, 2010, the House of Representatives passed the Patient Protection and Affordable Care Act, and the corresponding reconciliation bill. President Obama signed the larger comprehensive bill into law on March 23, 2010 and the reconciliation bill on March 30, 2010 (collectively, the “Health Care Reform Act”). The comprehensive \$940 billion dollar overhaul is expected to extend coverage to approximately 32 million previously uninsured Americans.

A significant portion of our patient volume is derived from government healthcare programs, principally Medicare, which are highly regulated and subject to frequent and substantial changes. We anticipate the Health Care Reform Act will significantly affect how the healthcare industry operates in relation to Medicare, Medicaid and the insurance industry. The Health Care Reform Act contains a number of provisions, including those governing fraud and abuse, enrollment in federal healthcare programs, and reimbursement changes, which will impact existing government healthcare programs and will result in the development of new programs, including Medicare payment for performance initiatives and improvements to the physician quality reporting system and feedback program. We can give no assurance that the Health Care Reform Act will not adversely affect our business and financial results, and we cannot predict how future federal or state legislative or administrative changes relating to healthcare reform would affect our business.

***If payments by managed care organizations and other commercial payers decrease, our revenue and profitability could be adversely affected.***

We estimate that approximately 52%, 55%, 51% and 50% of our net patient service revenue for the years ended December 31 2008, 2009, 2010 and for the six months ended June 30, 2011, respectively, was derived from commercial payers such as managed care organizations and private health insurance programs as well as individuals. As of December 31, 2010, we have over 1,600 contracts with commercial payers. These commercial payers generally pay us for the services rendered to an insured patient based upon predetermined rates. Managed care organizations typically pay at lower rates than private health insurance programs. While commercial payer rates are generally higher than government program reimbursement rates, commercial payer rates are based in part on Medicare reimbursement rates and when Medicare rates are lowered, commercial rates are often lowered as well. If managed care organizations and other private insurers reduce their rates or we experience a significant shift in our revenue mix toward certain additional managed care payers or Medicare or Medicaid reimbursements, then our revenue and profitability may decline and our operating margins will be reduced. Nongovernment payers, including managed care payers, continue to demand discounted fee structures, and the trend toward consolidation among nongovernment payers tends to increase their bargaining power over fee structures. Our future success will depend, in part, on our ability to retain and renew our managed care contracts as well as enter into new managed care contracts on terms favorable to us. Any inability to maintain suitable financial arrangements with commercial payers could have a material adverse impact on our business.

***Our overall business results may suffer from the ongoing economic downturn.***

The United States economy has weakened significantly. Depressed consumer spending and higher unemployment rates continue to pressure many industries and geographic locations. During economic downturns, governmental entities often experience budget deficits as a result of increased costs and lower than expected tax collections. These budget deficits may force federal, state and local government entities to decrease spending for health and human service programs, including Medicare, Medicaid and similar programs, which represent significant payer sources for our treatment centers. Other risks we face from general economic weakness include potential declines in the population covered under managed care agreements, patient decisions to postpone or cancel elective procedures as well as routine diagnostic examinations, potential increases in the uninsured and underinsured populations and further difficulties in our collecting patient co-payment and deductible receivables.

***Due to the rising costs of managed care premiums and co-pay amounts, coupled with the current economic environment, we may realize an increased exposure to bad debt due to patients’ inability to pay for certain forms of cancer treatment.***

As more patients become uninsured as a result of job losses or receive reduced coverage as a result of cost-control measures by employers to offset the increased costs of managed care premiums, patients are becoming increasingly responsible for the rising costs of treatment, which is increasing our exposure to bad debt. This also relates to patient accounts for which the primary insurance carrier has paid the amounts covered by the applicable agreement, but patient responsibility amounts (deductibles and co-payments) remain outstanding. The shifting responsibility to pay for care has, in some instances, resulted in patients electing not to receive certain forms of cancer treatment.

## [Table of Contents](#)

In response to this environment, we have improved our processes associated with verification of insurance eligibility and patient responsibility payment programs. In addition, we have improved our patient financial counseling efforts and developed tools to monitor our progress in this area. However, a continuation of the trends that have resulted in an increasing proportion of accounts receivable being comprised of uninsured accounts and a deterioration in the collectability of these accounts will adversely affect our cash flows and results of operations.

### ***We depend on recruiting and retaining radiation oncologists and other qualified healthcare professionals for our success.***

Our success is dependent upon our continuing ability to recruit, train and retain or affiliate with radiation oncologists, physicists, dosimetrists and radiation therapists. While there is currently a national shortage of these healthcare professionals, we have not experienced significant problems attracting and retaining key personnel and professionals in the recent past. We face competition for such personnel from other healthcare providers, research and academic institutions, government entities and other organizations. In the event we are unable to recruit and retain these professionals, such shortages could have a material adverse effect on our ability to grow. Additionally, many of our senior radiation oncologists, due to their reputations and experience, are very important in the recruitment and education of radiation oncologists. The loss of any such senior radiation oncologists could negatively impact us.

Most of our approximately 108 radiation oncologists are employed under employment agreements which, among other things, provide that the radiation oncologists will not compete with us (or the professional corporations contracting with us) for a period of time after their employment terminates. Such covenants not to compete are enforced to varying degrees from state to state. In most states, a covenant not to compete will be enforced only to the extent that it is necessary to protect the legitimate business interest of the party seeking enforcement, that it does not unreasonably restrain the party against whom enforcement is sought and that it is not contrary to the public interest. This determination is made based upon all the facts and circumstances of the specific case at the time enforcement is sought. It is unclear whether our interests under our administrative services agreements will be viewed by courts as the type of protected business interest that would permit us or the professional corporations to enforce a non-competition covenant against the radiation oncologists. Since our success depends in substantial part on our ability to preserve the business of our radiation oncologists, a determination that these provisions are unenforceable could have a material adverse effect on us.

### ***We depend on our senior management and we may be materially harmed if we lose any member of our senior management.***

We are dependent upon the services of our senior management, especially Daniel E. Dosoretz, M.D., our Chief Executive Officer, President and a director on the Company's board of directors, Daniel H. Galmarini, our Chief Technology Officer, Constantine A. Mantz, M.D., our Chief Medical Officer, Eduardo Fernandez, M.D. Ph.D., Senior Vice President, Physician Management and Alejandro Dosoretz, President and Chief Executive Officer of Medical Developers, LLC. We have entered into executive employment agreements with certain members of our senior management, including Dr. Dosoretz. Because these members of our senior management team have been with us for over 10 years and have contributed greatly to our growth, their services would be very difficult, time consuming and costly to replace. We carry key-man life insurance on Dr. Dosoretz. The loss of key management personnel or our inability to attract and retain qualified management personnel could have a material adverse effect on us. A decision by any of these individuals to leave our employ, to compete with us or to reduce their involvement, could have a material adverse effect on our business.

### ***We may not be able to grow our business effectively or successfully implement our growth plans if we are unable to recruit additional management and other personnel.***

Our ability to continue to grow our business effectively and successfully implement our growth strategy is highly dependent upon our ability to attract and retain qualified management employees and other key employees. We believe there are a limited number of qualified people in our business and the industry in which we compete. As such, there can be no assurance that we will be able to identify and retain the key personnel that may be necessary to grow our business effectively or successfully implement our growth strategy. If we are unable to attract and retain talented personnel it could limit our ability to grow our business.

***The radiation therapy market is highly competitive.***

Radiation therapy is a highly competitive business in each market in which we operate. Our treatment centers face competition from hospitals, other medical practitioners and other operators of radiation treatment centers. There is a growing trend of physicians in specialties other than radiation oncology, such as urology, entering the radiation treatment business. If this trend continues it could harm our referrals and our business. Certain of our competitors have longer operating histories and greater financial and other resources than us. In addition, in states that do not require a certificate of need for the purchase, construction or expansion of healthcare facilities or services, competition in the form of new services, facilities and capital spending is more prevalent. If our competitors are better able to attract patients, recruit physicians, expand services or obtain favorable managed care contracts at their facilities than our centers, we may experience an overall decline in patient volume. In the event that we are not able to compete successfully, our business may be adversely affected and competition may make it more difficult for us to affiliate with or employ additional radiation oncologists on terms that are favorable to us.

***We could be the subject of governmental investigations, claims and litigation.***

Healthcare companies are subject to numerous investigations by various governmental agencies. Further, under the False Claims Act, private parties have the right to bring “qui tam”, or “whistleblower”, suits against companies that knowingly submit false claims for payments to, or improperly retain overpayments from, the government. The False Claims Act imposes penalties of not less than \$5,500 and not more than \$11,000, plus three times the amount of damages which the government sustains because of the submission of a false claim. In addition, if we are found to have violated the False Claims Act, we could be excluded from participation in Medicare, Medicaid and other federal healthcare programs. Some states have adopted similar state whistleblower and false claims provisions. Certain of our individual facilities have received, and other facilities may receive, inquiries from federal and state agencies related to potential False Claims Act liability. Depending on whether the underlying conduct in these or future inquiries or investigations could be considered systemic, their resolution could have a material, adverse effect on our financial position, results of operations and liquidity.

Governmental agencies and their agents, such as the Medicare Administrative Contractors, fiscal intermediaries and carriers, as well as the OIG, CMS and state Medicaid programs, conduct audits of our healthcare operations. Private payers may conduct similar post-payment audits, and we also perform internal audits and monitoring. Depending on the nature of the conduct found in such audits and whether the underlying conduct could be considered systemic, the resolution of these audits could have a material adverse effect on our financial position, results of operations and liquidity.

The Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (“MMA”) established the Recovery Audit Contractor (“RAC”) three-year demonstration program to conduct post-payment reviews to detect and correct improper payments in the fee-for-service Medicare program. The Tax Relief and Health Care Act of 2006 made the RAC program permanent and mandated its nationwide expansion by 2010. CMS has awarded contracts to four RACs that are implementing the permanent RAC program on a nationwide basis. In addition, CMS employs Medicaid Integrity Contractors (“MICs”) to perform post-payment audits of Medicaid claims and identify overpayments. Throughout 2011, MIC audits will continue to expand. In addition to MICs, several other contractors, including the state Medicaid agencies, have increased their review activities. Should we be found out of compliance with any of these laws, regulations or programs, depending on the nature of the findings, our business, our financial position and our results of operations could be negatively impacted.

***We may be subject to actions for false claims, which could harm our business, if we do not comply with government coding and billing rules.***

If we fail to comply with federal and state documentation, coding and billing rules, we could be subject to criminal and/or civil penalties, loss of licenses and exclusion from the Medicare and Medicaid programs, which could harm us. We estimate that approximately 47%, 44%, 48% and 49% of our net patient service revenue for the years ended December 31 2008, 2009, 2010 and for the six months ended June 30, 2011, respectively, consisted of payments from Medicare and Medicaid programs. In billing for our services to third-party payers, we must follow complex documentation, coding and billing rules. These rules are based on federal and state laws, rules and regulations, various government pronouncements, and on industry practice. Failure to follow these rules could result in potential civil liability under the False Claims Act, under which extensive financial penalties can be imposed. It could further result in criminal liability under various federal and state criminal statutes. We submit thousands of claims for Medicare and other payments and there can be no assurance that there have not been errors. While we carefully and regularly review our documentation, coding and billing practices as part of our compliance program, the rules are frequently vague and confusing and we cannot assure that governmental investigators, private insurers or private whistleblowers will not challenge our practices. Such a challenge could result in a material adverse effect on our business.

***If we fail to comply with the federal anti-kickback statute, we could be subject to criminal and civil penalties, loss of licenses and exclusion from the Medicare and Medicaid programs, which could materially harm us.***

A provision of the Social Security Act, commonly referred to as the federal anti-kickback statute, prohibits the offer, payment, solicitation or receipt of any form of remuneration in return for referring, ordering, leasing, purchasing or arranging for or recommending the ordering, purchasing or leasing of items or services payable by Medicare, Medicaid or any other federally funded healthcare program. The federal anti-kickback statute is very broad in scope, as remuneration includes the transfer of anything of value, in cash or in kind. Financial relationships covered by this statute can include any relationship where remuneration is provided for referrals including payments not commensurate with fair market value, whether in the form of space, equipment leases, professional or technical services or anything else of value. As it is an “intent-based” statute, as detailed in federal court precedent, one or both parties must intend the remuneration to be in exchange for or to induce referrals. Violations of the federal anti-kickback statute may result in substantial civil or criminal penalties, including criminal fines of up to \$25,000, imprisonment of up to five years, civil penalties under the Civil Monetary Penalties Law of up to \$50,000 for each violation, plus three times the remuneration involved, civil penalties under the federal False Claims Act of up to \$11,000 for each claim submitted, plus three times the amounts paid for such claims and exclusion from participation in the Medicare and Medicaid programs. This participation exclusion, if applied to us or one or more of our subsidiaries or affiliates, could result in significant reductions in our revenues and could have a material adverse effect on our business.

In addition, most of the states in which we operate, including Florida, have also adopted laws, similar to the federal anti-kickback statute, that prohibit payments to physicians in exchange for referrals, some of which apply regardless of whether the source of payment is a government payer or a private payer. These statutes typically impose criminal and civil penalties as well as loss of licenses.

Under a provision of the federal Civil Monetary Penalties Law, civil monetary penalties (and exclusion) may be imposed on any person who offers or transfers remuneration to any patient who is a Medicare or Medicaid beneficiary, when the person knows or should know that the remuneration is likely to induce the patient to receive medical services from a particular provider. This broad provision applies to many kinds of inducements or benefits provided to patients, including complimentary items, services or transportation that are of more than a nominal value. We have reviewed our practices of providing services to our patients, and have structured those services in a manner that we believe complies with the law and its interpretation by government authorities. We cannot provide assurances, however, that government authorities will not take a contrary view and impose civil monetary penalties and exclude us for past or present practices.

***If we fail to comply with physician self-referral laws as they are currently interpreted or may be interpreted in the future, or if other legislative restrictions are issued, we could incur a significant loss of reimbursement revenue.***

We are subject to the federal Stark Law, as well as similar state statutes and regulations, which bans payments for designated health services (“DHS”) rendered as a result of referrals by physicians to DHS entities with which the physicians (or immediate family members) have a financial relationship. DHS includes but is not limited to radiation therapy, radiology and laboratory services. A “financial relationship” includes investment and compensation arrangements, both direct and indirect. The regulatory framework of the Stark Law is to first prohibit all referrals from physicians to entities for Medicare DHS and then to except certain types of arrangements from that broad general prohibition.

State self-referral laws and regulations vary significantly based on the state and, in many cases, have not been interpreted by courts or regulatory agencies. These state laws and regulations can encompass not only services reimbursed by Medicaid or government payers but also private payers. Violation of these federal and state laws and regulations may result in prohibition of payment for services rendered, loss of licenses, \$15,000 civil monetary penalties for specified infractions, \$100,000 for a circumvention scheme, criminal penalties, exclusion from Medicare and Medicaid programs, and potential false claims liability, including via “qui tam” action, of not less than \$5,500 and not more than \$11,000, plus three times the amount of damages that the government sustains because of an improperly submitted claim. The repayment provisions in the Stark Law are not dependent on the parties having an improper intent; rather, the Stark Law is a strict liability statute and any violation is subject to repayment of all “tainted” referrals.

Our compensation and other financial arrangements with physicians are governed by the federal Stark Law. We rely on certain exceptions to the Stark Law, including those covering employees and in-office ancillary services, and the exclusion of certain requests by radiation oncologists for radiation therapy services from the definition of “referral.” In a limited number of markets, we have relationships with non-radiation oncology physicians such as surgical and gynecological oncologists and urologists that are members of a group practice with our radiation oncologists and we rely on the Stark group practice definition and rules with respect to such relationships.

## [Table of Contents](#)

The Health Care Reform Act also imposes new disclosure requirements, including one such requirement on referring physicians under the federal Stark Law to inform patients that they may obtain certain imaging services (e.g. MRI, CT and PET) or other designated health services as specified by the Secretary in the future from a provider other than that physician, his or her group practice, or another physician in his or her group practice. To date, CMS has not indicated that these disclosure requirements will extend to radiation therapy referrals.

While we believe that our financial relationships with physicians and referral practices are in compliance with applicable laws and regulations, we cannot guarantee that government authorities might take a different position. If we were found to be in violation of the Stark Law, we could be subject to civil and criminal penalties, including fines as specified above, exclusion from participation in government and private payer programs and requirements to refund amounts previously received from government and private payers.

In addition, expansion of our operations to new jurisdictions, or new interpretations of laws in our existing jurisdictions, could require structural and organizational modifications of our relationships with physicians to comply with that jurisdiction's laws. Such structural and organizational modifications could result in lower profitability and failure to achieve our growth objectives.

***If a federal or state agency asserts a different position or enacts new laws or regulations regarding illegal payments under the Medicare, Medicaid or other governmental programs, we may be subject to civil and criminal penalties, experience a significant reduction in our revenue or be excluded from participation in the Medicare, Medicaid or other governmental programs.***

Any change in interpretations or enforcement of existing or new laws and regulations could subject our current business practices to allegations of impropriety or illegality, or could require us to make changes in our treatment centers, equipment, personnel, services, pricing or capital expenditure programs, which could increase our operating expenses and have a material adverse effect on our operations or reduce the demand for or profitability of our services.

Additionally, new federal or state laws may be enacted that would cause our relationships with our radiation oncologists or other physicians to become illegal or result in the imposition of penalties against us or our treatment centers. If any of our business arrangements with our radiation oncologists or other physicians in a position to make referrals of radiation therapy services were deemed to violate the federal anti-kickback statute or similar laws, or if new federal or state laws were enacted rendering these arrangements illegal, our business would be adversely affected.

***Our costs and potential risks have increased as a result of the regulations relating to privacy and security of patient information.***

There are numerous federal and state laws and regulations addressing patient information privacy and security concerns, including state laws related to identity theft. In particular, the federal regulations issued under HIPAA contain provisions that:

- protect individual privacy by limiting the uses and disclosures of patient information;
- require notifications to individuals, and in certain cases to government agencies and the media, in the event of a breach of unsecured protected health information;
- require the implementation of security safeguards to ensure the confidentiality, integrity and availability of individually identifiable health information in electronic form; and
- prescribe specific transaction formats and data code sets for certain electronic healthcare transactions.

Compliance with these regulations requires us to spend money and substantial time and resources. We believe that we are in material compliance with the HIPAA regulations with which we are currently required to comply. If we fail to comply with the HIPAA regulations, we could suffer civil penalties up to \$50,000 per violation, not to exceed \$1.5 million per calendar year and criminal penalties with fines up to \$250,000 per violation. Our facilities could be subject to a periodic audit by the federal government, and enforcement of HIPAA violations may occur by either federal agencies or state attorneys general.

***State law limitations and prohibitions on the corporate practice of medicine may materially harm our business and limit how we can operate.***

State governmental authorities regulate the medical industry and medical practices extensively. Many states have corporate practice of medicine laws which prohibit us from:

- employing physicians;
- practicing medicine, which, in some states, includes managing or operating a radiation treatment center;
- certain types of fee arrangements with physicians;
- owning or controlling equipment used in a medical practice;
- setting fees charged for physician services;
- controlling the content of physician advertisements;
- billing and coding for services;
- pursuing relationships with physicians and other referral sources; or
- adding facilities and services.

In addition, many states impose limits on the tasks a physician may delegate to other staff members. We have administrative services agreements in states that prohibit the corporate practice of medicine such as California, Massachusetts, Michigan, Nevada, New York and North Carolina. Corporate practice of medicine laws and their interpretation vary from state to state, and regulatory authorities enforce them with broad discretion. We have structured our agreements and services in those states in a manner that we believe complied with the law and its interpretation by government authorities. If, however, we are deemed to be in violation of these laws, we could be required to restructure or terminate our agreements which could materially harm our business and limit how we operate. In the event the corporate practice of medicine laws of other states would adversely limit our ability to operate, it could prevent us from expanding into the particular state and impact our growth strategy.

***In certain states we depend on administrative services agreements with professional corporations, including related party professional corporations, and if we are unable to continue to enter into them or they are terminated, we could be materially harmed.***

Certain states, including California, Massachusetts, Michigan, Nevada, New York and North Carolina, have laws prohibiting business corporations from employing physicians. Our treatment centers in California, Massachusetts, Michigan, Nevada, New York and North Carolina, operate through administrative services agreements with professional corporations that employ the radiation oncologists who provide professional services at the treatment centers in those states. In 2008, 2009, 2010, and for the six months ended June 30, 2011, \$116.4 million, \$122.2 million, \$118.4 million and \$57.5 million, respectively, of our net patient service revenue was derived from administrative services agreements, as opposed to \$373.8 million, \$395.4 million, \$417.5 million and \$258.5 million, respectively, from all of our other centers. The professional corporations in these states are currently owned by certain of our directors, executive officers and equityholders, who are licensed to practice medicine in those states. As we enter into new states that will require an administrative services agreement, there can be no assurance that a related party professional corporation, or any professional corporation, will be willing or able to enter into an administrative services agreement. Furthermore, if we enter into an administrative services agreement with an unrelated party there could be an increased risk of differences arising or future termination. We cannot assure you that a professional corporation will not seek to terminate an agreement with us on any basis, including on the basis of state laws prohibiting the corporate practice of medicine nor can we assure you that governmental authorities in those states will not seek termination of these arrangements on the same basis. While we have not been subject to such proceedings in the past, nor are we currently aware of any other corporations that are subject to such proceedings, we could be materially harmed if any state governmental authorities or the professional corporations with which we have an administrative services agreement were to succeed in such a termination.

***Our business could be materially harmed by future interpretation or implementation of state laws regarding prohibitions on fee-splitting.***

Many states prohibit the splitting or sharing of fees between physicians and non-physicians, as well as between treating physicians and referral sources. These laws vary from state to state and are enforced by courts and regulatory agencies, each with broad discretion. Some states have interpreted certain types of fee arrangements in practice management agreements between entities and physicians as unlawful fee-splitting. We believe our arrangements with physicians comply in all material respects with the fee-splitting laws of the states in which we operate. Nevertheless, if government regulatory authorities were to disagree, we and our radiation oncologists could be subject to civil and criminal penalties, and we could be required to restructure or terminate our contractual and other arrangements, which would result in a loss of revenue and could result in less input into the business decisions of such practices. In addition, expansion of our operations to other states with certain types of fee-splitting prohibitions may require structural and organizational modification to the form of relationships that we currently have with physicians, professional corporations and hospitals.

***If we fail to comply with the laws and regulations applicable to our treatment center operations, we could suffer penalties or be required to make significant changes to our operations.***

Our treatment center operations are subject to many laws and regulations at the federal, state and local government levels. These laws and regulations require that our treatment centers meet various licensing, certification and other requirements, including those relating to:

- qualification of medical and support persons;
- pricing of services by healthcare providers;
- the adequacy of medical care, equipment, personnel, operating policies and procedures;
- clinic licensure and certificates of need;
- maintenance and protection of records; or
- environmental protection, health and safety.

While we have structured our operations in a manner that we believe complies in all material respects with all applicable laws and regulations, we cannot assure you that government regulators will agree, given the breadth and complexity of such laws. If a government agency were to find that we are not in compliance with these laws, we could suffer civil or criminal penalties, including becoming the subject of cease and desist orders, rejection of the payment of our claims, the loss of our licenses to operate and our ability to participate in government or private healthcare programs.

***Our business may be harmed by technological and therapeutic changes.***

The treatment of cancer patients is subject to potential revolutionary technological and therapeutic changes. Future technological developments could render our equipment obsolete. We may incur significant costs in replacing or modifying equipment in which we have already made a substantial investment prior to the end of its anticipated useful life. In addition, there may be significant advances in other cancer treatment methods, such as chemotherapy, surgery, biological therapy, or in cancer prevention techniques, which could reduce demand or even eliminate the need for the radiation therapy services we provide.

***Our growth strategy depends in part on our ability to acquire and develop additional treatment centers on favorable terms. If we are unable to do so, our future growth could be limited and our operating results could be adversely affected.***

We may be unable to identify, negotiate and complete suitable acquisition and development opportunities on reasonable terms. We began operating our first radiation treatment center in 1983, and provide radiation therapy at all of our treatment centers. We expect to continue to add additional treatment centers in our existing and new local markets. Our growth, however, will depend on several factors, including:

## [Table of Contents](#)

- our ability to obtain desirable locations for treatment centers in suitable markets;
- our ability to identify, recruit and retain or affiliate with a sufficient number of radiation oncologists and other healthcare professionals;
- our ability to obtain adequate financing to fund our growth strategy; and
- our ability to successfully operate under applicable government regulations.

Growth through acquisitions is a primary component of our business strategy. We continually evaluate potential acquisitions and intend to actively pursue acquisition opportunities, some of which could be material. Future acquisitions could be financed by internally generated funds, bank borrowings, public offerings or private placements of equity or debt securities, or a combination of the foregoing. There can be no assurance that we will be able to make acquisitions on terms favorable to us or at all. If we complete acquisitions, we will encounter various associated risks, including the possible inability to integrate an acquired business into our operations, goodwill impairment, diversion of management's attention and unanticipated problems or liabilities, some or all of which could have a material adverse effect on our operations and financial performance. See "Risk Factors—We may encounter numerous business risks in acquiring and developing additional treatment centers, and may have difficulty operating and integrating those treatment centers."

***We may encounter numerous business risks in acquiring and developing additional treatment centers, and may have difficulty operating and integrating those treatment centers.***

Over the past three years we have acquired eight treatment centers and developed 17 treatment centers. When we acquire or develop additional treatment centers, we may:

- be unable to successfully operate the treatment centers;
- have difficulty integrating their operations and personnel;
- be unable to retain radiation oncologists or key management personnel;
- acquire treatment centers with unknown or contingent liabilities, including liabilities for failure to comply with healthcare laws and regulations;
- experience difficulties with transitioning or integrating the information systems of acquired treatment centers;
- be unable to contract with third-party payers or attract patients to our treatment centers; and/or
- experience losses and lower gross revenues and operating margins during the initial periods of operating our newly-developed treatment centers.

Larger acquisitions can substantially increase our potential exposure to business risks. Furthermore, integrating a new treatment center could be expensive and time consuming, and could disrupt our ongoing business and distract our management and other key personnel.

We may from time to time explore acquisition opportunities outside of the United States when favorable opportunities are available to us. In addition to the risks set forth herein, foreign acquisitions involve unique risks including the particular economic, political and regulatory risks associated with the specific country, currency risks, the relative uncertainty regarding laws and regulations and the potential difficulty of integrating operations across different cultures and languages.

We currently plan to continue to acquire and develop new treatment centers in existing and new local markets. We may not be able to structure economically beneficial arrangements in new markets as a result of healthcare laws applicable to such market or otherwise. If these plans change for any reason or the anticipated schedules for opening and costs of development are revised by us, we may be negatively impacted. There can be no assurance that these planned treatment centers will be completed or that, if developed, will achieve sufficient patient volume to generate positive operating margins. If we are unable to timely and efficiently integrate an acquired or newly-developed treatment center, our business could suffer. In addition, we may incur significant transaction fees and expenses even for potential transactions that are not consummated.

***Efforts to regulate the construction, acquisition or expansion of healthcare treatment centers could prevent us from developing or acquiring additional treatment centers or other facilities or renovating our existing treatment centers.***

Many states have enacted certificate of need laws which require prior approval for the construction, acquisition or expansion of healthcare treatment centers. In giving approval, these states consider the need for additional or expanded healthcare treatment centers or services. In the states of Kentucky, Massachusetts, Michigan, North Carolina, Rhode Island, South Carolina and West Virginia in which we currently operate, certificates of need must be obtained for capital expenditures exceeding a prescribed amount, changes in capacity or services offered and various other matters. Other states in which we now or may in the future operate may also require certificates of need under certain circumstances not currently applicable to us. We cannot assure you that we will be able to obtain the certificates of need or other required approvals for ongoing, additional or expanded treatment centers or services in the future. In addition, at the time we acquire a treatment center, we may agree to replace equipment or expand the acquired treatment center. If we are unable to obtain required approvals, we may not be able to acquire additional treatment centers or other facilities, expand the healthcare services we provide at these treatment centers or replace equipment or expand acquired treatment centers.

***We are exposed to local business risks in different countries, which could have a material adverse effect on our financial condition or results of operations.***

We have recently commenced significant operations in foreign countries. Currently, we operate through 15 legal entities in Argentina, the Dominican Republic, Costa Rica, Mexico, El Salvador and Bolivia, in addition to our operations in the United States. Our offshore operations are subject to risks inherent in doing business in foreign countries, including, but not necessarily limited to:

- new and different legal and regulatory requirements in local jurisdictions;
- potential staffing difficulties and labor disputes;
- increased costs of transportation or shipping;
- credit risk and financial conditions of government, commercial and patient payors;
- risk of nationalization of private enterprises by foreign governments;
- potential imposition of restrictions on investments;
- potential declines in government and/or private payer reimbursement amounts for our services;
- potentially adverse tax consequences, including imposition or increase of withholding and other taxes on remittances and other payments by subsidiaries;
- foreign currency exchange restrictions and fluctuations; and
- local political and social conditions, including the possibility of hyperinflationary conditions and political instability in certain countries.

We may not be successful in developing and implementing policies and strategies to address the foregoing factors in a timely and effective manner at each location where we do business. Consequently, the occurrence of one or more of the foregoing factors could have a material adverse effect on our international operations or upon our financial condition and results of operations.

Further, our international operations require us to comply with a number of United States and international regulations. For example, we must comply with the Foreign Corrupt Practices Act (“FCPA”), which prohibits U.S. companies or their agents and employees from providing anything of value to a foreign official or agent thereof for the purposes of influencing any act or decision of these individuals in their official capacity to help obtain or retain business, direct business to any person or corporate entity or obtain any unfair advantage. Any failure by us to ensure that our employees and agents comply with the FCPA and applicable laws and regulations in foreign jurisdictions could result in substantial penalties or restrictions on our ability to conduct business in certain foreign jurisdictions, and our results of operations and financial condition could be materially and adversely affected.

***Fluctuations in currency exchange rates may significantly impact our results of operations and may significantly affect the comparability of our results between financial periods.***

Some of our operations are conducted by subsidiaries in foreign countries. The results of the operations and the financial position of these subsidiaries are reported in the relevant foreign currencies and then translated into U.S. dollars at the applicable exchange rates for inclusion in our consolidated financial statements. The main currency to which we are exposed, besides the U.S. dollar, is the Argentine peso. The exchange rate between the Argentine peso and the U.S. dollar in recent years has fluctuated significantly and may continue to do so in the future. A depreciation of this currency against the U.S. dollar will decrease the U.S. dollar equivalent of the amounts derived from these operations reported in our consolidated financial statements and an appreciation of this currency will result in a corresponding increase in such amounts. In addition, currency fluctuations may affect the comparability of our results of operations between financial periods.

We incur currency transaction risk whenever we enter into a transaction using a currency other than the local currency of the transacting entity. Given the volatility of exchange rates, there can be no assurance that we will be able to effectively manage our currency transaction risks or that any volatility in currency exchange rates will not have a material adverse effect on our financial condition or results of operations.

***Our financial results may suffer if we have to write-off goodwill or other intangible assets.***

A significant portion of our total assets consist of goodwill and other intangible assets. Goodwill and other intangible assets, net of accumulated amortization, accounted for 69.9% and 69.2% of the total assets on our balance sheet as of June 30, 2011 and December 31, 2010, respectively. We may not realize the value of our goodwill or other intangible assets. We expect to engage in additional transactions that will result in our recognition of additional goodwill or other intangible assets. We evaluate on a regular basis whether events and circumstances have occurred that indicate that all or a portion of the carrying amount of goodwill or other intangible assets may no longer be recoverable, and is therefore impaired. Under current accounting rules, any determination that impairment has occurred would require us to write-off the impaired portion of our goodwill or the unamortized portion of our intangible assets, resulting in a charge to our earnings. Such a write-off could have a material adverse effect on our financial condition and results of operations. For the year ended December 31, 2010, we wrote-off approximately \$91.2 million in goodwill as a result of our annual impairment test and an additional \$2.5 million as a result of closing certain radiation treatment centers.

***Our information systems are critical to our business and a failure of those systems could materially harm us.***

We depend on our ability to store, retrieve, process and manage a significant amount of information, and to provide our radiation treatment centers with efficient and effective accounting and scheduling systems. Our information systems require maintenance and upgrading to meet our needs, which could significantly increase our administrative expenses. We are currently upgrading multiple systems and migrating to other systems within our organization.

Furthermore, any system failure that causes an interruption in service or availability of our systems could adversely affect operations or delay the collection of revenues. Even though we have implemented network security measures, our servers are vulnerable to computer viruses, break-ins and similar disruptions from unauthorized tampering. The occurrence of any of these events could result in interruptions, delays, the loss or corruption of data, or cessations in the availability of systems, all of which could have a material, adverse effect on our financial position and results of operations and harm our business reputation.

The performance of our information technology and systems is critical to our business operations. Our information systems are essential to a number of critical areas of our operations, including:

- accounting and financial reporting;
- billing and collecting accounts;
- coding and compliance;
- clinical systems;
- medical records and document storage;

## [Table of Contents](#)

- inventory management;
- negotiating, pricing and administering managed care contracts and supply contracts; and
- monitoring quality of care and collecting data on quality measures necessary for full Medicare payment updates.

***If we fail to effectively and timely implement electronic health record systems, our operations could be adversely affected.***

As required by the American Recovery and Reinvestment Act of 2009, the DHHS has developed and is implementing an incentive payment program for eligible healthcare professionals that adopt and meaningfully use certified electronic health record (“EHR”) technology. If our radiation treatment centers are unable to meet the requirements for participation in the incentive payment program, we will not be eligible to receive incentive payments that could offset some of the costs of implementing EHR systems. Further, beginning in 2015, eligible healthcare professionals that fail to demonstrate meaningful use of certified EHR technology will be subject to reduced payments from Medicare. Failure to implement EHR systems effectively and in a timely manner could have a material, adverse effect on our financial position and results of operations.

***We are addressing a prior year material weakness with respect to our internal controls.***

In connection with the audit of our consolidated financial statements as of and for the year ended December 31, 2009, we identified a material weakness in internal controls relating to the preparation of the income tax accounts. We have taken steps since then to remediate the internal control weakness such that at December 31, 2010, our controls over income taxes are operating effectively. During 2010, we continued remediation over the preparation of the income tax accounts and as of December 31, 2010, we remediated and implemented certain processes and procedures to improve our calculation of our tax provision and our reconciliation of the tax balance sheet accounts. We have continued to improve our processes and procedures related to the preparation of the income tax accounts throughout 2011. As we further optimize and refine our income tax provision processes, we will review the related controls and may take additional steps to ensure that they remain effective and are integrated appropriately. While we have implemented the procedures described above and will continue to take further steps in the near future to strengthen further our internal controls, there can be no assurance that we will not identify control deficiencies in the future or that such deficiencies will not have a material impact on our operating results or financial statements.

***A significant number of our treatment centers are concentrated in certain states, particularly Florida, which makes us sensitive to regulatory, economic and other conditions in those states.***

Our Florida treatment centers accounted for approximately 49%, 46%, 45% and 46% of our freestanding radiation revenues in the domestic U.S. during the years ended December 31 2008, 2009, 2010 and for the six months ended June 30, 2011, respectively. Our treatment centers are also concentrated in the states of Michigan and North Carolina, which accounted for approximately 4% and 8%, respectively, of our freestanding radiation revenues for the year ended December 31, 2010. This concentration makes us particularly sensitive to regulatory requirements in those locations, including those related to false and improper claims, anti-kickback laws, self-referral laws, fee-splitting, corporate practice of medicine, anti-trust, licensing and certificates of need, as well as economic and other conditions which could impact us. If our treatment centers in these states are adversely affected by changes in regulatory, economic and other conditions, our revenue and profitability may decline.

***Our treatment centers in Florida and other areas that could be disrupted or damaged by hurricanes.***

Florida is susceptible to hurricanes and we currently have 28 radiation treatment centers located in Florida. Our Florida centers accounted for approximately 49%, 46%, 45% and 46% of our freestanding radiation revenues in the domestic U.S. during the years ended December 31 2008, 2009, 2010 and for the six months ended June 30, 2011, respectively. In 2005, 21 of our treatment centers in South Florida were disrupted by Hurricane Wilma which required us to close all of these centers for one business day. Although none of these treatment centers suffered structural damage as a result of the hurricane, their utility services were disrupted. While Hurricane Wilma did not have any long-term impact on our business, our Florida treatment centers and any of our other treatment centers located in other areas that are in the path of a hurricane could be subject to significant hurricane-related disruptions and/or damage in the future and could have an adverse affect on our business and financial results. We carry property damage and business interruption insurance on our facilities, but there can be no assurance that it would be adequate to cover all of our hurricane-related losses.

***We have potential conflicts of interest relating to our related party transactions which could harm our business.***

We have potential conflicts of interest relating to existing agreements we have with certain of our directors, executive officers and equityholders. In 2008, 2009 and 2010, we paid an aggregate of \$15.4 million, \$17.1 million and \$19.9 million, respectively, under certain of our related party agreements, including leases, and we received \$103.1 million, \$89.3 million and \$85.6 million, respectively, pursuant to our administrative services agreements with related parties. Potential conflicts of interest can exist if a related party has to make a decision that has different implications for us and the related party. If a dispute arises in connection with any of these agreements, if not resolved satisfactorily to us, our business could be harmed. These agreements include

- administrative services agreements with professional corporations that are owned by certain of our directors, executive officers and equityholders;
- leases we have entered into with entities owned by certain of our directors, executive officers and equityholders; and
- medical malpractice insurance which we acquire from an entity owned by certain of our directors, executive officers and equityholders.

In California, Maryland, Massachusetts, Michigan, Nevada, New York and North Carolina, we have administrative services agreements with professional corporations that are owned by certain of our directors, executive officers and equityholders who own interests in these professional corporations. While we have transition services agreements corresponding to our administrative services agreements in place in all states except New York that provide us with the ability to designate qualified successor physician owners of the shares held by the physician owners of these professional corporations upon the occurrence of certain events, there can be no assurance that we will be able to enforce them under the laws of the respective states or that they will not be challenged by regulatory agencies. Potential conflicts of interest may arise in connection with the administrative services agreements that may have materially different implications for us and the professional corporations and there can be no assurance that it will not harm us. For example, we bill for such services either on a fixed basis, percentage of net collections basis, or on a per treatment basis, depending on the particular state requirements and certain of these arrangements are subject to renegotiation on an annual basis. We may be unable to renegotiate acceptable fees, in which event many of the administrative services agreements provide for binding arbitration. If we are unsuccessful in renegotiations or arbitration this could negatively impact our operating margins or result in the termination of our administrative services agreements.

Additionally, we lease 31 of our properties from ownership groups that consist of certain of our directors, executive officers and equityholders. Our lease for the Broadway office in Fort Myers, Florida is on a month-to-month basis and there can be no assurance that it will continue in the future. We may be unable to renegotiate these leases when they come up for renewal on terms acceptable to us, if at all.

In October 2003, we replaced our existing third-party medical malpractice insurance coverage with coverage we obtained from an insurance entity which is owned by certain of our directors, executive officers and equityholders. We renewed this coverage in 2008, 2009 and 2010, with the approval of the Audit/Compliance Committee of the Company's board of directors. We may be unable to renegotiate this coverage at acceptable rates and comparable coverage may not be available from third-party insurance companies. If we are unsuccessful in renewing our malpractice insurance coverage, we may not be able to continue to operate without being exposed to substantial risks of claims being made against us for damage awards we are unable to pay.

Related party transactions between us and any related party are subject to approval by the Audit/Compliance Committee on behalf of the Company's board of directors or by the Company's board of directors, and disputes are handled by the Company's board of directors. There can be no assurance that the above or any future conflicts of interest will be resolved in our favor. If not resolved, such conflicts could harm our business. For a further description of our related party transactions, see "Item 13. Certain Relationships and Related Party Transactions, and Director Independence" in the Form 10-K.

***Our failure to comply with laws related to hazardous materials could materially harm us.***

Our treatment centers provide specialized treatment involving the use of radioactive material in the treatment of the lungs, prostate, breasts, cervix and other organs. The materials are obtained from, and, if not permanently placed in a patient or consumed, returned to, a third-party provider of supplies to hospitals and other radiation therapy practices, which has the ultimate responsibility for its proper disposal. We, however, remain subject to state and federal laws regulating the

[Table of Contents](#)

protection of employees who may be exposed to hazardous material and regulating the proper handling, storage and disposal of that material. Although we believe we are in compliance in all material respects with all applicable laws, a violation of such laws, or the future enactment of more stringent laws or regulations, could subject us to liability, or require us to incur costs that could have a material adverse effect on us.

***In response to a number of articles concerning the risk of significant (sometimes fatal) errors in radiation therapy, especially relating to linear radiation, accreditation of facilities and the establishment of a national error reporting database are under consideration.***

Several articles have been published discussing the risks of (sometimes fatal) errors in radiation therapy treatment, especially those relating to linear accelerators. In response, American College of Radiation Oncology (“ACRO”) has called for required accreditation of all facilities which bill Medicare for advanced medical imaging and radiation oncology services, including those in hospitals. In addition, the American Society for Radiation Oncology called for the establishment of the nation’s first central database for the reporting of errors involving linear accelerators and computed tomography (“CT”) scanners. Federal legislation in these areas is under consideration and a congressional hearing was recently held.

Of our 92 domestic U.S. treatment centers, 80 have received or are in process of receiving ACRO accreditation. In addition to a deep physics infrastructure and internal maintenance department, we have recently begun to utilize Gamma Function as a broad application radiation safety monitoring tool to minimize potential errors in our radiation therapy treatments. While we continue to improve upon safety measures aimed at minimizing errors in radiation therapy treatment in accordance with our internal protocols as well as the mandates of organizations like ACRO, we cannot assure you that any further critical press and government scrutiny will not adversely affect our business and results of operations.

***We may be subject to liabilities from claims brought against our facilities.***

We could be subject to litigation relating to our business practices, including claims and legal actions by patients and others in the ordinary course of business alleging malpractice, product liability or other legal theories.

If payments for claims exceed actuarially determined estimates, are not covered by insurance, or reinsurers, if any, fail to meet their obligations, our results of operations and financial position could be adversely affected.

***Our financial results could be adversely affected by the increasing costs of professional liability insurance and by successful malpractice claims.***

We are exposed to the risk of professional liability and other claims against us and our radiation oncologists and other physicians and professionals arising out of patient medical treatment at our treatment centers. Our risk exposure as it relates to our non-radiation oncology physicians could be greater than with our radiation oncologists to the extent such non-radiation oncology physicians are engaged in diagnostic activities. Malpractice claims, if successful, could result in substantial damage awards which might exceed the limits of any applicable insurance coverage. Insurance against losses of this type can be expensive and insurance premiums may increase in the near future. Insurance rates vary from state to state, by physician specialty and other factors. The rising costs of insurance premiums, as well as successful malpractice claims against us or one of our physicians, could have a material adverse effect on our financial position and results of operations.

It is also possible that our excess liability and other insurance coverage will not continue to be available at acceptable costs or on favorable terms. In addition, our insurance does not cover all potential liabilities arising from governmental fines and penalties, indemnification agreements and certain other uninsurable losses. For example, from time to time we agree to indemnify third parties, such as hospitals and clinical laboratories, for various claims that may not be covered by insurance. As a result, we may become responsible for substantial damage awards that are uninsured.

If payment for claims exceed actuarially determined estimates, are not covered by insurance, or reinsurers, if any, fail to meet their obligations, our results of operations and financial position could be adversely affected.

[Table of Contents](#)

***We are indirectly owned and controlled by Vestar and its interests may conflict with yours as a noteholder.***

Vestar indirectly controls approximately 81% of the Class A voting equity units of RT Investments, which controls us, and which in turn controls RTS. As a result, they have the power to elect a majority of RTS's board of directors and effectively have control over major decisions regardless of whether noteholders believe that any such decisions are in their own best interests. The interests of Vestar as an equity holder may conflict with your interests as a noteholder of RTS. Vestar may have an incentive to increase the value of their investment or cause us to distribute funds at the expense of our financial condition and affect our ability to make payments on the notes. In addition, Vestar may have an interest in pursuing acquisitions, divestitures, financings or other transactions that it believes could enhance its equity investments even though such transactions might involve risks to you as a noteholder of RTS.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

On March 1, 2011, 25 shares of common stock of the Company were issued relating to the MDLLC acquisition. In addition, the Company's direct parent, RT Investments issued 13,660 Preferred Units and 258,955 Class A Units as a component of the consideration in the MDLLC acquisition.

The Company's direct parent, RT Investments, sold equity securities during this period. The following table sets forth the number of units of common equity of RT Investments issued during 2011 pursuant to the RT Investments equity-based incentive plan, as amended. The units were granted under Rule 701 promulgated under the Securities Act.

<u>Dates</u>	<u>Title of Securities</u>	<u>Amount</u>	<u>Purchasers</u>	<u>Consideration</u>
March 1, 2011	Class B non-voting equity units	12,499	Key Employee	\$ 3,125
	Class C non-voting equity units	32,325		\$ 1,616
March 1, 2011	Class B non-voting equity units	20,831	One Officer	\$ 5,208
	Class C non-voting equity units	53,874		\$ 2,694
March 14, 2011	Class B non-voting equity units	2,083	Key Employee	\$ 521
	Class C non-voting equity units	5,387		\$ 269
March 14, 2011	Class B non-voting equity units	4,166	Key Employee	\$ 1,042
	Class C non-voting equity units	10,775		\$ 539

**Repurchases of Equity Securities**

The Company's direct parent, RT Investments repurchased the following equity units during 2011:

<u>Dates</u>	<u>Title of Securities</u>	<u>Amount</u>	<u>Repurchase From</u>	<u>Consideration</u>
March 1, 2011	Class B non-voting equity units	33,330	One Officer	\$ 8,333
	Class C non-voting equity units	86,199		\$ 4,310

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. [Removed and Reserved.]****Item 5. Other Information.**

(a) None.

(b) None.

[Table of Contents](#)

**Item 6. Exhibits.**

<b>Exhibit Number</b>	<b>Description</b>
31.1	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Principal Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Executive Vice President and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	The following financial information from Radiation Therapy Services Holdings, Inc. Quarterly Report on Form 10-Q for the period June 30, 2011, filed with the SEC on August 15, 2011, formatted in Extensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Balance Sheet at June 30, 2011 and December 31, 2010 (ii) the Condensed Consolidated Statements of Operations and Comprehensive Loss for the three months and six months ended June 30, 2011 and 2010 (iii) the Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2011 and 2010 (iv) Notes to Interim Condensed Consolidated Financial Statements.

---

+ Management contracts and compensatory plans and arrangements.

**SIGNATURE**

**Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.**

**RADIATION THERAPY SERVICES  
HOLDINGS, INC.**

Date: August 15, 2011

By: /s/ BRYAN J. CAREY  
Bryan J. Carey  
*Senior Vice President and Chief Financial Officer*

## CERTIFICATION

I, Daniel E. Dosoretz, M.D., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Radiation Therapy Services Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 15, 2011

By: /s/ DANIEL E. DOSORETZ, M.D.  
Daniel E. Dosoretz, M.D.  
President and Chief Executive Officer  
(principal executive officer)

---

## CERTIFICATION

I, Bryan J. Carey, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Radiation Therapy Services Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 15, 2011

By: /s/ BRYAN J. CAREY

Bryan J. Carey

Senior Vice President and Chief Financial Officer  
(principal financial officer)

---

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Radiation Therapy Services Holdings, Inc. (the "Company") on Form 10-Q for the quarterly period ended June 30, 2011 (the "Report"), I, Daniel E. Dosoretz, M.D., President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

A signed original of this written certification required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

/s/ DANIEL E. DOSORETZ, M.D.

Daniel E. Dosoretz, M.D.  
President and Chief Executive Officer  
(principal executive officer)  
August 15, 2011

---

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Radiation Therapy Services Holdings, Inc. (the "Company") on Form 10-Q for the quarterly period ended June 30, 2011 (the "Report"), I, Bryan J. Carey, Senior Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

A signed original of this written certification required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

/s/ BRYAN J. CAREY

Bryan J. Carey  
Senior Vice President and Chief Financial Officer  
(principal financial officer)  
August 15, 2011

---

---

---

**rtsx-20110630.xml**

---

---

**rtsx-20110630.xsd**

---

---

rtsx-20110630\_cal.xml

---

---

rtsx-20110630\_lab.xml

---

---

**rtsx-20110630\_pre.xml**

---

---

rtsx-20110630\_def.xml